

ADVISORY COMMITTEE MEETING
BEFORE THE
CALIFORNIA ENERGY RESOURCES CONSERVATION
AND DEVELOPMENT COMMISSION

In the Matter of:)	
)	
Implementation of Alternative)	Docket No.
and Renewable Fuel and)	08-ALT-1
Vehicle Technology Program)	
<hr/>)	

CALIFORNIA ENERGY COMMISSION
HEARING ROOM A
1516 NINTH STREET
SACRAMENTO, CALIFORNIA

MONDAY, APRIL 6, 2009

9:00 A.M.

Reported by:
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COMMISSIONERS PRESENT

James D. Boyd, Vice Chair and Presiding Member

Karen Douglas, Chairman and Associate Member

ADVISORS PRESENT

Susan Brown, Advisor to Commissioner Boyd

STAFF PRESENT

Aleecia Macias

Jim McKinney

Michael Smith

AB 118 ADVISORY COMMITTEE MEMBERS PRESENT

Tom Cackette, represented by Jack Kitowski,
California Environmental Protection Agency, Air
Resources Board

Will Coleman, Mohr Davidow Ventures

Peter Cooper, California Labor Federation

Carla Din, Apollo Alliance (via telephone)

Daniel Emmett, Energy Independence Now Coalition

Bonnie Holmes-Gen, American Lung Association of
California

Jananne Sharpless, Sharpless Consulting

John Shears, Center for Energy Efficiency and
Renewable Technologies (via telephone)

Richard Shedd, Department of General Services

ALSO PRESENT

Richard Lyon, CyberTran International Inc.

Terry L. Karges, Roush Performance Products

Matt Miyasato, PhD, South Coast Air Quality
Management District

Todd Campbell, Clean Energy

Greg Shipley, Biomass Ethanol Ltd.

Suzanne Seivright, Coachella Valley Region Clean
Cities and Valley Power System, Inc.

Bonnie Scott, Global Cooling Solutions, Inc.

Chuck White, Waste Management

David Nickel, Caterpillar (via telephone)

John Boesel, CALSTART

Pete Price, California Natural Gas Vehicle
Coalition

Stephen Kaffka, PhD, University of California,
Davis, the California Biomass Collaborative

Bob Riopel, Recreational Boaters of California

Tom Koehler, Pacific Ethanol, Inc.

Lesley Garland, Western Propane Gas Association

Derald Andrews, American West Bio Energy

Jon Van Bogart, Clean Fuel USA

Tom Fulks, MightyComm
representing Daimler Fuel Cell Program

Chris Casado, Cal Produce Sales and CP Biofuels

John Mandella, Alternative PowerTrain Technologies
and Brilliance AutoCam Automotive Group

ALSO PRESENT

Catherine Dunwoody, California Fuel Cell
Partnership

Danielle Fugere, Friends of the Earth

Richard Schorske, Marin Climate and Energy
Partnership

Felix Oduyemi, California Electric Transportation
Coalition

Jeanne Trombley, Plug In America

Felix Kramer, California Cars Initiative (via
telephone)

Fred Wellons, California Biodiesel Alliance (via
telephone)

Dan Chad (via telephone)

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P R O C E E D I N G S

9:20 a.m.

PRESIDING MEMBER BOYD: Good morning, ladies and gentlemen. I am sorry for the delay. This is Jim Boyd, Chairman of the Transportation Committee and with me is Chairman of the Commission, Karen Douglas.

For those of you on the phone who didn't figure it out, we have had a fairly long technical delay. We are going to go ahead and start. I am not sure all the delays have been fixed. We have monitors here in the room that don't work, we were getting pretty serious feedback and hearing a lot of noise on the speaker system here.

I hope you all can, can hear this. We were having a 30 second delay between when we spoke here and when people I think heard it and another 30 seconds to get the message back to us. Maybe we have drifted back towards the mother ship here and there won't be a long transmission delay, I'm not sure.

In any event I want to welcome everybody to this Advisory Committee meeting for the Alternative Renewable Fuels and Vehicle Technology Program, affectionately known as AB 118. And I

1 hope the technical delays here today don't bode
2 anything for the, for the future of this program.

3 I think the first thing we should do is
4 ask the Advisory Committee members to introduce
5 themselves if they would. First we'll go around
6 the table. Bonnie, why don't I start with you and
7 then we'll ask the folks on the phone.

8 MS. HOLMES-GEN: Okay. I'm Bonnie
9 Holmes-Gen, I'm senior policy director with the
10 American Lung Association of California.

11 MS. SHARPLESS: And I'm Jan Sharpless, a
12 former Commissioner with the Energy Commission.

13 MR. KITOWSKI: Jack Kitowski, chief of
14 on-road controls at the Air Resources Board,
15 representing Tom Cackette.

16 MR. COOPER: I am Peter Cooper with the
17 California Labor Federation's workforce and
18 economic development program.

19 ADVISOR BROWN: I'm Susan Brown, I am
20 Commissioner Boyd's advisor.

21 MR. EMMETT: Daniel Emmett, Energy
22 Independence Now Coalition, executive director.

23 MR. COLEMAN: Will Coleman with Mohr
24 Davidow Ventures.

25 MR. SHEDD: And Richard Shedd with the

1 Department of General Services.

2 PRESIDING MEMBER BOYD: Okay, folks on
3 the phone with the Advisory Committee please
4 introduce yourselves.

5 MS. DIN: Hi, Carla Din with the Apollo
6 Alliance.

7 MR. MATIERA: James Matiera with Arcon
8 Appliances (phonetic names).

9 MR. SHEARS: John Shears with the Center
10 for Energy Efficiency and Renewable Technologies.

11 PRESIDING MEMBER BOYD: John, you are
12 going to have to speak up next time, we just
13 barely heard you.

14 THE REPORTER: We didn't pick that you,
15 Commissioner.

16 PRESIDING MEMBER BOYD: All right.
17 Would you say it again, John. It didn't pick up
18 at all with the court reporter. Although this
19 isn't court.

20 MR. SHEARS: John Shears with the Center
21 for Energy Efficiency and Renewable Technologies.

22 PRESIDING MEMBER BOYD: Thanks John. I
23 guess I'll presume that's all the members of the
24 Advisory Committee. Again, thank you all for
25 being here.

1 This has been a long, interesting
2 process we have been engaged in. It's the first
3 time in -- well it's the first time period for a
4 process like this with regard to transportation
5 dollars for this Commission, the best I can tell.
6 And it's the first time in a long time the state
7 has provided money to spend in the transportation
8 and transportation fuels arena so it has been an
9 interesting if not exciting process we have been
10 engaged in.

11 And we look forward to completing the
12 Investment Plan that is before us all today in
13 time to spend money this year. And I say that
14 both because we want to get this program launched
15 just because we need it as a state. But more
16 importantly, based on the times we suddenly and
17 unfortunately find ourselves in, it is important
18 to get money out the door, rare as it is, to spend
19 on projects that might provide some form of
20 economic relief to the folks of California. So we
21 have more than one purpose, I will just say, with
22 regard to getting this project started.

23 Commissioner Douglas, anything you would
24 like to say before we turn it over to Mr. Smith?

25 ASSOCIATE MEMBER DOUGLAS: I think I

1 just want to be very brief and thank the Advisory
2 Committee for being here or being on the phone.
3 We are pleased to be rolling out the Committee
4 Draft of the Investment Plan and looking forward
5 to your feedback.

6 PRESIDING MEMBER BOYD: Mr. Smith.

7 MR. SMITH: Thank you very much. My
8 name is Mike Smith. I am the deputy director for
9 fuels and transportation here at the Energy
10 Commission and I will be walking you through the
11 revised Investment Plan, which is now the
12 Committee's Revised Investment Plan.

13 But first I do need to convey the
14 obligatory comments, housekeeping items. For
15 those of you not familiar with this building the
16 closest restrooms are located just outside the
17 doors and to your left. There's a snack bar up on
18 the second floor underneath the white awning.

19 And lastly, in the event of an emergency
20 and the building needs to be evacuated, I would
21 ask that you please follow our designated CEC
22 employees. They will be the ones wearing the
23 yellow hard hats. If we have to evacuate the
24 building we can convene over at Roosevelt Park,
25 which is across the intersection from the Energy

1 Commission. And please just proceed calmly and
2 quickly and we will have further instructions once
3 we get over there. Hopefully that won't be
4 needed.

5 With that let me also say that we have
6 got a number of people on the phone. We will mute
7 all those folks on the phone except the Advisory
8 Committee members until there is a public comment
9 section and then everybody will be unmuted and
10 able to participate in the conversation. So let
11 me just get underway.

12 As I mentioned, the Revised Investment
13 Plan, which was posted about ten days ago, the
14 most important change in this from the previous
15 version, which was posted back in December and
16 which was the subject of the last Advisory
17 Committee meeting in early January, is that this
18 document is now a committee report.

19 And this is a pretty standard process
20 here at the Energy Commission as a document makes
21 its way toward the Energy Commission for approval.
22 So this is the last version that we will revise
23 and the Committee will then sponsor this as they
24 take it up to the full Commission for approval.

25 There were a number of revisions made in

1 the document and these revisions were based on, of
2 course, comments at the last Advisory Committee
3 meeting, comments in the public docket, which has
4 become a very rich and thick source of
5 information.

6 We held four public workshops throughout
7 the state in the month of February, two in Los
8 Angeles, one in Fresno and one in San Jose. And
9 in total there were more than 200 attendees at
10 those workshops.

11 We have had numerous discussions with
12 other state agencies and have listed the major
13 ones here. We have been in discussions with other
14 state and local agencies and numerous
15 stakeholders.

16 And of course the contents of this plan
17 that you will see today are based on conversations
18 with the Transportation Committee and their
19 recommendations for this document.

20 What we have done with the plan is
21 focused mainly on the Funding Allocation section,
22 which used to be called the Gap Analysis and it is
23 now -- it has a new title, Funding Allocation.

24 We have tried to highlight the rationale
25 and the compelling need for the incentives more

1 strongly in this document.

2 We have provided a greater description,
3 hopefully a clearer description, of how these
4 fuels and technologies will transition to 2020.
5 And those that are here today, why they will be
6 needed and available in the 2020 and 2050 time
7 frame to meet the climate change objectives

8 We have tried to do a better job in
9 identifying barriers, the market conditions, the
10 status of various technologies. We have looked
11 very carefully at the timing of new vehicles that
12 are entering the marketplace, their capabilities.
13 We have tried to anticipate the demand for these
14 vehicles and fuels and build this into our new
15 funding allocation section.

16 And then lastly, we have changed the
17 itemization in the recommendation section away
18 from carbon-based categorizations to fuel and
19 technology. So I think it, I think it's a little
20 clearer, a little more straightforward.

21 And I am pleased to say that we are
22 anticipating, we expect that this document will go
23 before the Commission at its regularly scheduled
24 Business Meeting on August 22 for approval.

25 PRESIDING MEMBER BOYD: April?

1 MR. SMITH: April 22. Holy cow.

2 (Laughter)

3 MR. SMITH: You know, given -- where's
4 some wood?

5 PRESIDING MEMBER BOYD: Are you trying
6 to tell us something, Mike?

7 MR. SMITH: Oh man, okay. Which means,
8 to meet that deadline we will post this, we are
9 going to attempt to post this document on April 8,
10 which give us about two days from today to make
11 any last changes before we post it.

12 And this chart basically summarizes the
13 funding allocations in the plan. And I am not
14 going to walk you through this. I just want you
15 to see the different, the general sense of the
16 categories and the dollar amounts.

17 If you will notice at the bottom we have
18 one item that is categorized as non-GHG
19 categories. And our editor is pleading with us to
20 find a different title for that. But it is the
21 items such as workforce training and other
22 analytical support necessary for the program.

23 With that \$27 million it brings the
24 total allocation up to the \$176 million that is
25 the basis of this report.

1 And what I am going to do now is just
2 quickly walk through each of these categories for
3 you and highlight for you the recommendations that
4 are contained in this committee document. And try
5 to do that quickly so we can get to the discussion
6 and question and answers, which is where I think
7 everybody wants to head.

8 Under electric drive we made a number of
9 recommendations in this report, starting with
10 incentives for the retrofit of up to 350 Prius
11 vehicles to plug-in hybrid configuration. And
12 these will be primarily for public fleets.

13 We are cost-sharing, proposing to cost-
14 share in the development of medium- and heavy-duty
15 hybrid vehicles. And that will be an allocation
16 of about 10 million.

17 We are providing support for non-road
18 deployment at the ports in California and for the
19 truck stop electrification opportunities.

20 We are looking carefully at the existing
21 electric charging stations and proposing to
22 upgrade those as well as identifying new electric
23 charging sites in California for a total of about
24 6500 sites that we will either upgrade or install
25 as new, new sites.

1 And we are allocating \$9 million for
2 manufacturing incentives to locate facilities in
3 California to manufacture vehicles or vehicle
4 components.

5 In hydrogen we have one recommendation
6 and that is to provide \$40 million for a minimum
7 of 11 hydrogen fueling stations in California.
8 And this will correspond with the expected roll-
9 out of the fuel cell vehicles by the OEMs over the
10 next couple of years and allow funding for the
11 development of renewable hydrogen facilities as
12 well. The 33 percent requirement is in statute as
13 a result of SB 1505, I believe, about two years
14 ago.

15 Ethanol. And before I begin this I do
16 want to make one correction that I noticed there
17 was a transcription error. The actual
18 recommendations state that we will co-fund up to
19 20 feasibility studies for new ethanol plants
20 using advanced biofuel technology or cellulosic
21 technology.

22 And it will cost-share in new plants
23 using these, using waste feed stocks in
24 California. The transcription error is in the
25 text of the report. It talks about providing

1 production incentives for existing plants. And
2 that is an error that was not edited out. This is
3 actually the correct recommendation.

4 And then lastly, we are proposing to
5 fund, continue to fund E-85 fueling stations in
6 California in alignment with the upwards of
7 400,000 FFVs and growing in California.

8 For renewable diesel, biodiesel. In the
9 report we have used a new term called biomass-
10 based diesel fuels, of which these comprise that
11 category. We propose to cost-share in production
12 plants using waste feedstocks in California and we
13 propose to co-fund fuel terminal storage and
14 blending facilities, primarily one in Northern
15 California and one in Southern California.

16 Under natural gas. We are focused on
17 the ports and we are focused on school districts
18 and public fleets in funding medium- and heavy-
19 duty vehicles.

20 We are proposing to provide rebates or
21 incentives for upwards of up to 300 light-duty
22 natural gas vehicles. Again, for use in public
23 fleets.

24 We are also proposing to cost-share in
25 natural gas fueling stations.

1 And looking toward the future, the
2 development of biomethane production plants in
3 California.

4 Propane. We have vehicle incentives for
5 school buses and light duty vehicles. Again for
6 public fleets.

7 And the non-GHG categories. There are
8 several. The Commission is proposing to allocate
9 \$15 million for workforce incentives, workforce
10 training programs. And we have identified three
11 general areas that we would like to co-fund with
12 other state agencies and the community colleges in
13 developing these programs.

14 We have identified several areas in
15 cooperation with the University of California
16 where we want to continue research and develop our
17 knowledge on sustainability.

18 We also have allocated a nominal amount
19 of money, \$1 million dollars for public outreach
20 and education programs.

21 We have a technical assistance contract.
22 Now these last couple I should probably explain a
23 little, in a little bit of detail. We have a
24 technical assistance contract proposal that we
25 typically use to, for example to evaluate

1 proposals as they come in. This is the primary
2 use for, for this contract. We here at the
3 Commission can't cover every technology nor do we
4 have knowledge of all the various technologies so
5 we typically use tech support contracts to help
6 secure outside expertise that we can use then to
7 evaluate proposals. So that is one of the
8 contracts that we are using here.

9 We have another contract that we are
10 using, a small contract that we are using for
11 general program support, helping us with a number
12 of administrative and programmatic tasks.

13 And then lastly we are proposing a
14 contract that will help develop a public outreach
15 plan as well as developing metrics for the program
16 that we can use to measure progress of the program
17 and the success and effectiveness of the program
18 in the coming years.

19 This second to the last bullet is
20 actually an item that is allowed under AB 109 and
21 it provides the Energy Commission with
22 opportunities to do continuing, to continue to
23 analyze the environmental performance,
24 environmental aspects of fuels and technologies.
25 We will continue to update and continue to inform

1 ourselves on the status of technologies and the
2 status of the market. These are very important
3 tools for us in order to stay, keep the program
4 fresh and keep the program heading in the right
5 direction.

6 And then lastly we are proposing
7 interagency agreements with several state agencies
8 to help develop standards and certifications for
9 hydrogen, biodiesel and underground storage tanks.

10 And that is a very brief summary of what
11 is in the plan. I would be happy to answer any
12 questions that you may have.

13 PRESIDING MEMBER BOYD: Jananne.

14 MS. SHARPLESS: Yes. Mike, can you
15 remind me again. This is looking at a two-year
16 funding cycle but the Investment Plan really is
17 looking at the far-reaching horizon. So if I am
18 reading the report correctly the two-year funding
19 horizon that you are talking about, it would be
20 specifically with the allocations that you just
21 reviewed?

22 MR. SMITH: That's correct.

23 MS. SHARPLESS: Is 2008-2009, current
24 fiscal year?

25 MR. SMITH: The current fiscal year is

1 '08-09 for 75 million, we have that in our budget
2 already. And then we have requested for '09-10
3 101 million. Which brings the total to 176
4 million.

5 MS. SHARPLESS: That's ambitious, isn't
6 it? Given what you have laid out here, the
7 processes by which you will implement the programs
8 beside the projects. I am not saying that your
9 investment priorities are not the right
10 priorities, I am just gasping at the workload.
11 And looking at the fact that you have had pedal to
12 the metal and we are in April and you are going to
13 be approving this plan before the Board with three
14 months or four remaining in this fiscal year.

15 PRESIDING MEMBER BOYD: One.

16 MS. SHARPLESS: With staff cutbacks and
17 all imagined is this doable?

18 PRESIDING MEMBER BOYD: Well there is an
19 atypical provision in 118 that give us two years
20 to encumber money. And therefore the staff,
21 stretched as it is, is still hopeful that it can
22 be done.

23 We kind of blur over the end of this
24 fiscal year right on into the next year so we have
25 really -- well, we have all of next fiscal year to

1 encumber this fiscal year's money. If need be we
2 have all have the following fiscal year to
3 encumber next fiscal year's money. We don't have
4 any intention I believe of waiting that long but
5 at least the money won't slide away from us due to
6 the typical, annual fiscal year use or lose the
7 money situation. And Mike, I don't know if you
8 want to add anything else.

9 And also -- And I don't mean to speak
10 for Mike but I find myself speaking for the
11 Commission here. That the technical assistance
12 provisions and the other support provisions that
13 are, that are in this as yet to be titled category
14 at the end are to help us do that.

15 MR. SMITH: The only, the only thing I
16 would add, Commissioner, is that we have
17 recognized that very tight time frame, even with
18 the two year encumbrance. It is our goal, has
19 been our goal from the beginning of this process
20 to encumber as much or all of the first year's
21 money by June 30.

22 We have been -- As we have been
23 developing the plan, particularly as we have been
24 moving towards the very later stages and their
25 allocations have become more and more firm, the

1 recommendations, we have been working with other
2 state agencies.

3 For example, the Air Resources Board we
4 have been working very closely with in a potential
5 interagency agreement for hydrogen funding. And
6 we have been working with the Department of Food
7 and Agriculture and the State Water Resources
8 Control Board on some of the standards and
9 certification work. So we are moving as quickly
10 as we can in those areas that are most effectively
11 undertaken by a state agency as the statute allows
12 us to do.

13 We have also had a number of
14 conversations with other strategic partners such
15 as the South Coast Air Quality Management
16 District, the ports and other public and private
17 stakeholders and feel we have got a fairly good
18 strategy to try and move this money as quickly as
19 we can to expedited solicitations and other forms
20 of agreements.

21 Will we encumber all the \$75 million by
22 June 30? I am not sure that we will but we will
23 come very, very close. And we have the extra
24 year.

25 MS. SHARPLESS: Okay. I'm looking at

1 some of the projects like helping to fund some of
2 the plants, the biofuel plants and so forth. And
3 whether or not there is private capital lined up
4 to do that how long that actually takes in order
5 to make sure that the projects that are being
6 funded are projects that actually are economic.

7 The sense is that this is a good thing.
8 But knowing the way government works and knowing
9 how long that it takes to get to good projects.
10 I'm just raising the question. I just -- You want
11 to be successful, you want to make this a good
12 Investment Plan. I am just wondering if there is
13 enough built into the plan to recognize that the
14 funding cycles are really pushing the envelope in
15 terms of getting some of these things done and how
16 you deal with that.

17 In other words, I would like this to be
18 successful. I just worry about the economic
19 conditions of things and all the stimulus packages
20 and everything that is going on and whether or not
21 you have some kind of idea how you are dealing
22 with the fiscal environment with this type of
23 project.

24 ASSOCIATE MEMBER DOUGLAS: There is some
25 flexibility built into the plan. And I can't

1 point you to the page number but we have an
2 explicit provision saying that to the extent that
3 certain types of projects just aren't ready or we
4 get better solicitations from one area over
5 another we do retain the discretion to shift
6 funding and try to compensate for that in terms of
7 meeting our strategic goals if necessary in later
8 years. And I think that is very important. I
9 would say that the numbers we have for categories
10 year may install a little bit of false precision
11 given the reality of what we actually might get in
12 solicitations in these different categories.

13 And the other big wild card, as you
14 point out, is the federal stimulus. If we succeed
15 in getting funding in certain areas, for example
16 from federal funds, that would also impact
17 allocations. So we have built in, explicitly
18 provided for that discretion to adapt to
19 conditions throughout the next year and a half or
20 so.

21 PRESIDING MEMBER BOYD: Bonnie.

22 MS. HOLMES-GEN: Thank you. I first
23 want to say that a great deal of work has been on
24 this. I think that the priorities that are
25 expressed in this draft are very good and indicate

1 a lot of input that the Advisory Committee has
2 given and so I really appreciate that.

3 I appreciate that some of the
4 categories, especially in the ultra-low carbon,
5 that was the last go-around's categorization, but
6 the hydrogen and electric, the total mix of
7 funding those categories has gone up and I think
8 that is a good improvement. With again the caveat
9 that see what projects come in.

10 And I have a few questions and one of
11 them is about funding incentives for deployment of
12 vehicles. I notice that there's not proposed
13 incentives for, funding incentives for deployment
14 of new light duty vehicles and I know that there
15 is money through the AQIP program.

16 But I wondered if you could just explain
17 a little more why you think there is not a need to
18 use any of this money for that purpose. It seems
19 like there are some companies that are proposing,
20 expecting, planning for a pretty quick ramp up in
21 this area. I'm just wondering if it might make
22 sense to set aside some additional funding for not
23 just retrofit but also new vehicle deployment.

24 ASSOCIATE MEMBER DOUGLAS: In the
25 electric vehicle category?

1 MS. HOLMES-GEN: In the electric vehicle
2 category, yes.

3 PRESIDING MEMBER BOYD: Mike, did you
4 want to make a comment? Otherwise Jack does.

5 MR. SMITH: Well this is an area that we
6 have been working very closely with our colleagues
7 over at the Air Resources Board in trying to,
8 defining those areas where the statute does
9 overlap between the two programs. This is, this
10 is one of those areas.

11 And early on we made a strategic
12 decision with ARB that they would, in this area
13 they would provide the incentives for the vehicles
14 and we would provide the incentives for the
15 infrastructure, given that they cannot. Their
16 statute does not allow them to institute, purchase
17 or procure infrastructure.

18 So given that we felt it was important
19 that our money be focused on that. Now having
20 said that we also recognize that it is going to be
21 hard to actually gauge the demand for the money
22 that Air Resources Board has allocated through
23 their AQIP program.

24 And as the Chairman mentioned a few
25 minutes ago, there is flexibility within the

1 program that allows us to move money around as the
2 Committee and Commission to move money from one
3 category to another. And this is an area that we
4 are going to work very closely with the Air
5 Resources Board and keep a close eye on as the
6 vehicles start to roll out in 2010 and be prepared
7 to back them up with funding if that's warranted.

8 And keep in mind also that that time
9 frame also brings us into the next round of the
10 Investment Plan, which I am sure everybody
11 shudders at the thought. But it does put us into
12 the, right into the middle of the planning for the
13 next Investment Plan and we will be in a much
14 better position to gauge the demand for those
15 vehicles and assess how much of these funds, if
16 any, are needed to back up ARB's allocation.
17 Jack, is there anything you wanted to add to that?

18 MR. KITOWSKI: I would mirror those
19 comments. We have worked closely on this area.
20 We support this area very strongly. The initial
21 allocation of \$5 million that the Air Resources
22 Board put in its funding plan we believe is the
23 appropriate amount given what we have heard. But
24 both of us are interested in ensuring it is fully
25 covered if, in fact, there are more vehicles than

1 there is initial, initial dollars.

2 MS. HOLMES-GEN: Can I just ask a
3 follow-up? So I just would like to understand.
4 Even though deployment, a new vehicle deployment
5 and incentives is not specifically listed in the
6 electric vehicle, light-duty, however it is stated
7 category, electric drive category. Are you saying
8 that there would be flexibility then to assist ARB
9 and supplement the funding if that is needed? I
10 am just trying to understand what you were saying.

11 ASSOCIATE MEMBER DOUGLAS: Yes, I think
12 there would be flexibility to do that.

13 MR. SMITH: And just as a quick footnote
14 to that. Our regulations do have that language
15 built into the program so we can, we can, we do
16 have that flexibility.

17 PRESIDING MEMBER BOYD: One of our
18 concerns, Bonnie, is we would love nothing more
19 than to help vehicles actually hit the road. We
20 also in the early, in this first go-round were
21 thinking we have got to get technologies. Finish
22 researching, finish development and get them ready
23 for the deployment stage.

24 So we don't know how many vehicles we
25 will see, we and the Air Board, as Jack indicated.

1 We said well, this is our best guess at this point
2 in time. We would like to lure as many vehicles
3 onto the road as possible but they have got to be
4 developed. In some of cases certify the
5 technologies. So cross our fingers collectively.

6 Any other questions? Bonnie, you're on
7 a roll here, go ahead.

8 MS. HOLMES-GEN: I guess another
9 question. I wanted to ask about how air quality
10 considerations are going to be handled, especially
11 in regard to the biofuel facilities? And I think
12 we need to see the development of advanced
13 biofuels but there are a lot of questions about
14 the technologies that will be employed and the air
15 quality impacts and mitigation measures that will
16 need to be used to address any impacts.

17 And, you know, this is kind of an
18 emerging area. We are learning a lot of
19 information in this area. And I am wanting to get
20 a little bit of clarity as to how the Commission
21 is going to work with the ARB to examine the air
22 quality impacts of these projects and make sure
23 that we are providing for review and mitigation of
24 those impacts as we move forward.

25 PRESIDING MEMBER BOYD: Mike, do you

1 want to comment?

2 MR. SMITH: Sure. Part of this, one of
3 the provisions in the statute, as you recall,
4 requires the Air Resources Board to develop the
5 air quality guidelines. The anti-backsliding
6 guidelines as we have come to call them. Those
7 guidelines set very clear thresholds against which
8 we cannot, we cannot violate. We don't anticipate
9 that we will be in that position but they do set
10 that sort of, do no worse than, threshold.

11 Our goal, Bonnie, quite honestly, is to,
12 is to develop those projects that go well beyond
13 that. That push the envelope forward in terms of
14 environmental performance of either the fuels that
15 we fund, the technologies that we fund, or in the
16 case that you are raising, the actual brick and
17 mortar facilities that we might fund or help fund
18 in producing these fuels.

19 Jim McKinney on our staff has been
20 heading for some time now a sustainability working
21 group. Part of his task is to develop the
22 evaluation criteria that we will use in funding
23 projects. And within our regulations we have some
24 very clear sustainability goals and environmental
25 performance objectives. Which he and his staff

1 are now working with the sustainability working
2 group to basically change into, evolve into actual
3 criteria that we will use in funding projects.

4 Jim, I'll invite you if you wanted to
5 add anything to that or if that is a sufficient
6 answer.

7 MR. McKINNEY: Jim McKinney, Energy
8 Commission staff. Just to add a few things to
9 what Mike Smith was saying. For the ARB's Low-
10 Carbon Fuel Standard the initial statement of
11 reasons has an environmental chapter that has
12 taken a preliminary look at the number of
13 biorefineries needed to meet some of the state's
14 long-term goals. We look at that as a very solid
15 data source.

16 And then as Mike Smith was saying, I
17 just would like to add on April, so this Thursday,
18 the sustainability working group is going to be
19 meeting here in Hearing Room A at one o'clock.
20 Where you can join us in helping to further track
21 these evaluation criteria.

22 MS. HOLMES-GEN: And I just wanted to
23 comment that I appreciate that and I appreciate
24 the work that has been with the Low-Carbon Fuel
25 Standard and we support the Low-Carbon Fuel

1 Standard moving forward. But we still, there
2 still is not information on the air quality
3 impacts of the specific facilities because they
4 haven't been built yet. So, you know, there still
5 is a gap of information that is needed here.

6 So I appreciate that we have the air
7 quality guidelines and that is tremendously
8 helpful in terms of new facilities. But even as
9 we go forward and do some of these project
10 feasibility studies it would be helpful to know
11 that air quality would be one consideration in
12 those, in those studies.

13 MR. KITOWSKI: If I could jump in. Your
14 comment is well-placed. And if you will remember
15 with the -- as you started, we don't know all of
16 the answers right now. We don't know what the
17 facilities are that are going to be proposing and
18 the Low-Carbon Fuel Standard is not finalized. So
19 there are uncertainties. And we knew that when we
20 developed the air quality guidelines that were
21 required by the legislation.

22 So the most important points we could
23 emphasize were consistency with the Low-Carbon
24 Fuel Standard and a transparent process. And that
25 is what we intend to go through knowing that there

1 are uncertainties and how this will play out. We
2 don't think the uncertainties are vague because as
3 Mike said, these projects should go well beyond
4 just anti-backsliding. They should be providing
5 significant emission benefits.

6 So we think we are in a good place. But
7 the procedures that we call for, consistency and
8 transparency, will allow you to see how it unfolds
9 as we go through. And, of course, I'm sure you
10 will be commenting every step of the way.

11 MS. HOLMES-GEN: As long as I am here.

12 Yes. And I just wanted to comment that
13 this is, this is emerging technology. Again, we
14 need to pursue these advanced technologies,
15 especially the cellulosic and waste-based
16 technologies and I appreciate the focus on that in
17 this document. But we do need to be very cautious
18 in reviewing the air quality and public health
19 impacts.

20 As we move forward with this program and
21 with the Low-Carbon Fuel Standard we need to make
22 sure that we have ample consideration of public
23 health and how public health is being impacted by
24 these new fuels and technologies. And make sure
25 we have some checkpoints where we have review of

1 those public health impacts, both to local
2 communities and statewide.

3 MS. SHARPLESS: I would just underscore
4 what Bonnie said and recognize that the agencies
5 themselves have a strong commitment to assure that
6 they are not backsliding or they are not trading
7 off. But given the recent political debate in the
8 Legislature during the budget with tradeoffs
9 between economic development and environmental
10 regulations, I would just echo the concern that
11 you be ever so diligent in pursuing those types of
12 projects.

13 I think we have a lot of things going on
14 here. We have credit problems in our financial
15 systems that are going to impact these plants and
16 uncertainty in any way will create additional
17 problems for projects to get funded. So I
18 recognize that this is going to be difficult. But
19 I think that we on the side of the table for
20 public health will continue to be here raising our
21 voice strongly. Thank you.

22 PRESIDING MEMBER BOYD: Thanks, Jan.

23 MR. COOPER: This is Peter Cooper with
24 the Labor Federation with a comment regarding the
25 non-GHG. I don't know if you have considered the

1 term, complementary measures. That's one comment.

2 The other comment is regarding -- I want
3 to say we appreciate the increased focus on
4 workforce development, job creation, job training,
5 given the state of our current economy. We also
6 think it is appropriate, as the language states,
7 to seek the advice of the Green Collar Jobs
8 Council at the State Workforce Investment Board.
9 Because the important organizations and people in
10 the workforce development field, labor and
11 management and business, are at that table.

12 One comment regarding that language
13 though. It does say, consultation regarding where
14 workforce training dollars should be placed. I
15 think we should also seek the advice of the Green
16 Collar Jobs Council regarding the quality of jobs
17 created. This is a concern of ours as we see the
18 creation of jobs where, you know, we might have
19 somebody that has to have two or three jobs, they
20 are traveling between jobs. Now that does no one
21 any good. We want jobs that are family-sustaining
22 wages and we want quality job training programs.
23 So that was one suggestion regarding the language.

24 PRESIDING MEMBER BOYD: Thank you.

25 Mike, do you want to, do you want to

1 elaborate a little bit on the so far apparently
2 extensive work we have done with all of the other
3 bodies that are involved in workforce training.

4 MR. SMITH: I will. Let me touch on it
5 and then I have staff here who have been working
6 very closely with those agencies. But we are
7 looking at basically in a couple of areas. Labor
8 market information obviously is an important
9 aspect of just understanding the quantity, the
10 quantification of jobs and green collar jobs.

11 But we are also going well beyond that
12 looking into establishing regional industrial
13 plans. Looking at how we create jobs and training
14 programs that will lead to, as you are describing,
15 high-quality, sustaining employment for this new
16 emerging sector.

17 And then working with community
18 colleges, the Employment Development Department,
19 the California Workforce Investment Board and the
20 -- I'm forgetting one. Well. But looking to set
21 up the types of training programs that will lead
22 to these high-quality jobs and that will be
23 meaningful for a new alternative renewable fuel
24 industry.

25 Let me ask Aleecia Macias who has been

1 working very closely as well as Panama Bartholomy
2 who is the Chairman's principal advisor. They
3 have been the two lead folks from this agency who
4 have been working closely. So is there anything
5 you wanted to add?

6 MS. MACIAS: We have attended the Green
7 Collar Jobs Council meetings and have taken those
8 comments into consideration. And some of the
9 things that we are looking at are the kind of
10 programs that are transitional, where they might
11 start out as entry-level but they lead to advanced
12 degrees and certifications. So we are working
13 with the Green Collar Jobs Council and also with
14 Workforce Investment Board very closely.

15 And as Mike mentioned, there are a few
16 inter-agency agreements in place to kind of rely
17 on the expertise and see what is going on
18 regionally and develop programs that meet regional
19 needs as well.

20 PRESIDING MEMBER BOYD: Thanks, Mike.

21 MR. SMITH: Peter, I will just, I will
22 just conclude on that. This is an area that is
23 new to us at the Commission. We have been exposed
24 to it through this process for about a year now
25 and have learned a great deal and there is a great

1 deal that we still have yet to learn. And so your
2 advice and your continued input into this process
3 would be most helpful and most welcome.

4 PRESIDING MEMBER BOYD: Thanks, Peter.

5 I think Chairman Douglas and I are both aware,
6 this is an area that the agency jumped on, the
7 Energy Commission jumped on real early,
8 fortunately, and actually has compiled a fairly
9 extensive dossier of ideas, proposed work and what
10 have you. So I wanted Mike to elaborate on that.

11 Here's one where I think we have a
12 fairly good feeling about that we are staying up
13 with the curve and that we will be able to move
14 fairly rapidly. Thus frankly our recommendation
15 to industry pretty heavily early on in this
16 particular component. Other? Jack.

17 MR. KITOWSKI: Let me jump in with some,
18 I don't have any questions but more formal
19 comments on an ARB perspective of this funding
20 plan. First of all I want to acknowledge the
21 tremendous amount of work. It's a rather
22 substantial document and I think it is fairly
23 robust.

24 This Committee has had some strong
25 comments at past meetings on a 2050 Vision and the

1 need to have that 2050 Vision. We see that the
2 document represents that and we are very
3 appreciative of that. ARB has developed quite a
4 number of incentive programs on our own over the
5 years but I don't think any of them have had the
6 sort of flexibility or breadth that you guys have
7 within this program, the ability to fund so many
8 different types of projects. And that's a lot of
9 responsibility.

10 You guys, I thought you have taken a
11 very logical approach and I think your end product
12 reflects a very -- it's a balanced and robust
13 approach and we are strongly supportive.

14 ASSOCIATE MEMBER DOUGLAS: Thank you.

15 PRESIDING MEMBER BOYD: Thank you Jack.
16 Any other questions or comments from the folks
17 around the table? And Advisory Committee members
18 on the phone, please feel free to jump in any
19 time, I'll recognize you. Richard.

20 MR. SHEDD: Yes. Thanks, Jim.

21 I also want to applaud the work that
22 went on by the staff in this report. It was very
23 well done I thought. They had to cover a lot of
24 ground. And I think the challenge ahead of us is
25 making this a successful project.

1 One of the things that I would like to
2 comment on from the public fleet sector is
3 historically infrastructure has been our Achilles'
4 heel. We have been able to procure alternative
5 fuel vehicles over a number of years but applying
6 the fuel for those has been quite the challenge.
7 So we are left to our own devices to install our
8 own fueling stations to accomplish those goals.

9 One of the things that I noted in the
10 report, which I am appreciative of, is the co-
11 funding or cost-sharing of some alternative fuel
12 infrastructure out there. And one of the comments
13 that I would make would be, when it comes time to
14 evaluate projects of that sort, to ensure that we
15 get the most bang for our buck. To hopefully
16 locate those facilities --

17 (A sneeze was heard over
18 WebEx.)

19 PRESIDING MEMBER BOYD: Bless you.

20 MR. SHEDD: Hopefully we can locate
21 those facilities where not only the public can
22 take advantage of a fueling source but the state,
23 federal government, any city or county fleets that
24 might be able to get into proximity of those
25 stations.

1 I know there's been a number of
2 stations, ethanol E-85 stations going in very
3 recently and we are very supportive of those. One
4 of the things that is a challenge for us is if
5 they are not in a location nearby where our fleet
6 is stored or housed we can't get as much
7 throughput through those stations as we would
8 like.

9 So I would suggest that in the
10 evaluation if there was any way of overlaying not
11 only where the public's vehicles are but any other
12 vehicles from the state. The General Services
13 Administration which we met with a couple of weeks
14 ago is having the same problem on the federal
15 vehicles and that is getting the alternative fuel
16 in those vehicles.

17 And then there was another question that
18 I had and that was regarding the federal stimulus
19 funding. There is a very aggressive time line
20 that public fleets are engaged right now in trying
21 to acquire some of those funds.

22 Obviously with the state of the budget
23 being the way it is, not only for the state of
24 California but for local cities and counties, one
25 of the things that they are up against is the 50

1 percent cost-share that the federal government is
2 requiring.

3 And I was interested in whether or not
4 the vision that you might have would be able to
5 leverage not only AB 118 funds to help support
6 some of those initiatives because they are very
7 analogous to one another, and whether or not, or
8 whether or not you would believe that if
9 government was going after federal funds that
10 would preclude them from AB 118 dollars.

11 PRESIDING MEMBER BOYD: Well I'll just
12 make a comment and I am sure Chairman Douglas will
13 have a comment. We are very cognizant of the
14 economic stimulus dollars available in Washington.
15 We immediately recognized and jumped on internally
16 planning with regard to what AB 118 brings to us.
17 It brings to the state of California in total, and
18 I mean public and private sector, the opportunity
19 to have some fairly immediate cost-share, if
20 necessary, for projects that could be or will be
21 funded, partially with the federal economic
22 stimulus money.

23 So we have recognized that. I don't
24 want to talk to much about our plans in detail but
25 we have fairly significant plans. And we intend

1 to use every penny in this Investment Plan as a
2 lure, let's just say, or as California's share of
3 whatever matches there might be required of a
4 whole host of different kinds of projects.

5 I mean, most of the projects we are
6 thinking about that are listed here, many of them
7 anyway, offer immediate attractiveness, we would
8 hope, to the federal government in terms of being
9 ready to launch plans rather than just making
10 plans. So we are very hopeful we can do that.

11 And something you said cause me to ask
12 you a question, Richard. You mentioned meeting
13 with GSA. Has there been any discussion between
14 General Services, GSA and maybe the rest of us
15 about whether GSA, whether we could have some kind
16 of mutual support activities among the states
17 where they might put in and we might put in, in
18 California, with regard to our funds, their funds
19 and a total number.

20 For years we have always fought the
21 chicken and the egg situation. Here we have got,
22 should I say, feed corn for the chickens. We've
23 got carrots for the chickens and we have got some
24 form of transportation to keep the eggs moving
25 along too. In any event. There has to be some

1 humor in this place once in a while.

2 MR. SHEDD: No, and we were, we were
3 looking for the exact same thing. To develop a
4 consortium, if you will, of those types of fleets
5 that could share their fuels. It is even
6 difficult for state agencies to share fuels based
7 on the facilities they may operate. But those are
8 the things we are trying to overcome.

9 One of the challenges that they
10 presented to us was that most of their fueling
11 infrastructure, if they have any at all, is
12 generally on military bases, which didn't afford
13 us access for security reasons. But we are still
14 in discussions with them over that because I think
15 having individual fleets own and operate their own
16 fueling resources, while it may support --

17 (WebEx interference was
18 heard.)

19 PRESIDING MEMBER BOYD: Folks, you are
20 having a conversation out there on the phone. If
21 you would mute your phone we all wouldn't be privy
22 to it.

23 ASSOCIATE MEMBER DOUGLAS: I did also
24 get an e-mail suggesting that we speak closer to
25 the mics and I neglected to mention that until

1 now. Thank you.

2 MR. SHEDD: But yeah, we are looking
3 into that. Because we think that if we can share
4 those resources across department lines, even with
5 cities and counties or the federal government, we
6 might be able to get far more throughput of these
7 alternative fuels into the fleets in the state.

8 PRESIDING MEMBER BOYD: Thanks.

9 ASSOCIATE MEMBER DOUGLAS: All I will
10 add on the stimulus is that we have thought a lot
11 about it. We definitely believe that California
12 is very well positioned to be competitive for the
13 transportation funds, both because we have an
14 Investment Plan and because the state has stepped
15 forward and put a significant amount of money on
16 the table, not only this year but for a seven year
17 period.

18 So we are thinking a lot about how to
19 use 118 funds as a potential match and potential
20 leverage for federal funds. That is one reason
21 why we find ourselves in a somewhat more dynamic
22 situation than we had originally anticipated when
23 we began this process. Not only was there no
24 stimulus plan when we began this process but there
25 was no financial crisis. The situation has

1 changed considerably since we really started our
2 work.

3 PRESIDING MEMBER BOYD: Seeing no other
4 -- yes, Dan.

5 MR. EMMETT: Thanks. I am going to
6 reiterate something that has already been said but
7 I do want to say it. First of all thank you so
8 much to the staff and Commissioners for the great
9 work on this, this document, this plan. I think
10 it really does reflect of input that has been made
11 and the comments that have been made by this panel
12 and the stakeholders.

13 Like others I am also pleased with the
14 additional attention to the 2050 time line and the
15 additional focus on the super-ultra-low-carbon
16 fuels. But I am also glad that there is a lot of
17 immediate work that can be done on the ultra-low-
18 carbon and low-carbon front with natural gas. So
19 I think it strikes a great balance and enables us
20 to get moving quickly forward on deploying
21 solutions for the state that are going to get us
22 well down the road.

23 I also think, however, that the
24 flexibility that is built in is really key. When
25 this was just a bill, it wasn't on the hill but I

1 want to sing that rhyme. I advocated strongly at
2 that point too for flexibility, recognizing that
3 certainly in seven years, and even in lesser time
4 frames than that, things shift. And as
5 articulated by you just now, with even what we
6 have seen in the last 12 months, it really is
7 important to have that flexibility.

8 That said I think what is in there is
9 right for right now. In the case of hydrogen I
10 just want to say we have advocated strongly for
11 more funding for hydrogen. That reflects what we
12 have been seeing as a need and a gap that needs to
13 be filled. We need to make sure there's
14 infrastructure there for the vehicles that are
15 coming as part of the ZEV regulation and that are
16 already on the road. And this I think reflects,
17 reflects that.

18 I also think the partnerships that you
19 identified already just in developing this plan is
20 really important. In fact you have called out in
21 this meeting already these key partnership. Your
22 allies in implementation of this is really I think
23 appropriate and speaks to Jananne's concern of,
24 you know, boy, this is a really big task to get
25 all this done.

1 And when you have the kinds of partners
2 like you do with CARB and with the South Coast Air
3 Quality Management District and other agencies on
4 the implementation of removing barriers on the
5 certification and standards, et cetera, that's
6 really key.

7 Finally, one area I do kind of have a
8 question still is obviously this is really about
9 deployment. We have got to get these solutions
10 out there in the field right away. But the bill
11 does call for research and development,
12 demonstration and deployment. And I see very
13 little on the R&D side. And I think that that
14 makes sense.

15 That said, I know that in earlier
16 iterations in discussions of this plan there was
17 discussion about sort of the outside of the box
18 ideas that may land, and that speaks to the
19 flexibility. And I am just wondering where, you
20 know, how you create space for R&D opportunities
21 that come along sort of earlier that aren't being
22 funded that are real opportunities for California.

23 How is this plan going to make space for
24 those kinds of more R&D demonstration-type
25 solutions as opposed to the actual deployment?

1 Those solutions could be huge game changers for
2 us, we just don't know them yet. So that is one
3 area. I do have, have a question. Otherwise
4 congratulations and thanks for the ability to
5 participate.

6 PRESIDING MEMBER BOYD: Dan, a comment
7 on the R&D component. We wrestled with that. Of
8 course as you would recall even better than I in
9 the passage of, in the debate leading to passage
10 of the bill there was huge emphasis put on the
11 demonstration and deployment of the R&D, D&D
12 equation and we certainly heeded that advice.

13 Although we also recognize the need on
14 the occasion for R&D, as we balance this first two
15 year plan, if I can call it even two years, we
16 recognized here that just like ARB is doing
17 certain things we are doing certain things.

18 Here we also have our Public Interest
19 Energy Research program which does, you know,
20 really pure R&D work. And the Legislature finally
21 did a couple of years ago give us authorization to
22 venture into the transportation arena. And we
23 have and continue to try to support a few really
24 R&D activities.

25 I guess the one that passes through my

1 mind at the moment is a couple of years ago we
2 established the plug-in hybrid electric vehicle
3 center at UC Davis and had a research advisory
4 committee that have been guiding work in that
5 particular area. We have got other things,
6 contracts we have let for research and others
7 pending.

8 It is a balance. And I think -- Another
9 thing that went through our minds as well. As
10 soon as we get the, as soon as we get responses to
11 our earliest solicitations we will see how fertile
12 or how vacant perhaps the landscape is. And that
13 may give us some greater hints on where we may
14 have to -- maybe shovel analogies in this day and
15 age. But dig deeper, I was going to say, in terms
16 of just pure R&D.

17 I mean, we are hoping the industry out
18 there is recognizing the needs of this country and
19 the state are indeed doing R&D as best they can.
20 But that's kind of a hope-for that came before the
21 financial crisis and we are going to recognize
22 that that world may change on us pretty quickly.

23 ASSOCIATE MEMBER DOUGLAS: Dan, I would
24 also like to add, before you go into any
25 additional comments. As you talked about hydrogen

1 I wanted to stress that at least in my mind it is
2 a very large investment for hydrogen. I think
3 some investment may be justifiable on the basis of
4 the existing cars on the road.

5 But our thinking is in the stress on
6 public/private partnership is really looking
7 forward to the extent that we have very firm
8 commitments towards new vehicles from the auto
9 manufacturers in line with the ZEV mandate and
10 under confirmed time lines that are at least
11 foreshadowed by the fuel cell partnership. That's
12 really what triggers the potential for large gains
13 from a large state investment. It is not the
14 existing cars on the road.

15 PRESIDING MEMBER BOYD: Yes Will.

16 MS. DIN: This is Carla Din on the
17 phone. Can you hear me?

18 PRESIDING MEMBER BOYD: Yes.

19 MS. DIN: Great. I too would like to
20 commend the staff and Commissioners for their
21 excellent work on this report. I was very pleased
22 to see the focus on economic development. I
23 appreciate Mr. Boyd's opening comments about how
24 this effort can help address the great economic
25 needs that we are facing in the state.

1 I am very pleased to see the substantial
2 funding for workforce development and support the
3 ties to labor market information and a regional
4 industry approach. I think it is very excellent
5 that there is a focus also on in-state production
6 through the manufacturing incentive program. I
7 think that's terrific.

8 There is one thing that I would
9 recommend that addresses the comment that Peter
10 Cooper made about the need for quality job
11 creation. And that is to develop economic
12 development criteria along the lines of the
13 sustainability evaluation criteria, which is on
14 page 41. And this could be used in terms of the
15 overall evaluation of project proposals.

16 This would be in line with AB 2267,
17 which was signed last year, that gives priority to
18 projects that result in job creation and economic
19 development in California. And this applies to
20 California Energy Commission incentive programs.
21 So I think it would be very fitting to have that
22 additional overlay in the criteria.

23 PRESIDING MEMBER BOYD: Thank you,
24 Carla. Will Coleman.

25 MR. COLEMAN: So just building a little

1 bit on your comments before but also just I wanted
2 to say that, I wanted to congratulate Peter and
3 Mike and the rest of the staff in putting together
4 a pretty thorough document. I think that it has
5 evolved a lot since the fall when we first saw it.
6 And I know it can be a thankless task when you are
7 trying to allocate funding. You are always going
8 to get people saying, well why this and why not
9 that. Along those lines. (Laughter)

10 I just want to, I think that it is
11 probably going to get even more thankless as this
12 document starts to become more public. And I
13 think that people are going to dig into the
14 details and wonder a lot about why this and why
15 not that. So I just want to point out a few
16 things that I think we might run into some trouble
17 on and maybe point us towards things we can do
18 moving forward.

19 But the first is that I think that the
20 TIAX study that was originally done was a good
21 baseline for where we wanted to started. And I
22 think that the CEC backcasting, the 2050
23 backcasting was also an interesting effort. And I
24 am sure that the stakeholder comments that have
25 been made along the way have helped inform where

1 we are going with this allocation.

2 But I think that we need to do a
3 significant amount more analysis in terms of gap
4 analysis around where this funding would be best
5 deployed going forward. And I saw that more funds
6 were put in the, in the non-greenhouse gas
7 initiatives but it didn't seem like a lot more was
8 put into doing that analysis and actually the need
9 to deploying this plan. I think \$1 million seems
10 actually pretty small to me to go about selecting
11 these different projects and doing the kinds of
12 analysis to pick the appropriate projects. So I
13 would love to see more go into those buckets to
14 help support that.

15 ASSOCIATE MEMBER DOUGLAS: Will, it
16 actually is more. The \$1 million is for the
17 technical support contract.

18 MR. COLEMAN: And then there's \$4
19 million, right?

20 ASSOCIATE MEMBER DOUGLAS: Right. The
21 \$4 million is really for the type of analysis that
22 you are talking about.

23 MR. COLEMAN: Yes. So I think, I think
24 both make me nervous. I think the \$1 million for
25 the technical support contracts seems small and I

1 think the \$4 million for analysis may or may not
2 be sufficient. But I think that we just need to
3 do an extensive amount of analysis that does
4 something more than what we have done.

5 I think that the original analysis
6 looked at where funding had gone but it didn't
7 really look at things from a needs assessment. So
8 based on how private funding is likely to follow
9 on public funding. You know, where public dollars
10 can be deployed most efficiently and apply to
11 unlock that, that private funding.

12 And so some of this is going to be
13 qualitative. But I think that we have to think a
14 little bit more about leverage in this effort.
15 Because I think that leverage is a little bit of a
16 dirty word these days when you think about what
17 has happened in our real estate markets.

18 But when you think about the amount of
19 money we are deploying it is only about \$176
20 million over the next two years and that is really
21 tiny compared to the total amount of dollars that
22 are required to go into the space. I mean, a
23 single ethanol, advanced ethanol plant of only 50
24 million gallons is around \$220 million. So, you
25 know, we need to figure out how these dollars can

1 actually catalyze private dollars to be invested
2 in the space. Otherwise we are just going to be
3 pouring money into individual projects and we
4 won't be getting leverage on those public dollars
5 that we spent.

6 So this brings me a little bit to the
7 current allocations. Which I appreciate the focus
8 on the 2050 Vision. But I noticed that the
9 combination of electric of hydrogen drive vehicles
10 doubled in this most recent version in terms of
11 the allocation as proposed in the last one.

12 And I am actually pretty concerned about
13 the focus on hydrogen. Probably the good thing is
14 we have a mixed set of views here on the panel, I
15 think. But I am concerned because, and I don't
16 mean to pick on hydrogen specifically but it is
17 sort of a good example of where, of where the cost
18 and impact need to be better aligned, I think, and
19 where we have to think about the timing of those
20 impacts.

21 You know, as an investor I can tell you
22 that on the private investment side investment in
23 fuel cells or hydrogen for transportation has
24 dried up significantly. And it is in large part
25 just simply because of something that was said at

1 the last advisory board meeting which was that
2 these vehicles, you know, a car really cost about
3 \$1 million. A fuel cell vehicle car really cost
4 about \$1 million to build. Now you will get
5 economies of scale, you will have decreasing cost
6 curves and all those things.

7 But the concern is that there is an
8 enormous number of things that need to change
9 including infrastructure, massive decreases in the
10 cost of vehicles, a significant transition of our
11 electricity generation portfolio so that it is
12 cleaner and providing cleaner hydrogen,
13 significant scientific breakthroughs just in terms
14 of hydrogen storage and energy density, and some
15 proof that people will actually buy hydrogen
16 vehicles.

17 Those are significant hurdles to
18 overcome at a time where you are looking at
19 decades in terms of presuming that this is the
20 best potential application today for 20, 30 years
21 from now. But as we move forward it is likely
22 that other technologies are going to come along.

23 And so I think the question is whether
24 it's what we should be doing as investing in
25 deployment for fuel cells and for hydrogen today

1 or whether we should be investing in say R&D for
2 fuel cells and hydrogen today. And if we are
3 going to invest in R&D for fuel cells and hydrogen
4 today then I think we need to take a harder look
5 at how that R&D investment stacks up against other
6 ways to deploy this money in terms of the dollars
7 per reduction basis, of reduction of greenhouse
8 gas emissions.

9 And I think that if you look at the
10 table in the back of this document, I think it's
11 D-2 or something or D-3. It shows what the
12 projections are out to 2022 around reductions from
13 hydrogen versus say biofuels. And if you look at
14 the two here, you have got a \$40 million
15 allocation to hydrogen and you have got a \$12
16 million allocation to biofuels. And yet even out
17 at 2022 you have shown much more reductions from
18 poplar than you do from hydrogen. And if you look
19 at 2017 the gap is enormous.

20 And I think part of that is that the
21 hydrogen investment is predicated on a very long-
22 term view of hydrogen and there's significant
23 uncertainty around that. So I think you have to
24 put some sort of, you know, discount rate or some
25 sort of beta on that and assume that this may or

1 may not happen. And we have to think about that I
2 think in terms of how we deploy these dollars.

3 So that kind of gets me to my last point
4 which is that I voiced concern at the last meeting
5 about too much reliance on the 2050 Vision. And I
6 think we all agree that we have to get to the 2050
7 Vision and that is something that has to be front
8 and center.

9 I think the question is whether or not
10 we focus heavily on the 2050 Vision within the
11 first two years of funding or within the second or
12 third or third or fourth or fifth or so on and how
13 we go about doing that. Because I think that it
14 is very hard to predict what those technologies
15 are going to be. And I said this last time and I
16 probably sound like a broken record but a lot, a
17 lot is going to change.

18 I appreciate the portfolio approach but
19 it is far more likely that you are going to see
20 essentially other technologies emerge that are
21 improvements on today's technologies than you are
22 going to see wholesale change in infrastructure
23 and transition, even over the next 20 or 30 years,
24 much less 41.

25 So, you know, I think we have to be

1 cognizant of that risk and not try and backcast
2 the future too much, if that makes sense. I think
3 that we have to figure out a way to be more
4 performance driven in the way that we think about
5 allocating these dollars.

6 And I appreciate the fact that there was
7 an urgency with this particular plan to get
8 allocations done, to seek stakeholder comment and
9 to figure out how to deploy these dollars in a
10 rational way and I think that is being done.

11 But I think that to make this program
12 successful I think we have to figure out how to
13 integrate some sort of performance metrics and
14 say, okay, we are going to look at all these
15 technologies based on the total dollars in, public
16 dollars in, the reductions we get as a result of
17 that, and the kinds of additional private
18 investment required or the kinds of additional
19 private investment unlocked by that investment.
20 Because otherwise I think we are going to be
21 sprinkling a little bit of, you know,
22 confectionery sugar on the top of a cake and I
23 don't know that it actually bakes the cake.

24 So, you know, I would love to see that
25 done. And at the very least I think -- One of the

1 things I noticed in here was that in the last
2 revision or actually evaluation criteria, and I
3 actually couldn't find them in this document, I
4 don't know if they have changed or whether they
5 are in some other document at this point. But
6 there was nothing in there that actually measured
7 the effectiveness of these projects on an
8 individual basis and using the kinds of metrics
9 I'm talking about.

10 So how effective were they at reducing
11 or will they be at reducing carbon emissions and
12 increasing jobs and decreasing dependence on
13 petroleum and the other objectives of this program
14 per dollar put in? And so I at the very least
15 would like to see that in this Investment Plan and
16 then would hope that we could revisit the idea of
17 putting performance metrics in there to do the
18 selection and the allocation in the next version
19 of the Investment Plan going forward.

20 ASSOCIATE MEMBER DOUGLAS: Will, we --
21 I'll just make two brief comments. We absolutely
22 intend to evaluate and so I think I will ask staff
23 to talk about how evaluation can take place.

24 In terms of performance metrics, we have
25 thought a lot about it. And I think one of the

1 challenges is that this is such a broad-based
2 program that your different categories really are
3 targeted at achieving different goals.

4 And so if we take, you know, natural gas
5 for example. In that case, why would we want to
6 invest in that? Well, it gives us very
7 significant short-term benefits. The vehicles are
8 cleaner, there are air quality benefits, there are
9 immediate benefits. If we turn around and look at
10 research funding we might find zero reductions per
11 dollar spent but there are potential reductions.

12 So your evaluation metrics for such a
13 diversity of potential projects that we have
14 before us really, you know. I think it is very
15 challenging to think about how to do that in a one
16 size fits all approach. I think what could be
17 done is more articulation of what is seen as the
18 benefits of some of these different categories or
19 approaches and maybe some more specific
20 articulation of that. Recognizing that they will
21 all be in furtherance of our statutory goals but
22 might be quite different from between one category
23 and another.

24 MR. COLEMAN: Yes, and I appreciate
25 that. I think, I think that it is obviously

1 extraordinarily difficult to do a one size fits
2 all type approach. But that said, I think on a
3 basic level there are metrics that we can use to
4 at least score some of these technologies and take
5 into account potential reductions.

6 So I think the potential reductions are
7 important but I think that our mission here is to
8 catalyze those potential reductions with these
9 dollars. And so to some degree we have to be able
10 to tie a link between the investment that we are
11 making through this program and those potential
12 reductions.

13 And if we can't then it's a hard place
14 to invest those dollars. Because one could either
15 argue that our dollars are unnecessary in that
16 case or that they are just not making the impact
17 that we want. And so I think there's a way to do
18 it. I think that is obviously challenging and it
19 will obviously be questioned. But I don't know
20 that it will be any more questioned than trying
21 to, you know, do these allocations with tons of
22 people in the background saying, my technology is
23 better than yours.

24 PRESIDING MEMBER BOYD: Thanks Will, I
25 always appreciate your comments and the value of

1 them. For a while there I was beginning to think
2 you were sitting in the room with us sometime ago
3 as we debated how to get from the last iteration
4 to this iteration and back and forth between where
5 you put the dollars.

6 I think, I think we probably erred a
7 little bit today in not discussing the amount of
8 time we did talk about the need for performance
9 metrics, project metrics and what have you. And I
10 will go so far as to say, in particular as it
11 relates to hydrogen. That was a tough decision to
12 make. An awful lot of input about the thin ice
13 that this is on, the promise it has for the
14 future. So a little bit of maybe front loading.

15 But that money will have performance
16 criteria tied to it. Perhaps more than other
17 categories. But with us designing, let me call
18 them off ramps in the project, that allow -- if
19 the partnerships don't develop. Industries who
20 have to step forward and perform don't perform
21 then we too will maybe make a decision that is not
22 the best use of the money.

23 I think that performance criteria
24 applies to everything we are talking about. We
25 should emphasize it more. But believe me, it was

1 talked about long and hard with regard to a couple
2 of fuels, hydrogen in particular. And, you know,
3 we shall see what the future holds. Mike, did you
4 want to add anything?

5 MR. SMITH: Commissioner if I just might
6 add one, one point. Will, your comments are very
7 well taken and get right to the heart of one of
8 the areas that we are focusing on in developing
9 this program. In fact, at the Business Meeting
10 this Wednesday we will be putting before the
11 Commission a contract that does a couple of things
12 but one of them is to begin the development of
13 these program metrics. So I think that that is
14 going to be the starting point for us to getting
15 to the place you want us to be in, where it is a
16 performance-based program with very clear metrics
17 as to how we are allocating money and why.

18 And if I might take the license of using
19 you as a member of the Advisory Committee. We may
20 want to call on you to help us out with, you know,
21 kicking off that contract.

22 MR. COLEMAN: Absolutely.

23 MR. SMITH: We would welcome your input
24 on that.

25 PRESIDING MEMBER BOYD: Bonnie.

1 MR. EMMETT: I have one --

2 PRESIDING MEMBER BOYD: Oh.

3 MR. EMMETT: I would just like to make
4 one follow-along if that's okay, I'll be quick.

5 On this hydrogen topic since it is a bit
6 of a target. I am confident that as part of the
7 discussion that went on that you just referred to
8 that a significant piece of it was this looming
9 delivery of significant numbers of vehicles, I
10 mean significant for California. It may not be
11 huge but at least in the thousands of numbers of
12 vehicles in a relatively near time frame, in the
13 2010 to 2014 time frame, as part, under the ZEV
14 reg.

15 And while I would completely agree that
16 the true potential of this technology to deliver
17 large greenhouse gas benefits is out much further,
18 2050, we have a true need right now, a potential
19 need to meet the delivery, to support the delivery
20 of these, of these vehicles in which, you know,
21 millions and millions of dollars have been
22 invested in developing this technology. And it
23 does hold promise.

24 So I would agree that, you know, we need
25 to see if there are bites on this, on this

1 funding. And if there aren't then there needs to
2 be another mechanism. We have got the potential
3 of a clean fuels outlet program modification at
4 the Air Board. But I think everyone prefers
5 incentive over regulation. And certainly, you
6 know, there needs to be a minimum infrastructure
7 to support the vehicles being deployed under the
8 ZEV reg.

9 And that's why I think there is this
10 balance of near-term versus the long-term
11 benefits. It is hard to sort of really in a
12 uniform way talk about costs versus impacts. So
13 thanks.

14 PRESIDING MEMBER BOYD: Bonnie.

15 MS. HOLMES-GEN: Thanks. I would like
16 to second Dan's comments on the appropriate
17 balance between keeping a focus on the 2050 Vision
18 and providing funding for near-term opportunities
19 and the flexibility you have built in, you have
20 done a great job.

21 I wanted to just make a brief comment
22 that there's a very small but important funding
23 stream in here and that is the funding for public
24 education. I just wanted to affirm that as a very
25 important area. I hope that will grow a little

1 bit in future years as we move forward. I'll look
2 forward to seeing the funding plan.

3 This area of identifying how to best
4 educate the public, help the public change
5 attitudes, doing social marketing, helping people
6 make better decisions and focus on cleaner
7 transportation choices and deciding to use
8 alternatives to the vehicle and reducing their
9 vehicle use. Focusing on transit and walking and
10 bicycling and other choices. This is so
11 critically important to all of our AB 32 efforts.

12 And I don't know that there's a lot of
13 money out there in state government right now
14 focused on the public education component and I am
15 very concerned about that. So I really appreciate
16 that we have this \$1 million set aside. And I do
17 think that needs to grow and I do think we need to
18 be very concerned about how we are getting, how we
19 are developing and getting messages out to the
20 public and changing public attitudes, especially
21 in this area of transportation, which is so
22 critical to our AB 32 efforts. So I would just
23 like to pledge the Lung Association's help,
24 whatever we can provide. And suggest that the
25 public health community in general can be a

1 tremendous resource in this area.

2 PRESIDING MEMBER BOYD: Thank you
3 Bonnie, appreciate it.

4 MR. SHEARS: This is John Shears. I've
5 had my hand up on the WebEx.

6 PRESIDING MEMBER BOYD: I was just about
7 ready to call on you invisible people, John. I
8 think I saw your hand up.

9 MR. SHEARS: In fact, Bonnie took the
10 words out of my mouth. I was also going to
11 highlight, you know, the importance for public
12 education going forward. That is an area that our
13 organization is also working on.

14 That being said, I would just like to
15 commend the Energy Commission and the staff for
16 the huge amount of work that has gone into the
17 program. And also recognizing the incredible
18 demand being placed on the Energy Commission to
19 meet and address various stakeholders' hopes and
20 wishes for this program. I know you have all been
21 under a lot of pressure to produce, you know, a
22 good plan.

23 And I think we all need to recognize
24 this is. We are just laying the groundwork and we
25 are all going to be working together on this,

1 going forward to further develop and improve the
2 program as we all learn how effective our initial
3 steps have been in realizing the vision for the
4 program.

5 So I just want to thank the staff for
6 their openness and their consideration in taking
7 all of the various stakeholders' input as they
8 have been crafting this Investment Plan and the
9 associated regulations. And as we know, as Jim
10 McKinney noted, we still have work to do even now
11 with the sustainability working group meeting
12 later this week. So thank you all.

13 PRESIDING MEMBER BOYD: Thanks, John.
14 We didn't think the bruises showed to badly on any
15 of us or the staff. In any event, thank you.

16 Any other Advisory Committee members on
17 the phone who want to make a comment or any around
18 the table before I turn to the healthy deck of
19 cards I have here from folks who want to speak
20 from the audience?

21 Hearing none. If you will allow me I
22 will start calling on the folks who have turned in
23 blue cards. And I am just taking them in the
24 order in which they appeared. First is Richard
25 Lyon of CyberTran International. You must have

1 known you were first, Richard, you positioned
2 yourself right up close.

3 MR. LYON: Yes, thank you.

4 PRESIDING MEMBER BOYD: But it is sheer
5 serendipity.

6 MR. LYON: Thank you very much. First I
7 would like to congratulate Commissioner Douglas on
8 her new arrival. The last meeting we were at you
9 were kind of indisposed, to say the least.

10 ASSOCIATE MEMBER DOUGLAS: Thanks.

11 MR. LYON: Again just for the record, I
12 am Richard Lyon at CyberTran International.

13 At the February 25 Commissioner Business
14 Meeting that was used to ratify the regulations
15 for the alternative and renewable fuel and
16 technology program I raised a very serious concern
17 and that concern is still here about the VMT
18 reduction not being taken into consideration and
19 giving a higher preference.

20 When I brought this up at that meeting
21 it was stated that the programs for VMT reduction
22 would be considered during the development of the
23 Investment Plan. As I read through this new plan
24 section by section, these considerations for
25 super-ultra-low and zero emission vehicle

1 technologies have not been considered. And I
2 would like to provide a couple of examples.

3 Looking at the prior plan that Peter and
4 his team had offered in the December 2008
5 Investment Plan there were funding considerations
6 for super-ultra-low-carbon vehicle technology in
7 Table 0-4, specifically, and this is a quote:

8 "Support the pre-
9 commercialization, demonstration
10 and development of electric drive
11 technologies for light-, medium-
12 and heavy-duty applications."

13 That has not shown up in this new Investment Plan.

14 And those technologies exist now. I
15 have shared those metrics with the Commission and
16 with the staff. It's shovel ready. And I can see
17 it being a very high impact to meet the 2020 and
18 2050 objectives.

19 Additionally, another thing that was
20 very concerning in this new business plan is B-5.
21 And this is under the header of Vehicle Miles
22 Traveled Reduction Strategies. And I think this
23 sends a very mixed message and I'll just let the
24 audience get their take on this. And this is a
25 direct quote:

1 "Therefore, as a result of
2 successful VMT reduction
3 strategies, increasing ridership of
4 public transportation is
5 anticipated. This increased public
6 transportation ridership will
7 result in an increase in the fuel
8 consumed by transit agencies and
9 increase greenhouse gas emissions
10 for this sector."

11 That is completely kind of not intuitive and
12 against an awful lot of data and information out
13 in the field, that using no public transportation
14 is a solution, not the enemy. So I would kind of
15 like to get the Commission's input on why this
16 verbiage is in the document? And why the prior
17 verbiage that has been supported heavily by Peter
18 Ward and his team on VMTs has not been
19 incorporated? Thank you.

20 MR. SMITH: Richard, may I just ask very
21 quickly, the page you were citing that was?

22 MR. LYON: B-5.

23 MR. SMITH: D?

24 MR. LYON: B.

25 MR. SMITH: Oh, B, I'm sorry.

1 PRESIDING MEMBER BOYD: Thanks Richard,
2 we'll look into that.

3 Terry Karges, Roush Propane.

4 MR. KARGES: Good morning. I'm Terry
5 Karges, senior vice president of Roush Performance
6 out of Detroit, Michigan and I am here to talk
7 about propane and propane vehicles.

8 By reference, Roush Engineering has been
9 the Tier-1 advanced power train supplier to Ford
10 Motor Company for over 35 years. We would be
11 considered the premier power train engineering
12 company out of Detroit, servicing General Motors,
13 Chrysler, Ford, as I say their Tier-1 power train
14 supplier, virtually every major auto manufacturer
15 in the world. We have 2500 people in the
16 engineering business in Detroit and another 500
17 people down in Charlotte, North Carolina in
18 racing.

19 For your consideration what we are
20 talking about here is a propane, a liquid propane
21 injection dedicated fuel system for Ford vehicles
22 that do several things. Among them are it is a
23 cost-effective, carbon footprint reduction
24 opportunity that is available today, right now.

25 It creates jobs. We have developed a

1 system that can be installed at our factory in
2 Lovonia. It can be installed at facilities right
3 outside of the Ford factory down in Louisville.
4 And the dealers that will be selling these
5 packages can install them so that we are creating
6 jobs right here in California. And it greatly
7 reduces dependance on foreign oil.

8 I also wanted to mention that last
9 Thursday in Texas we were with the Texas Railroad
10 Commission and all three commissioners stood on
11 the statehouse steps recommending to the industry
12 there, to the fleet folks in Texas and to the
13 communities, that they take a look at the Roush
14 propane systems as an alternative fuel program
15 available right here right now.

16 There are several things I wanted to
17 step through here with you to show or make a case
18 for increased funding on the propane level. And
19 just to give you some quick history. We have been
20 working for three years with PERC and Ford Motor
21 Company and are introducing today on the market as
22 a 2007 1/2 and 2008 F-150 program a 2009-2010
23 F-250, F-350 and a 2009 through 2012 E-150, E-250
24 and E-350.

25 These vehicles experience the same

1 horsepower, the same torque as the gas ratings,
2 and the same towing capacity as their gas
3 equivalent.

4 They reduce the greenhouse gas emissions
5 18 percent, nitrous oxide 20 percent, carbon
6 monoxide emissions 60 percent.

7 As you are aware 90 percent of the
8 propane is created right here in the United
9 States.

10 Our system does not affect the factory
11 warranty. As Ford Motor Company's OE power train
12 engineering company, the same folks who do the
13 development work for Ford Motor Company on their
14 engines did this system. So we are able to
15 maintain the factory warranty.

16 The cost of adding propane
17 infrastructure is relatively inexpensive,
18 especially compared to alternatives.

19 We are actually expecting -- We have
20 OBD2 from CARB and we have been informed that they
21 are finalizing the paperwork for us as we speak.
22 We meet all of the other governmental
23 certifications.

24 And I think significant, especially when
25 you are considering funding, propane is already

1 the world's third-most used engine fuel after gas
2 and diesel.

3 And it is readily available here and has
4 some of the best safety records in alt fuel use
5 right now.

6 These next pages are the product
7 offerings, when they are going to be available and
8 the cost of those packages. Where they stand.

9 The F-150 package as I mentioned is available now,
10 MSRP at 7,795. The F-250 and F-350 will be
11 available in California late-August, early
12 September. The E series, the van series, which is
13 delivery vans for energy fleets, shuttle buses,
14 it's already -- U-Haul has several of these
15 vehicles in test already. Those will be available
16 in December of this year here in California. And
17 then the 2009-2012 E-450 Cutaway, which is a
18 practical shuttle use, will be available in the
19 second quarter of next year.

20 That's my presentation. Are there any
21 questions or -- if anybody wanted to direct or I
22 can be seated. Thank you.

23 PRESIDING MEMBER BOYD: No questions,
24 thank you very much.

25 Next, Matt Miyasato of South Coast AQMD.

1 DR. MIYASATO: Thank you, Commissioner
2 Boyd. I do have some slides I would like to
3 present. I certainly appreciate both
4 Commissioners for the opportunity to speak before
5 you and the investment Advisory Committee group.
6 The comments I am here to provide represent the
7 South Coast AQMD staff comments on the revised
8 Investment Plan. If you'll go ahead and go to the
9 next slide. I'm sorry, I don't know if Mike's
10 doing it.

11 MR. SMITH: You need to give me the
12 signal.

13 DR. MIYASATO: The formatting is a bit
14 off. In general we are supportive, cautiously
15 supportive of the Investment Plan. Acknowledging
16 the staff's, a lot of hard work that they put into
17 it doing stakeholder meetings throughout the
18 state.

19 There is a concern with the shift that
20 we see that is occurring between the different
21 bins. We noticed that the Energy Commission in
22 the final report went away from the low-carbon,
23 ultra-low-carbon, super-low-low-carbon and we will
24 address that in a moment.

25 But we do acknowledge and want to

1 encourage the support for the low-carbon and
2 natural, specifically in the drayage application,
3 and I'll talk about the need there.

4 And then it has also touched upon, the
5 need for really having a united front for the
6 state and regional, local air districts as we go
7 forward for potential federal stimulus funds.

8 And then finally we do believe and would
9 echo the comments of Bonnie and others about the
10 workforce training and education. So go ahead and
11 go to the next slide.

12 If you go ahead and click it let's see
13 if the chart comes up. This is our 30,000 foot
14 view of what has occurred in the plan that was
15 submitted in December of 2008 compared to what has
16 just been newly submitted in the most recent March
17 2009 plan. You can see essentially the blue bars
18 are what was in 2008. And essentially those
19 allocations have been reduced and the equivalent
20 amount been increased in the super-ultra-low-
21 carbon category, most notably for hydrogen. Go
22 ahead and hit the next --

23 PRESIDING MEMBER BOYD: Matt, could I
24 ask you what you have in the energy efficiency
25 category?

1 DR. MIYASATO: We noticed that energy
2 efficiency was zeroed out for vehicles but there
3 was indeed funds available for hybrids, so
4 hydraulic and electric hybrids. So we put that in
5 the energy efficiency category. To show that you
6 are indeed thinking about that and didn't want to
7 discount you in, in your foresight.

8 Go ahead and click to the next slide, it
9 shows the different categories. And I don't want
10 it to be construed that the South Coast is not a
11 proponent for hydrogen. I think you won't find
12 any stronger advocate for hydrogen fueling in the
13 region. But we want just want to acknowledge a
14 few things if you go to the next slide.

15 The top graph is showing the greenhouse
16 gas emission reductions that are proposed for the
17 light-duty fleet. And then if you look at the
18 bottom graph that's for the medium- and heavy-duty
19 fleet. And in particular the top bar, the purple
20 color is the super-ultra-low-carbon vehicle
21 reductions. In the bottom graph the red is the
22 light or the low carbon reductions. And if you
23 click it again.

24 We want to put it in context. We are
25 really about investments in 2009-2010 and yet we

1 are looking at a forecast out to 2050. So if you
2 click the bar, click it again, you notice that
3 there are some pretty immediate benefits that
4 could be gained from medium- and heavy-duty in the
5 low-carbon arena.

6 And if you click it again you will see
7 that we are talking about investments for
8 reductions off in the future. So we want to
9 ensure that, and I think it has been talked a lot
10 about today, that flexibility is maintained. Such
11 that if those projects don't materialize then you
12 can use those funds for off the shelf and ready to
13 go projects. So if you go ahead and click the
14 next one.

15 We are encouraging and supporting the
16 flexibility in allocations, such that if in future
17 term projects don't materialize you can use them
18 for nearer term technologies. Specifically for
19 heavy-duty drayage. Now there is quite a bit of
20 trucks that could be funded at the ports. There's
21 over 2,000. And there is an opportunity through
22 the Diesel Emission Reduction Act in the stimulus
23 bill that we would recommend that you take a close
24 look at and partner with not only the state but
25 with the regional air districts. So if you would

1 go ahead and click to the next slide.

2 Specifically in the Diesel Emission
3 Reduction Act there's 30 million for Region 9.
4 But Proposition 1B, and perhaps Jack could give us
5 more insight on when we expect those bonds to be
6 sold and release of those funds.

7 But if you go ahead and click it again.
8 There's 116 million that is supposed to go to the
9 South Coast region, both at the ports and at the
10 district, where we could really use that incentive
11 funding to encourage the federal government to
12 provide us with more funding for Region 9.
13 Specifically in replacing older diesel vehicles at
14 the ports.

15 I might also add, if you go ahead and
16 click it again, there is other funding available
17 through the other federal agencies. Through
18 Department of Energy, Transportation
19 Electrification has 400 million, there's Clean
20 Cities. And there's also the FTA which has their
21 TIGGER program, which is Transit Investments for
22 Greenhouse Gas efficiency -- Energy Reduction. I
23 am not sure if I am getting that acronym right.

24 But essentially going to transit
25 agencies to promote greenhouse gas reductions and

1 energy efficiency. So I want to encourage and
2 support the comments here to have a united front
3 and joining with all the stakeholders to propose
4 to the federal government.

5 And then if you go click it again. One
6 final comment is that we would also like to
7 participate with the CEC in workforce training and
8 outreach. Our chairman has announced an
9 initiative just this year to promote green jobs,
10 so it's well in line with the non-greenhouse gas
11 emission category that you have.

12 As well as we are going to support a
13 Clean Technology Conference to try to align
14 investors with green, start-up companies. So we
15 would like to work with the CEC on those two
16 efforts.

17 And so final slide is that there's been
18 a lot of talk about a balance so we would
19 encourage you to leverage resources. We again
20 offer our administrative support and resources to
21 bring to bear on this with the CEC staff. We
22 would like you to maintain early greenhouse gas
23 emission reductions where possible. Allow the
24 flexibility such that if projects don't
25 materialize, look at those categories which are

1 backlogged and oversubscribed. And we would like
2 to continue to work with the staff and the
3 Commission on these efforts. That concludes my
4 comments, thank you.

5 PRESIDING MEMBER BOYD: Thank you, Matt,
6 appreciate the offer and we will be taking up on
7 that as soon as the dust settles on this subject.
8 I'm sure Mike and his folks will pick up economic
9 stimulus and run with it.

10 Next, Todd Campbell, Clean Energy.

11 MR. CAMPBELL: Good morning
12 Commissioners, members of the Committee as well as
13 the staff. My name is Todd Campbell, I am the
14 director of public policy for Clean Energy.

15 We would like to congratulate staff, the
16 Commission and this advisory board on the final
17 draft of the Investment Plan. We believe that
18 staff has found the right balance to invest in
19 low-carbon fuels that exist today and the low-
20 carbon fuel advancements that will help create
21 added benefits and advanced low-carbon fuel
22 opportunities like biomethane.

23 We do have a few recommendations that we
24 would like this body and the staff to consider as
25 you move forward before the final adoption and

1 final of the document. And they cover categories
2 such as light-duty vehicles, medium- and heavy-
3 duty vehicles, infrastructure, as well as kind of
4 what I call added benefits, combining
5 technologies.

6 On the light-duty vehicle side we would
7 like to see funding coverage to include small
8 volume manufacturers. In the latest proposal I
9 guess up-fits are not included. And that is -- Of
10 course we are very supportive of the OEM product
11 as well. But AT&T just announced a ten-year, \$350
12 million commitment to deploying more than 8,000
13 natural gas vehicles.

14 And this level of commitment was made
15 very possible by the small volume manufacturers
16 who produce these types of vehicles. In fact Ford
17 is pursuing a QVM, which is a qualified volume
18 manufacturer status with small volume
19 manufacturers to fill this emerging market.
20 Taking these manufacturers out of the Investment
21 Plan's funding would be a blow to these critical
22 low-carbon fuel efforts. So we would like you to
23 consider re-inclusion of those companies.

24 We would also like to see consideration
25 of tabling the full incremental costs for light-

1 duty vehicles for OEMs and small-volume
2 manufacturers. Honda's incremental cost, for
3 example, is \$7,000. Whereas a small volume
4 manufacturer on average could be as great as
5 \$14,000.

6 Programs should not overpay for certain
7 product and underpay for other products. And so
8 we would like you to consider that as well as you
9 move forward for funding these vehicles.

10 In terms of medium-duty vehicles. And
11 you know part of my hard work in the environmental
12 community has been with school buses. In fact,
13 Failing the Grade has always been a very important
14 report for me to write because I think it includes
15 very key policy for the state. It certainly led
16 to national leadership.

17 We had asked that school buses be
18 removed from this category of funding as the Carl
19 Moyer section of funds under AB 118 can provide
20 critical funding for school bus clean-up. And
21 certainly this is part of the negotiations with AB
22 118, to try to include those programs by creating
23 funds that would further augment the Carl Moyer
24 program.

25 Unfortunately -- Let's see. I was going

1 to say the goal of this funding ultimately is to
2 generate enough low-carbon fuel volume to help
3 meet the goals of the Low-Carbon Fuel Standard.
4 And as you know, because of the infrequency of
5 schedule, and as also due to class schedules,
6 school buses do not generate the kinds of volumes
7 of fuel use that other applications could achieve
8 in other applications.

9 On natural gas ports we would ask that
10 you consider providing funding that would cover
11 the entire incremental cost of the truck.
12 Unfortunately, several other funding programs,
13 specifically Prop 1B funds when they do come back
14 on line and the federal DERA funds, could
15 potentially buy down a new diesel truck to \$25,000
16 a copy.

17 Such incentives by the state and the
18 federal government present real challenges to low-
19 carbon fuel purchases and discourage the very
20 goals established by AB 118, AB 32 and AB 1007.
21 As buyers typically, you know, especially in
22 economic conditions as they are, look to purchase
23 new vehicles at the lowest cost. It is therefore
24 critical for this program to provide a competitive
25 edge for these vehicle applications.

1 I just want to stress that because I see
2 AB 118 as the critical program to bringing on
3 alternative fuels that are low in carbon. All the
4 other programs have been based so much on cost-
5 effectiveness. They have been essentially
6 purchasing, in my view, vehicles that are cleaner
7 in standard but do not achieve some of the very
8 goals that we would like to see such as oil
9 displacement, carbon reduction, as well as
10 emission reductions that go beyond 2007 standards.
11 Emission standards that push for technology to get
12 to zero emissions.

13 Finally in terms of fueling
14 infrastructure. Actually not finally but the
15 second -- almost finally. While we are very
16 appreciative -- And you know that Clean Energy is
17 a fuel provider. While we are very appreciative
18 of the monies that are set aside for the fueling
19 infrastructure we would ask that half of the \$8
20 million slated for this category be applied to the
21 light-duty and medium-duty, heavy-duty categories.

22 Fueling stations depend on volume. If
23 you don't have the volume you may build a station
24 but you run the risk of the station not being a
25 viable station. We therefore would ask that you

1 remove \$4 million from this program and increase
2 the natural gas light-duty category from \$2
3 million to \$3 million, and the medium- and heavy-
4 duty category from \$23 million to \$26 million.

5 And then finally, added benefit
6 considerations. The future of natural gas
7 vehicles is not the status quo. And I have said
8 that in many, many venues. I do not believe that
9 we can stand still as an industry and be
10 satisfied.

11 We are an industry that constantly
12 innovates and recreates ourselves to stay relevant
13 and out in front and often proving that lower
14 emissions are possible. For example, the ability
15 to manufacture a 2010 US EPA compliant engine in
16 2007 demonstrates this point. We therefore ask
17 that you allow for the hydrogen and electric
18 categories to be flexible and inclusive of natural
19 gas opportunities.

20 For example, we believe our current
21 greenhouse gas benefits could be further enhanced
22 by combining natural gas with hybrid and plug-in
23 hybrid electric drivetrains like the Toyota Camry
24 natural gas hybrid. Blending the conventional
25 natural gas with biomethane or renewable hydrogen

1 is another opportunity, or combinations of all
2 three applications.

3 We further believe that by recognizing
4 the value of added benefits CARB will be in an
5 even better position to set strong 2030 goals that
6 will help California achieve ultimately our 2050
7 goals. It should be noted that the 2050 goal's
8 roughly 82 percent reduction of carbon and well-
9 to-wheels analysis performed by the California Air
10 Resources Board demonstrates that landfill gas, or
11 biomethane, can provide an additional carbon
12 benefit, or a carbon benefit beyond 88 percent.

13 So you technically have a fuel today
14 that could achieve 2050 and certainly help
15 conventional natural gas by blending that gas,
16 that biomethane gas, just like you would blend
17 biodiesel or ethanol with gasoline.

18 So to conclude, Clean Energy is very
19 committed to this bridging of benefits and this
20 can be evidenced by our operations. The purchase
21 of McCommas Bluff in Texas currently producing
22 30,000 gasoline gallon equivalents of biomethane
23 today. We expect that to increase significantly
24 in coming years.

25 The blending of hydrogen and natural gas

1 to fuel transit bus operators like TransLink in
2 Vancouver, British Columbia is something that we
3 currently do with 50 busses in their fleet. And
4 the opening of a co-located natural gas hydrogen
5 station that will power GM's or General Motors'
6 hydrogen passenger car, the Equinox, are some of
7 the things we are very much involved in and we
8 would like to see more.

9 So to sum up. We would like to thank
10 staff and this body and the Commissioners for the
11 work, the hard work and the time that you have put
12 into this Investment Plan. It was not an easy
13 task. I think you did very, very well. And a lot
14 of thought -- It is clear that a lot of thought
15 has been put into it. We think the proposed plan
16 with the minor tweaks and additional flexibility
17 suggested will help California achieve its 2050
18 goals much sooner than 2050. And I believe that,
19 thank you.

20 PRESIDING MEMBER BOYD: Thanks, Todd.
21 Questions?

22 Greg Shipley, Biomass Ethanol.

23 MR. SHIPLEY: My name is Greg Shipley.
24 And I am here not to represent my own projects but
25 instead to represent the ethanol -- the biomass to

1 ethanol industry as a whole.

2 I tend to agree with Will Coleman. I
3 think he put his finger right on the pulse of the
4 situation in that to my way of thinking, looking
5 at this Investment Plan, is that you are spreading
6 out too thin. You are trying to cover a lot of
7 bases with not that much money.

8 And I think today California is looking
9 for the best bang for their buck. And in doing
10 so, if you support biomass to ethanol projects for
11 instance in this, they are the best way to get job
12 training and to actually create jobs.

13 The best way to reduce greenhouse gases
14 is to actually implement immediately those tools
15 that our transportation industry in California
16 supports. That is, the increased use of flexible
17 fuel vehicles. That is ethanol.

18 Included in your Investment Plan for
19 ethanol is \$5 million to put E-85 stations around
20 the state. All that does is incentivize corn
21 ethanol facilities in the Midwest and imported
22 ethanol from Brazil. That sector, corn ethanol
23 and imported from the Midwest, represents about a
24 half a billion dollars to the California consumers
25 in 2010. That's a lot of money that can be used

1 somewhere else.

2 According to the California Biomass
3 Collaborative, California has enough biomass
4 materials to make 1.7 billion gallons of ethanol,
5 which just happens to be what the new criteria
6 would be for 2010 and a ten percent blend of
7 ethanol. It also states that the greenhouse gas
8 emissions would be reduced by three to six pounds
9 per gallon. And these are all goals that are
10 stated in the AB 118 Investment Plan.

11 I would like to address your attention
12 to the second page on the handouts that I just
13 passed out. This is a small example of a
14 biorefinery that would mean instant economic
15 advantages and thus leveraging AB 118 funds.
16 Especially at this point in time the federal
17 government has hundreds of millions of dollars
18 worth of BOE and USDA funds that can be leveraged
19 with AB 118 funds now. In this cycle, this year.

20 This is a small plant that produces 12
21 million gallons per year from waste, agricultural
22 waste. It is supported by technology with the
23 USDA labs in Albany, California along with
24 collaborative efforts by the JBEI, which is a DOE
25 lab in Berkeley, California. And it represents --

1 For the total amount of biomass that is available
2 in California you could, you could put 142 of
3 these small plants anywhere in the state that
4 supports waste.

5 And basically, if you included municipal
6 solid waste along with agricultural waste and
7 forest biomass waste, you are able to put these
8 small plants in a geographically diverse area that
9 supports the demographics of where the people live
10 and where the terminals are located.

11 So going through this. This small plant
12 will provide 200 jobs immediately to the building
13 industry and using local trades. This one is in a
14 rural area so it will impact a rural economy.
15 That's just to build the plant.

16 It would have 42 minimum skilled
17 operational jobs with a \$1.5 million payroll.

18 It would infuse \$60 million as a start-
19 up and \$100 million at build-out.

20 That represents \$600,000 in property
21 taxes to those localities.

22 It includes \$3.5 million dollars in new
23 ag sales. Those are supportive type of services
24 in that area with -- Excuse me, those are ag sales
25 that the farmers actually benefit from from use of

1 their waste materials into new products that they
2 can market.

3 And \$4 million infused into the local
4 economy for services.

5 Now where does that all get us. It gets
6 us to the crux of the matter of meeting the
7 criteria for the AB 118 funds. You have a
8 positive energy balance. Again, the California
9 Biomass Collaborative says that it is a 6-10:1
10 ratio. For every one BTU that you use to produce
11 ethanol you would get six to ten BTUs of net
12 energy balance, which could be exported to the
13 grid.

14 This one project would also support I
15 think it's 327 average households with electricity
16 for the entire year.

17 You would turn 74 tons per year of CO2
18 into 30 tons per year of pure oxygen. That is not
19 only sequestering, that's using to an economic
20 benefit.

21 This project is carbon credit worthy
22 whenever people get their act together on that.

23 And this project also reclaims 650,000
24 gallons of water per day that's conditioned and
25 reused.

1 So all of these categories, they meet
2 the very highest and high criteria that you have
3 established in the AB 118 Investment Plan.

4 What we are recommending today is that
5 you dramatically reprioritize the use of the funds
6 and add a minimum of \$40 million to ethanol.

7 It would also be a good idea for the
8 state to create some type of bond facility so you
9 can get, these plans can get financing in a very
10 tough environment for financing.

11 We would also recommend that the CEC
12 implement some sort of streamlining of permitting
13 so we can get these plants out immediately. This
14 is a shovel-ready project, it's one of many, and
15 they are ready to go. I'll take any questions.

16 PRESIDING MEMBER BOYD: Questions?

17 MR. SHIPLEY: Thank you.

18 PRESIDING MEMBER BOYD: Thank you very
19 much, Greg.

20 Suzanne Seivright, I hope I got that
21 right, Coachella Valley Regional Clean Cities.

22 MS. SEIVRIGHT: Good morning, I am
23 Suzanne Seivright. I am co-coordinator of Clean
24 Cities Coachella Valley Region, and government
25 affairs coordinator of Valley Power Systems,

1 Incorporated. If you are not familiar with Valley
2 Power Systems, it is a heavy-duty diesel and
3 natural gas, hydrogen and natural gas engine
4 distributor that carries around 20 different
5 product lines for multiple applications.

6 I want to thank the investment Advisory
7 Committee for allowing public stakeholders to join
8 you all today to discuss these strategies that
9 will certainly increase the deployment of
10 alternative fuels in our region.

11 In the current Investment Plan I noticed
12 that the funding in relation to the hydrogen
13 program, it is allocated for light-duty fuel cell
14 vehicles and stations that support these light-
15 duty fuel cell vehicles. It also encompasses fuel
16 cells that will be used in transit agencies to
17 meet the zero emission requirements.

18 In the previous draft, however, for
19 hydrogen you guys had also incorporated funding
20 that encompassed hydrogen and natural gas blended
21 fuels for transit engines, for transit agencies.
22 And I didn't see an explanation in the current
23 Investment Plan of why that is, why that
24 particular application was taken out.

25 I would like to recommend that funding

1 be reallocated to hydrogen-natural gas engines in
2 the Investment Plan. I believe these are truly a
3 precursor to the fuel cell. I mean, they have
4 been successfully demonstrated at Penn State.
5 There is a company, Doosan Infracore America, that
6 has adopted this technology and built a
7 manufacturing company in Suwanee, Georgia last
8 year. And all they produce is heavy-duty natural
9 gas and hoping to move into hydrogen natural gas
10 engines.

11 Additionally, when you have hydrogen-
12 natural gas engines being used at transit agencies
13 you are going to set the stage for fuel cell
14 engines in the future because you are going to be
15 incorporating those stations already there. So
16 that is my first recommendation.

17 I have one other recommendation in your
18 area related to public education and outreach. I
19 saw five programs listed, the Drive Clean
20 campaign, which I think is fabulous. I do a lot
21 of reading on that and I also disseminate
22 information to our stakeholders in the Coachella
23 Valley.

24 You have the California Department of
25 Education's Partnership Academy Program. You have

1 got the Bureau of Automotive Repairs, XPRIZE, and
2 of course they are in partnership with the
3 Department of Energy. And the Green Alternative
4 Fuel Roadshow.

5 I didn't see any mention of Clean Cities
6 in this new draft and in the previous draft there
7 was a lot of mention, quite a few mentions
8 throughout the entire plan. And just as a
9 background, Clean Cities is administrated by the
10 US Department of Energy. Most of their goals
11 directly align with what the California Energy
12 Commission's goals are.

13 We have been in existence for 15 years.
14 Our mission has always been and always will be to
15 increase the deployment of alternative fuels and
16 advance technologies by replacing petroleum fuels.
17 And we have 13 coalitions in California. If you
18 look at a map where our coalitions are located,
19 they directly correlate with the areas that are
20 experiencing poor air quality.

21 I would like to recommend that there be
22 some mention or incorporation of Clean Cities'
23 programs within the plan to be funded. I mean,
24 the Department of Energy initially funded them
25 through the SEP program. I believe it is just

1 their energy program funding. Which actually set
2 the stage with a lot of the natural gas stations
3 that we have. Some of the first stations came
4 from that funding and the Clean Cities group.

5 So I would like to recommend that they
6 be incorporated, I can't say again but be
7 incorporated period, within the public education
8 and outreach section.

9 And as Bonnie had mentioned earlier, \$1
10 million for publication and outreach, that is not
11 a lot of money. And I am not being critical, I
12 come from a nonprofit background so, you know,
13 beggars can't always be choosers, that's one thing
14 I know well. But just looking at the five groups
15 or campaigns that you had listed, if you were to
16 split that between all five, that's \$200,000 and
17 you are talking about an entire state. I mean,
18 public education and outreach, I don't think it's
19 something that should be short-changed.

20 And I think that how that money is
21 invested, we should really look at the programs.
22 This is not, this money is not meant to sustain a
23 group, it's meant to be invested into support
24 programs that will have like a long-term impact
25 even after you fund it for two years. So that is

1 something I would like, I would to recommend that
2 the Committee look at once again. Thank you for
3 your time.

4 PRESIDING MEMBER BOYD: Thank you.
5 Comments, Mike?

6 MR. SMITH: Commissioner, just a quick
7 note. The programs that Suzanne mentioned were
8 incorporated, included in the report for
9 illustrative purposes. These are not necessarily
10 the programs that we are going to provide funding
11 for. In fact I will also point out that the
12 contract that is up before the Business Meeting on
13 Wednesday also includes a component that would
14 develop an outreach plan. And so it is from that
15 plan that we would then consider how we would use
16 the \$1 million funding.

17 So I just want to make sure -- Clean
18 Cities is definitely on our radar screen for many
19 purposes. But for outreach those programs were
20 just there to illustrate the type -- what's going
21 on, at least at the state levels.

22 PRESIDING MEMBER BOYD: I always thought
23 during my tenure here that Peter Ward was the
24 godfather of Clean Cities in California so I don't
25 think they will ever be forgotten.

1 MS. SEIVRIGHT: Thank you.

2 PRESIDING MEMBER BOYD: Okay, Bonnie
3 Scott, Global Cooling Solutions.

4 MS. SCOTT: Good morning. Bonnie Scott,
5 Global Cooling Solutions. I'm pretty disappointed
6 in the way the hydrogen funding has been
7 allocated. I appreciated Will's comments.

8 Pretty much during the discussions early
9 on regarding sustainability the number one
10 criteria states that you will support fuel and
11 technology options with the best greenhouse gas
12 reduction potential. And the plan states that
13 there is no technology at present that meets the
14 greenhouse reductions needed for 2050. And if you
15 remember me from before, I have come up here and
16 stated that our hydrogen on demand unit does meet
17 the 2050 standards now.

18 I have asked a couple of times for an
19 opportunity to provide a presentation and show you
20 supporting documentation. I haven't been taken up
21 on that so far so I can't see how the plan can
22 make such a claim if it hasn't seen the test
23 results and live demonstration of what we are
24 proposing.

25 Under the fuel technology definitions

1 you stated that eligibility should extend to
2 projects that would manufacture these technologies
3 in-state. Yet the plan as written for hydrogen
4 meets the needs of the large automobile
5 manufacturers who manufacture fuel cell vehicles
6 outside of California and indeed outside of the
7 US.

8 Regarding feasibility. The auto
9 manufacturers' well intention in building the fuel
10 cell vehicles. Reality is that they will only be
11 delivering a few hundred if not only a few
12 thousand vehicles in regional areas that can
13 support those vehicles with the infrastructure
14 required.

15 And there's many other issues regarding
16 hydrogen infrastructure and fuel stations that are
17 not being taken into consideration. One of them
18 is you need to build the manufacturing plants to
19 build, to produce the hydrogen. There's the
20 storage capacity, the shipping.

21 Forty million dollars is a lot of money
22 for only 11 stations and basically it's status quo
23 as far as we don't know of anything better to do
24 with the money for hydrogen than to go ahead and
25 propose keeping it at the infrastructure level.

1 So I'm having a hard time understanding
2 when one of your early story lines regarding the
3 hydrogen was the fact that infrastructure was so
4 cost-prohibitive. That basically meant that it
5 was not real feasible to devote a lot of money to
6 infrastructure. So I am having a hard
7 understanding why the plan is now giving \$40
8 million, and specifically just to fuel stations to
9 infrastructure for those hydrogen cars or fuel
10 cell vehicles that are coming.

11 If the board is insistent upon moving
12 with funding \$40 million for hydrogen
13 infrastructure how can new emerging hydrogen
14 technologies such as your product, which is a
15 hydrogen on demand retrofit -- the plan does
16 nothing to promote these new hydrogen emerging
17 technologies.

18 Our patented unit uses a microprocessor
19 to communicate with the car's on-board computer
20 system to regulate the amount of hydrogen needed
21 based on the vehicle's power usage at any given
22 minute. It is this microprocessor that sets us
23 apart from some of the other units that are
24 currently being marketed today that are not
25 verified or certified by CARB. It is our

1 intention to be certified and verified through
2 CARB, but lack of funding and our availability --
3 we won't even qualify to apply for any funding on
4 this program the way it currently is listed.

5 So I would like to again ask for an
6 opportunity to present our presentation to you
7 guys when it is, when you are available, you have
8 some time, it takes about an hour. We can give
9 you a live demonstration, we can bring a vehicle
10 with it installed. And show you what we are
11 talking about so you can understand that fuel cell
12 vehicles are not the end all, be all to hydrogen.
13 There are other options out there. And this is
14 blocking us out the way the plan is currently
15 written.

16 You quoted Albert Einstein in the
17 Executive Summary when we first started this
18 process last year in that we can't solve problems
19 by using the same kind of thinking we used when we
20 created them. Yet that is exactly what this
21 Investment Plan is doing by allocating the entire
22 \$40 million to hydrogen infrastructure only, while
23 ignoring the new hydrogen technologies currently
24 being manufactured in California today.

25 Our question is, why can't the plan

1 allocate five or ten percent of the \$40 million
2 hydrogen fuel infrastructure funds to pursue the
3 emerging hydrogen on demand technology. And
4 there's a fact sheet that I included in a little
5 packet that I passed around.

6 We did give a presentation to the CEC
7 staff last fall, it was very well received. I
8 would just like the opportunity to present to you
9 folks so you can understand what I am talking
10 about.

11 I have a 30 year old engine running back
12 in the shop that beats the Toyota Prius for
13 emissions. I think that is pretty significant
14 considering there's over six billion automobiles
15 on the road today. And while maybe by 2050 we
16 might have, you know, a sizable amount of fuel
17 cell vehicles, what about the six billion vehicles
18 that are on the road today? This is something
19 that addresses that issue and addresses it now.

20 So I would like to strongly urge the
21 Commission to please reconsider allocating some
22 portion of the hydrogen monies to other emerging
23 technologies today. Is there any questions?

24 PRESIDING MEMBER BOYD: Questions?

25 Thank you very much.

1 MS. SCOTT: Thank you very much.

2 MS. HOLMES-GEN: I just would like to
3 know if the staff has reviewed this technology and
4 has any comments on it.

5 PRESIDING MEMBER BOYD: Mike, it was
6 mentioned that staff has seen a presentation from
7 these folks. Is anybody able to answer Bonnie's
8 question about reaction?

9 MR. SMITH: We have not looked at the
10 technology in great detail at this point so we
11 don't have a --

12 PRESIDING MEMBER BOYD: You did say you
13 made a presentation to CEC staff.

14 MS. SCOTT: Michael Zack, Aleecia Macias
15 and some other of the engineering staff for CEC.
16 That was, I believe, in October.

17 MS. MACIAS: Yes, we did hear that
18 presentation and we did see the live
19 demonstration. Our engineers have looked at the
20 technology and they can probably talk to you
21 directly about any questions that they have.

22 MS. SCOTT: All right.

23 PRESIDING MEMBER BOYD: Do you have --
24 You say you are seeking ARB certification. Have
25 you presented your product to the ARB already or

1 are you planning to do that?

2 MS. SCOTT: We have -- No, we have
3 verification pending in Southern California for
4 the fuel economy piece. There's substantial
5 testing needed for the emissions reduction
6 verification up here in Sacramento. Primarily we
7 lack the funding at this time to go through the
8 process. So we were really hoping on partnering
9 with this fantastic opportunity in AB 118 to get
10 those third-party testing results there and get
11 verified and be in production on this unit by the
12 end of the year.

13 PRESIDING MEMBER BOYD: Are you in a
14 position to publicly state what it would cost
15 somebody to convert their vehicle with your
16 hardware?

17 MS. SCOTT: Yes. Passenger vehicle,
18 probably looking three to five thousand dollars,
19 probably not even that high. We are hoping to get
20 the cost down to about \$1200. If we were to have
21 received some funding out of this we were going to
22 also offer rebates to consumers. Medium- and
23 heavy-duty vehicles, you are looking at more like
24 a \$5,000 range. Then there's all the stationary
25 off-road equipment. This technology applies to

1 any internal combustion engine, whether it be a
2 passenger vehicle, light-, medium-, heavy-duty
3 and/or stationary item such as a generator.

4 We are already receiving a 90 percent
5 reduction in carbon and have been for the last
6 year in our lab. So I am having a hard time, you
7 know, not -- I don't know if we are not being
8 taken seriously, you know, you are not believing
9 the technology, or you just don't understand
10 because you haven't seen it. You haven't seen the
11 technology demonstrated.

12 So you are looking at -- With fuel cell
13 vehicles you are looking at paying \$75,000 to
14 \$100,000 for a car or a truck. Then the
15 infrastructure to support it. And then I was kind
16 of questioning when I was thinking about all this
17 is, when the life cycle of those vehicles is done
18 what do you do with all those batteries and fuel
19 cells. I mean, do those go in the landfill, are
20 those recyclable? I mean, there's a lot of issues
21 involved here with fuel cell vehicles.

22 And not that I am trying to say that
23 they are not a good way to go down the road. I
24 just think we have a better mousetrap. And indeed
25 when we get verified through CARB I fully

1 anticipate working with all of the major
2 automobile manufacturers in providing this
3 technology to them for future new cars to build
4 into their current models.

5 PRESIDING MEMBER BOYD: Okay, thank you.

6 MS. SCOTT: Thank you.

7 MR. EMMETT: Commissioner Boyd, can I
8 just make one comment?

9 PRESIDING MEMBER BOYD: Yes.

10 MR. EMMETT: I think this gets to the
11 point of one I raised a little while ago about
12 R&D. And obviously the priority here is
13 deployment and getting the solutions on the road.
14 But to the extent that solutions pop up and staff
15 looks at them and deems them worthy of further
16 investment or investigation, it seems to me that
17 there should be at least some statement. Maybe
18 that's built into the existing flexibility
19 perhaps. But for these outside of the box type of
20 opportunities.

21 PRESIDING MEMBER BOYD: I appreciate
22 that comment. I over the weekend wrote a
23 paragraph that I am going to give to the staff to
24 perhaps put in the Executive Summary. It is just
25 a broad, general indication that we have to think

1 outside the box and don't make, don't make the
2 reader think that the only technologies are the
3 ones that are kind of elaborated. I know the
4 staff doesn't mean to leave anything out but I
5 think words are needed in there to indicate that
6 you never know when some technology might come
7 along that is surprising.

8 So in any event I'll see to it that we
9 look into that a little bit more. I'm almost
10 sorry I didn't ask about it after the last time
11 Ms. Scott was here.

12 Mr. Chuck White, Waste Management.

13 MR. WHITE: Thank you very much, Chuck
14 White with Waste Management. Commissioner members
15 and members of the Advisory Committee.

16 I'll just join in with everybody else in
17 singing the praises of staff. For the most part
18 we think it is a very well-balanced document.
19 However, I do have two and a half points that I
20 would like to bring up that I am sure you will
21 find are very modest in nature and you won't have
22 any difficulty with whatsoever.

23 The first one. If you could put up the
24 summary slide, Mike, that has to do, I think it's
25 slide ten that talks about natural gas. My first

1 area of concern has to do with the natural gas
2 provisions that are on, in particular on page 32.

3 When I first read the document I was a
4 little bit uncertain about what was going to be
5 funded with the \$23 million and how broadly. And
6 then it seemed in the table in the middle of page
7 32 it was restricted to truck and school buses or
8 port trucks and school buses only. And then in
9 the presentation this morning it indicates ports,
10 school districts and public fleets but it doesn't
11 seem to mention private fleets. And I was
12 wondering exactly where that is.

13 And one example would be the public
14 fleets for, for example, refuse collection.
15 There's our private companies that provide fleets
16 for refuse collection that are under franchise to
17 public agencies. So I was wondering how broadly
18 are you going to be interpreting the public fleet
19 provision and is it, in fact, going to be added to
20 the text of the document, not just the slide
21 itself?

22 And one other area that I would ask you
23 to consider for funding for vehicles themselves
24 would be both public and private vehicles that are
25 going to be associated with a biogas project or

1 could be using a biogas project. It's great to
2 produce biogas but you have got to have vehicles
3 to burn the biogas in.

4 And we would like to see this category
5 expanded to include -- I would like to see all, I
6 would like to see private vehicles included
7 without restriction. But at least include private
8 vehicles that are under franchise agreement to
9 provide a service to a public agency such as a
10 refuse hauler. And then any public or private
11 fleets that are being set up to use a biogas fuel.
12 So that's point number one.

13 Point number two is on the next, a
14 couple of pages later and that has to do with the
15 fuel production facilities. And in the text it
16 talks about \$10 million with an average of \$1
17 million per plant for I guess ten plants that
18 would be funded. Yet in the summary slide it
19 talks about, I think it's on this slide, it talks
20 about five biomethane production plants for \$10
21 million, well I guess with an average of \$2
22 million. So I am not certain which is which.

23 And maybe this is just part of the
24 overall flexibility you are trying to encourage be
25 included into this plan, which I'm sure it is. I

1 guess the point I would like to make here is that
2 we are building one right now and it is in the
3 range of \$15 million and it doesn't make sense for
4 \$15 million on current fuel prices. We are hoping
5 that we can find, you know, three to four to five
6 million dollars to help offset the total capital
7 cost if we are going to do more of these
8 facilities.

9 Now there's a whole variety of different
10 funding sources as various speakers have spoken to
11 this morning and how they can be all combined. I
12 would just urge you to be as flexible as possible.
13 And if a certain plant were to need \$3 million and
14 it seemed to be the most credible plant coming
15 forward then that wouldn't be precluded because of
16 some artificial cap on the funding.

17 And I don't think that was your intent
18 but I just wanted to bring out this point that I
19 would encourage flexibility. See how many
20 projects come in to produce biofuels. And if you
21 can get ten at \$1 million apiece, fine, but I
22 suspect you are probably going to get something
23 like three to four at somewhere more than \$2
24 million apiece over this next funding cycle.

25 Waste Management is looking at two

1 additional, at a minimum two additional biogas
2 plants in the very near future in addition to the
3 one we are currently in construction at our
4 Altamont landfill in the Bay Area.

5 And then my one-half point that I wanted
6 to make is related to the previous two. And that
7 has to do with the fact that we really believe
8 that biogas produced from waste, whether it's
9 anaerobic digestion or landfill gas, is a super-
10 ultra-low-carbon fuel. It is not just a low-
11 carbon fuel, it is not a very-low-carbon fuel. It
12 has a carbon intensity of about ten percent of
13 traditional diesel fuels.

14 And we really hope that as you go
15 forward that the staff will recognize that the
16 biogas from waste, anaerobic digestion and
17 landfill gas is a super-ultra-low-carbon fuel. It
18 meets all the technical requirements to be a
19 super-ultra-low-carbon fuel and would look at, you
20 know, favorable combinations of funding to
21 encourage this technology to move forward.

22 As I mentioned in my first point, we
23 need trucks to be able to burn this ultra-low-
24 carbon fuel. Very intense greenhouse gas. It's
25 really the most readily available super-ultra-low-

1 carbon fuel anywhere around right now in
2 California. Only about on-third of all landfill
3 gas in California is being used for energy
4 recovery right now so there's a huge, immediate
5 opportunity to capture more.

6 And we would certainly encourage, going
7 back to my point number one, that you broaden the
8 definition of vehicles, natural gas vehicles that
9 can receive funding because the natural gas
10 vehicles are the vehicles we need to burn the
11 biogas, the biomethane that we produce, either
12 from anaerobic digesters or from landfill gas.

13 So I appreciate your time and attention.
14 Do we need to put these in writing in the next day
15 or two so we can try to get these incorporated or
16 will this suffice?

17 PRESIDING MEMBER BOYD: I think this
18 will suffice.

19 MR. WHITE: Great, thank you.

20 PRESIDING MEMBER BOYD: Thank you. I am
21 told there's a gentleman --

22 MS. HOLMES-GEN: Could I just ask real
23 quick --

24 PRESIDING MEMBER BOYD: Bonnie has a
25 question.

1 MR. WHITE: Sure.

2 MS. HOLMES-GEN: So is your main
3 recommendation on biogas broadening the
4 definitions of the vehicles or do you also have a
5 recommendation on the funding for it?

6 MR. WHITE: Well, my two and a half
7 points, I'll just summarize again. Number one was
8 on the vehicles.

9 MS. HOLMES-GEN: Right.

10 MR. WHITE: And it seems to be limited
11 to port trucks, school districts and now it seems
12 to include public fleets. I would hop that you
13 would define public fleets to include private
14 fleets that include under franchise services to
15 public agencies such as refuse vehicles. And add
16 a fourth category that would allow public and
17 private fleets that are connected to a biogas
18 project that would be a super-ultra-low-carbon
19 fuel to be able to purchase the vehicles to run on
20 that fuel. So that's kind of point number one.

21 Point number two is related to the fuel
22 production facilities and the \$10 million. And
23 whether it's a \$1 million or \$2 million, give some
24 flexibility to see what kind of projects come in
25 during this next 14 month funding cycle. And

1 don't hold yourself to any one number and we'll
2 just see what the best projects are to come
3 forward and what the various combination of
4 funding sources might be. And if you get ten
5 projects that only need \$1 million apiece, great.
6 But there may be less than that needing a little
7 bit more.

8 And then my one-half is, just simply
9 recognize this is a super-ultra-low-carbon fuel
10 and it's one which is immediately available today.
11 Thanks.

12 MR. SMITH: Commissioner.

13 PRESIDING MEMBER BOYD: Yes.

14 MR. SMITH: I would just like to
15 clarify. Charles, I'm sorry about the confusion.

16 MR. WHITE: I am easily confused.

17 MR. SMITH: The number of projects is
18 just in there to show, it's for our arithmetic
19 purposes to show the reader how we might get to
20 the allocation. It wasn't put in there as a
21 funding cap on individual projects but rather just
22 as a guidepost to get to the ultimate allocation.

23 MR. WHITE: And you weren't intending to
24 exclude private fleets then at all either?

25 (Laughter)

1 MR. SMITH: That's something I --

2 MR. WHITE: Or I wasn't confused on that
3 point.

4 MR. SMITH: No, that's something I think
5 the Commissioners will have to reconsider.

6 MR. WHITE: Very good, thank you very
7 much.

8 MR. SMITH: Thank you.

9 PRESIDING MEMBER BOYD: Thank you.

10 I am told that there's a gentleman on
11 the phone, a Mr. Nickel, who has a time constraint
12 who would like to say something. Mr. Nickel, have
13 I got your name correct?

14 MR. NICKEL: Yes. This is David Nickel
15 with Caterpillar from our earth moving division.
16 Thank you Commissioners and committee members. I
17 will be brief. We were able to meet with many
18 staff members of both the CEC and the ARB last
19 week concerning diesel electric technology for
20 off-road construction machines, which is obviously
21 Caterpillar's biggest market.

22 I just want to call your attention
23 briefly to page 16 of the report. As it is
24 currently written the draft Investment Plan for
25 outdoor applications is limited to applications

1 including forklifts, truck refrigeration, port
2 cold ironing, and truck stop electrification.

3 And while these opportunities exist, so
4 too does the opportunity to reduce greenhouse gas
5 emissions from the off-road construction equipment
6 sector. Especially with the focus of stimulus
7 monies for infrastructure. So, you know, we in
8 our industry are looking forward to some of the
9 stimulus money that is coming to help boost
10 infrastructure spending surrounding our machines.

11 And as I mentioned previously, we are
12 able to restaff on one of these diesel electric
13 drive projects that Caterpillar is currently
14 working on, which is Caterpillar's first electric
15 drive track type tractor or more commonly known as
16 a bulldozer. Our competitors are also working on
17 similar types of machines to introduce into our
18 industry and into your marketplace and we are
19 collecting some data that the staff had requested.

20 I guess our only concern is that we are
21 not being specifically mentioned in the report.
22 These are valuable reductions that may be missed
23 and we would respectfully ask that the diesel
24 electric drive technology and other technologies
25 similar to it be included in the AB 118 funding

1 mix.

2 So that's our only request. I think
3 there's a big opportunity for these technologies
4 in off-road equipment. And I'll take any
5 questions but thank you very much for your time.

6 PRESIDING MEMBER BOYD: Thank you. Any
7 questions for Mr. Nickel? Mike? Okay. I think
8 we are very interested in this technology so thank
9 you for your presentation. Particularly the
10 concern about off-road types of vehicles.

11 All right, Mr. John Boesel of CALSTART.

12 MR. BOESEL: I'm John Boesel, president
13 and CEO of CalSTART, thank you very much. I just
14 want to make some very brief comments.

15 I want to really again commend the staff
16 for the great job done on this excellent report.
17 Very impressive, you have come a long way. I want
18 to reiterate and support the Associate Member but
19 the Chairwoman's comments that flexibility is
20 important and that these funding allocations are
21 really guidelines. Because I think there will be
22 a lot of great stuff coming in and you want to be
23 flexible and responsive to that.

24 I think it is also very important as we
25 look to the federal stimulus funds that we try to

1 as much as possible get CEC and CARB working
2 together on this. You both have 118 funds. And
3 if they can be leveraged and brought together I
4 think we will have more success with the federal
5 government. And really when we think about
6 stimulus funding, now is the time. Between now
7 and the end of May all the proposals will be due
8 so we do need to move quickly on that.

9 I want to back up Chuck's comments on
10 biomethane. It is the super-ultra-low-carbon
11 fuel, it is the 2050 solution that will succeed.
12 There are a lot of others where there are some
13 questions, some risk, but this is technology that
14 exists today. And one of the key things that
15 happened since the last meeting of this group was
16 CARB released the Low-Carbon Fuel Standard and we
17 now have a ranking for biomethane of 12.5 grams
18 per megajoule versus 95 for diesel.

19 So I think freeing that money up and
20 allocating money for that purpose is very
21 important. And I would say that there are fleets,
22 and other than just public fleets, that ought to
23 be able to access the funds for the trucks, to use
24 those dollars. There are dairies we are trying to
25 bring into this industry, there are refuse groups

1 and others that can make use of biomethane and
2 have the cleanest vehicles on the road today.

3 And then lastly I just want to point out
4 that, or two points, is that some of the best job
5 creators that we are really looking at. The way I
6 see the plan right now in terms of jobs really
7 being created in California are those investments
8 for biofuel production here in-state, which you
9 have allocated a considerable amount of money for
10 and then also for the low-carbon fuel stations. I
11 really see those as the opportunities that will
12 create the most near-term jobs.

13 And then as we develop our workforce
14 plans I think it is very important to listen to
15 industry. What is industry saying that really
16 needs to be done? Where are the places where they
17 need workforce training?

18 And then lastly I just want to back one
19 of the earlier comments about having money set
20 aside for innovative projects and ideas. I think
21 at one of the first 118 hearings Mr. Fulks over
22 here said, really cool stuff. Have a fund for
23 really cool stuff. And things may come in that
24 may be really cool and great and you should be
25 open and flexible for that.

1 Thank you very much for your time.

2 PRESIDING MEMBER BOYD: Thank you, John.

3 Pete Price, California Natural Gas
4 Vehicle Coalition.

5 MR. PRICE: Thank you. I'm Pete Price
6 with the California Natural Gas Vehicle Coalition.
7 Several members of our industry have spoken
8 already so I will try to touch on a couple of new
9 points.

10 And I just want to briefly say that
11 although we do have a few suggestions we strongly
12 support the good work the staff has done. It's
13 really excellent work. They incorporated many of
14 our suggestions on how to maximize the benefits of
15 natural gas and biomethane and to help the state
16 meet both its 2020 and 2050 GHG reduction goals.

17 And we think you also essentially got it
18 right regrading the different buckets of funds
19 assigned to natural gas. You recognize the
20 importance of vehicle incentives, particularly in
21 the heavy-duty sector where we think we can make a
22 significant contribution. And as others have
23 mentioned, also recognizing the importance of
24 developing biomethane as a super-ultra-low-carbon
25 fuel.

1 Let me just make several points, quickly
2 I hope, on light-duty vehicles. The plan proposes
3 to offer a purchase incentive to cover the full
4 differential cost of light-duty natural gas
5 vehicles for public fleets. And as you have heard
6 before we would like to recommend that be extended
7 to private fleets and retail purchasers. And we
8 think you can do so without a big cost impact
9 based on what you have proposed for a couple of
10 reasons.

11 First just a specific point. The plan
12 states that the differential cost between a
13 gasoline Honda Civic and the natural gas Honda GX
14 is \$10,000. It's actually, and this was based on
15 checking with Honda as recently as last Friday, it
16 is actually about \$6900 so you can reduce the
17 incremental cost for that incentive.

18 And for private fleets and retail
19 purchasers, they have access to the federal tax
20 credit of about \$4,000, which for the GX, for
21 example, would reduce the net differential cost to
22 a little less than \$3,000. So we think you can
23 get some good benefit out of extending it to those
24 private fleets and retail purchasers.

25 There is a section on retrofits and it

1 says that the plan proposes not to include
2 purchase incentives for NGV retrofits, largely
3 because of the difficulty in obtaining CARB
4 certification. And we are not going to quarrel
5 with that, it is difficult, it is timely and it is
6 costly to get CARB-certified for retrofits.

7 But several companies have done so and
8 we see no reason why for those companies that have
9 gone to the time and expense to be certified by
10 CARB that they should be excluded from the
11 incentive programs, particularly because light-
12 duty retrofits are an important part of the NGV
13 fleet. At airports you will see a number of
14 shuttle vans and cabs that are retrofitted for
15 natural gas.

16 And as Todd Campbell mentioned, just
17 last week AT&T announced what when it is done will
18 be the country's largest fleet of alternative fuel
19 vehicles, all in natural gas. And they are using
20 a CARB-certified system manufactured by BAF, which
21 is a member of the coalition. We think if you
22 want to incentivize greater fleet penetration by
23 natural gas and make it more likely that the OEMs
24 will re-enter these markets you would include
25 retrofits in this vehicle incentive.

1 And this may be more for clarification
2 but we also would like to clarify that repowers
3 would qualify for incentives. I have got a letter
4 I'll deliver later to the Commissioners from
5 Emissions Solutions Inc. which is also a member of
6 the coalition. They manufacture heavy duty
7 engines to repower both existing and new vehicles
8 manufactured by International. And these engines
9 are certified by both EPA and CARB as OEM engines.
10 And the engines for the existing vehicles are
11 already certified for 2010. The ones for new
12 vehicles they expect to be certified by June 1 for
13 2010. So we certainly hope those will be
14 included.

15 On medium- and heavy-duty engines. This
16 is kind of the same argument as on light-duty. We
17 don't see why private fleets wouldn't also be
18 included, particularly given that if they benefit
19 from the federal tax incentive the net incremental
20 cost, and we think it is important to look at the
21 entire net incremental cost for these vehicles, we
22 think it would be much lower and it could be
23 covered.

24 And it is important, we think, that you
25 look at not just a portion of that incremental

1 cost but the full net incremental cost. Because
2 otherwise, you know, for the private purchases of
3 these vehicles, if they don't get the full cost
4 covered they just make the vehicle purchase
5 decision that we are, the one we are not trying to
6 incentivize. So we would like you to take another
7 look at that.

8 On infrastructure, a lot has been said
9 about it already. We support what is in the plan,
10 but as others have said, we would like to see some
11 flexibility. You might just clarify that the
12 numbers in there are indicative only. There's a
13 full range of infrastructure opportunities for
14 natural gas.

15 Finally in fuel production we want to
16 thank you again for recognizing the importance of
17 biomethane. I'll leave it at that, others have
18 spoken to that. And thank you very much.

19 PRESIDING MEMBER BOYD: Thank you Pete.
20 Any questions?

21 All right, next is Stephen Kaffka of UC
22 Davis, the California Biomass Collaborative.

23 DR. KAFFKA: Good morning.

24 PRESIDING MEMBER BOYD: Good morning.

25 DR. KAFFKA: I just have a few informal

1 comments to make.

2 First the California Biomass
3 Collaborative is focused on the sustainable use of
4 all forms of biomass in California and its
5 production. I have some concern with respect to
6 the current funding allocation summary about the
7 amount of funds allocated to what I would consider
8 near-term and mid-term alternatives that are
9 realistic and feasible for production of
10 transportation fuels in California.

11 And I would like to make those comments
12 by referring to the idea of something that is
13 called an integrated biorefinery. I think more
14 and more the future for alternative transportation
15 fuels, at least those made by biomass, will
16 probably, those fuels will be derived from
17 something called an integrated biorefinery, which
18 includes potentially a number of diverse types of
19 feedstocks and produces a number of diverse types
20 of products. Perhaps not all transportation fuels
21 but others that are useful and that also displace
22 petroleum, which clearly is part of our objective.

23 For example, one of the things I think
24 is important to keep in mind about such processes
25 is that they may not particularly be feedstock

1 specific. In fact, they might thrive because they
2 would use a multiple set of sources of feedstocks.

3 One of the examples that we can think of
4 is an anaerobic digestion system that would
5 produce biogas. It is basically an artificial
6 rumen. And those people who know about cows know
7 that cows don't like changes. They like to have
8 things steady and regular all the time.

9 A mixture of feedstocks can provide a
10 more optimum and efficient digestion path. So for
11 example, fermentation of feedstocks, which is
12 cellulosic feedstocks combined with starch
13 feedstocks and so on, do better with a little bit
14 of oil or fat in that system. It just improves
15 the efficiency, it primes the system. So that
16 kind of system would necessarily operate more
17 effectively that way.

18 So we could see an integrated
19 biorefinery combining a combination of waste
20 resources, and perhaps even primary feedstocks
21 that would come in for purposes of making the
22 whole system operate better. So in that sense the
23 distinction between primary and secondary
24 generation systems or feedstocks may be somewhat
25 arbitrary. I think it is important to kind of

1 keep that in mind.

2 The start-up of an integrated
3 biorefinery is an expensive proposition and so
4 there may be hurdles to financing that in fact AB
5 118 might be able to help overcome. And I think
6 the amounts of funds that are listed as
7 potentially available for things that might result
8 in ethanol or biodiesel sources, for example, are
9 fairly low in this system compared to other
10 sources. And those are going to be definitely the
11 near-term, the near-term and mid-term kinds of
12 feedstocks that we will be using.

13 The other thing i would like to
14 emphasize in this process is that technology is
15 not stable. So what might in the current moment
16 look like a less efficient system will evolve over
17 time to be a more efficient system. We have seen
18 that even on the basis of corn ethanol where the
19 newer factories and production processes are much
20 more efficient where they start to incorporate
21 cellulosic biomass into the system, where there's
22 perhaps multiple products that are coming out and
23 new ones that are contemplated.

24 But you couldn't have that evolution
25 without first building the basic operation, which

1 may be built at a somewhat lower efficiency then
2 what will eventually evolve based on the framework
3 that is initially established. I think it is
4 important in the funding allocation and thinking
5 about how to allocate funding so that we have to
6 think about how we are going to get these
7 processes underway that have potential to both
8 provide near-term fuels but also to evolve in
9 terms of efficiency and diversity of products.

10 So that leads me to suggest that we have
11 to be very flexible and pragmatic in the
12 allocation of these, of these fundings and take
13 the desire to reduce greenhouse gases seriously.
14 We have to make the initial steps before we can
15 make the ultimate steps. Basically that's all I
16 have to say.

17 PRESIDING MEMBER BOYD: Thank you Steve.
18 Any questions?

19 Bob Riopel, Recreational Boaters of
20 California.

21 MR. RIOPEL: Hello, thanks for the
22 opportunity to present a couple of comments. My
23 name is Bob Riopel, I'm with Recreational Boaters
24 of California. We represent about three million
25 boaters here in the state. Just a couple of

1 comments and then one request for feedback from
2 Mike.

3 First I would like to point out, because
4 there is a lot of emphasis on ethanol, is that
5 corn-based ethanol, particularly E-85, is very
6 harmful to marine engine systems, particularly the
7 fuel lines and fiberglass fuel tanks. So as we
8 push towards ethanol we have to keep in mind that
9 it actually has a very negative impact on the
10 marine industry.

11 Secondly, I know a great deal of effort
12 was put into the balance and how do we get the
13 best return on investment. And as someone
14 commented, everyone will have a different opinion,
15 and so do we.

16 I was disappointed to see that there
17 was, there didn't appear to be any funding for R&D
18 into existing engines, gasoline and diesel
19 engines, or things like rebates for either
20 repowers or -- there's actually in the case of
21 marine diesels, there are some aftermarket
22 products that provide a significant improvement
23 over the release of greenhouse gases. So as you
24 move forward and look into possible rebate
25 programs that's certainly an area I would look at.

1 Now the area I would like some feedback
2 is that part of the fees to finance this program
3 comes from a doubling of the vessel registration
4 fees. And I would like to know where if any, if
5 at all, there's investments being made to improve
6 vessel, particularly vessel engines and systems to
7 remove greenhouse gases?

8 MR. SMITH: Well we don't have anything
9 allocated in this particular Investment Plan to do
10 that particular, to meet that particular
11 objective.

12 MR. RIOPEL: Well then I would greatly
13 urge that as you come forward in following years
14 that that be given attention to. There's about a
15 million registered vessels throughout the state.
16 Thank you.

17 PRESIDING MEMBER BOYD: Thank you.

18 Tom Koehler, Pacific Ethanol.

19 MR. KOEHLER: Thank you. It's Tom
20 Koehler, Pacific Ethanol.

21 PRESIDING MEMBER BOYD: I've only known
22 you about 20 years and I still got your name
23 wrong. Sorry, Tom.

24 MR. KOEHLER: It's okay. Most of my
25 friends make the same --

1 PRESIDING MEMBER BOYD: Get it wrong
2 too, okay.

3 MR. KOEHLER: Yes, so not a problem.

4 PRESIDING MEMBER BOYD: Tom Koehler,
5 Pacific Ethanol.

6 MR. KOEHLER: I guess just one overall
7 comment. Which is, going forward we are going to,
8 as a state we are going to need, and I think
9 everybody is in agreement with this, we are going
10 to need everything in terms of technologies and
11 fuels. So I think that the funding plan should
12 reflect that. And certainly in this next two-year
13 period one way to simplify things is essentially
14 take a look at all the main fuel drivers,
15 biofuels, I would consider ethanol being one of
16 the biofuels.

17 But, you know, renewable fuels being one
18 of them, electricity, natural gas, hydrogen. And
19 assume that there is going to be equal funding for
20 them. Allow yourself flexibility to then make the
21 choices based upon, in the next two years, what
22 really is, what projects are coming forward and
23 what are the performance criteria behind them. So
24 overall comment. I am not sure why renewable
25 fuels should be funded at a quarter of the other

1 ones and so raise that. Next slide, please.

2 I wanted to just give a brief overview
3 of where things are to date in the state because
4 they are dynamic and flexible and things are
5 happening in real time. But today, today in the
6 state there are five facilities that have been
7 built over the last few years producing ethanol,
8 mainly from corn being integrated into the
9 existing agricultural infrastructure. Of those
10 five facilities two of them are ours, three of
11 them are other private companies. They represent
12 about 220 million gallons of fuel capacity. Go
13 ahead, Mike.

14 The economic impact of this so far has
15 been 500-plus million dollars of investment, about
16 3500 jobs economy-wide in terms of the effect.
17 Obviously net proceeds to the local, state and
18 federal treasuries. New, diversified production
19 in the state. And a platform, a foundation for
20 advanced fuels infrastructure. Next slide.

21 So currently all these plants today are
22 idle, they are not producing today. And the
23 reason they are not producing is a combination
24 really of the next bullets there, supply and
25 demand imbalance, the oil price decline, the

1 credit crunch.

2 This is not uncommon nationally but I
3 will say that plants that are producing today are
4 the ones that have been given state support
5 through a producer payment and their debt
6 essentially is paid off. The plants here in the
7 state are newer, the support hasn't been there,
8 the debt is there. So you can see kind of the
9 direct result of some of the policies that other
10 states have had paying off.

11 The plants that are here today in
12 California are the lowest carbon producers in the
13 nation. No other plants in this nation are
14 producing lower carbon fuel than these. And it is
15 about a 48 percent reduction in CO2 compared to
16 gasoline using the GREET model.

17 Even with the indirect land use issue,
18 which is far from certain and highly
19 controversial. But if you add that on these
20 plants are still the lowest carbon producers in
21 the nation from any scale today from ethanol. So
22 California should be proud of what we have on the
23 ground. And as I note on the last slide, ethanol
24 is a very good hydrogen feedstock. Okay, go
25 ahead.

1 This just is a new report. I just
2 wanted to highlight some -- I think Professor
3 Kaffka mentioned that the improvement in the
4 industry is ongoing. The International Energy
5 Agency suspects somewhere around a 55 percent
6 reduction by 2015. Go ahead.

7 These plants are the foundation for
8 cellulose in many respects. Certainly in our
9 case. We have won a DOE grant integrating using a
10 Danish technology to integrate cellulosic
11 feedstocks into, into the plants. Go ahead to the
12 next slide, Mike.

13 And that is what we intend to do first
14 in Oregon and then in our other plant's location.
15 But these plants can and will support a variety of
16 feedstocks and we are actively engaged in the
17 development of that. Next slide.

18 So this is what I wanted to, and I'll
19 end with this, put out on the table. A state
20 producer incentive as a potential use for these
21 funds. It is truly a performance-based incentive.
22 You don't pay for something you are not going to
23 get, you are actually paying for real production.
24 In this case you would be paying for the lowest
25 carbon produced in the country in this next year.

1 Why we think it makes sense now, several
2 reasons. One, if we are the lowest producers of
3 carbon I think the state wants to have the fuel.
4 We have a Low-Carbon Fuel Standard that should
5 incent that but really doesn't kick in until 2011
6 because 2010 is just a reporting requirement. So
7 there's no incentives right now for the, for the
8 use of this fuel, for the oil companies to use it
9 in the state. And then when the 2011 kicks in
10 then at that point in time it would be appropriate
11 to switch the producer incentive to actual
12 cellulose production, which will be coming on-line
13 and will reduce the carbon even further.

14 So we wanted to throw that out. It is
15 actual jobs today, there's steel in the ground.
16 These are assets for the state of California, low-
17 carbon assets. We ought to be able to use them.
18 There's many models out there in terms of producer
19 incentives, the simpler the better. So I am here
20 today to recommend this possible approach. I'm
21 done.

22 PRESIDING MEMBER BOYD: Thank you, Tom.
23 Any questions of Tom? Thank you, Tom.

24 MR. KOEHLER: Thank you.

25 PRESIDING MEMBER BOYD: Lesley Garland,

1 Western Propane Gas Association.

2 MS. GARLAND: Good afternoon. I think
3 it is the afternoon finally.

4 PRESIDING MEMBER BOYD: Yes it is, isn't
5 it.

6 MS. GARLAND: My name is Lesley Garland.
7 I am the president and CEO of the Western Propane
8 Gas Association. Our association represents about
9 110 propane companies through California,
10 everything from small mom and pop companies all
11 the way to publicly traded companies.

12 California is the second-largest state
13 in the United States in terms of propane sales.
14 Last year we had 650 million gallons of propane
15 sold in the state. About 80 million gallons of
16 that went towards the transportation market with a
17 vast majority of that going towards the forklift
18 market.

19 When I talk about the propane industry
20 to people who are not especially familiar with it
21 I often reference the famous children's story, The
22 Little Engine that Could. I think most of you
23 have probably heard of the story where the little
24 engine, who isn't quite as fancy and fabulous as
25 some of the other engines, is pulling the train up

1 the hill and slowly but surely makes it across to
2 the other side. It's days like today where it
3 seems especially apropos because we are the little
4 engine that could on that list today.

5 Over 20 years ago there were 200,000
6 propane vehicles on the road in the state of
7 California, today there's hardly any. It is
8 fairly simple to point at what happened. It
9 became really expensive to certify engines and it
10 became really, really easy just to use diesel and
11 gasoline. Everybody knows that a lot of this is
12 driven by the economics of the situation.

13 But we are fighting our way back. As
14 you will see in the report we have got, and as you
15 heard from the friend from Roush and we will
16 probably here from Clean Fuel USA, there's a lot
17 of things that are right on the cusp of coming
18 into the market.

19 And one of the things that we really
20 appreciate is that we are finally getting a little
21 bit of help. We are one of the oldest alternative
22 fuels in the state of California dating back to
23 the early 1900s but we have never until the past
24 few years received anything. We are finally
25 getting federal tax credits and now, thank

1 heavens, we are getting the state incentives and
2 that we are very grateful for that.

3 But one of the things I would like to, I
4 would like to ask for a few things that I think
5 some of my colleagues from our brother and sister
6 fuels have also asked for. We would like to ask
7 you to devote some funding to new engine and
8 retrofit development. I believe the RD&D portion
9 of this. A lot of -- We have got a lot of engine
10 offerings that are right on the cusp of
11 development and a little bit of financial
12 incentive will help us out.

13 One thing I would also like to point out
14 is that we are bringing, we want to be good
15 partners in this effort. The industry has an
16 organization called the Propane Education and
17 Research Council, which was also referenced in the
18 report. That Council generates about \$50 million
19 a year in different funding and we have made a few
20 presentations to the staff regarding co-funding
21 opportunities. That if we could get a little bit
22 of money from you and a little bit of money from
23 us we can go to an OEM and say look, this is what
24 we have got to help you out. Especially in these
25 economic times when some of the OEMs are having a

1 really difficult time devoting money to new
2 projects.

3 A little bit more money here would help
4 us, help us all out because it is an immediate
5 carbon reduction. Propane exhaust produces 60 to
6 70 percent fewer hydrocarbons than gasoline and
7 diesel. I mean, that's the kind of, that's what
8 we are going after is trying to take some of these
9 vehicles off the, off the market right now.

10 And that's what our targets are right
11 now. When you look in the report and we are
12 talking about school buses, medium-duty trucks,
13 light-duty trucks like the Ford F-150 and the vans
14 that they are bringing to the market, we are going
15 straight after gasoline and diesel. Take those
16 off the market, take those off the streets and put
17 us on the streets. It's an immediate carbon
18 reduction.

19 We understand that -- You know, I won't
20 stand up here and ask for \$40 million; I don't
21 have nearly that ego. But a little bit of extra
22 money passed in our direction would help us out in
23 the short-term. I don't believe that we are the
24 silver bullet to solve all the problems for 2050.
25 But between now and the next five years I think a

1 little bit of extra money pushed in our direction
2 would help us out a long way to get that immediate
3 carbon reduction.

4 I also would echo the sentiment of some
5 of the natural gas industry members who asked for
6 a clarification when it came to these -- when it
7 says the incentives are for public fleets only. I
8 would ask you to also consider including private
9 fleets in there. One of the big things that we
10 have going for us is that when it comes to
11 companies like Pepsi or Schwan's or -- these are
12 not public fleets but they have a significant
13 number of vehicles on the road every day. A
14 little bit of incentive money would convince them
15 to move away from gasoline and diesel and go to an
16 alternative fuel vehicle.

17 I also would ask that we get some
18 additional detail in the methodology used to
19 justify the allocations. Again, we are bringing
20 more vehicles to the market over the next few
21 years and I would like to see a little bit of more
22 explanation in the report about where the \$2
23 million came from.

24 And we would also hope that you wouldn't
25 limit the incentives to just the school bus

1 market. The same engine that is used in that
2 school bus is also available for other medium-duty
3 platforms. Again we are moving them away from
4 diesel and gasoline and moving them to propane so
5 please allow them to use the same engine for other
6 applications.

7 Also one more thing in the report that
8 was mentioned was the forklift fleet, which we are
9 very proud of what we are doing with the forklift
10 industry. However, also in the off-road market we
11 have some new offerings in commercial mowers.
12 There are about a half-dozen companies, including
13 some you would recognize like Husqvarna and
14 Briggs & Stratton that are offering propane-
15 powered commercial mowers.

16 These are not the mowers that you and I
17 use on our lawns unless you live on a farm or
18 something like that. But these are basically 60
19 or 72 inch cutting decks. These are designed for
20 schools, universities, ballfields, cemeteries,
21 where you need to do an awful lot of grass cutting
22 very quickly. These mowers reduce emissions up to
23 70 percent over their traditional gasoline models
24 and diesel models. In addition the fueling system
25 reduces spillage and it is very clean.

1 A few of the companies are working on
2 Blue Sky certifications right now for these mowers
3 so I would ask you for a little bit of -- if we
4 are going to include incentive funding, a little
5 bit of incentive funding would go a long way to
6 convince a school district or to convince a
7 university or golf course to use one of these
8 mowers, especially in some of the highest -- the
9 low air quality districts.

10 Back to the little engine that could,
11 that's me. We are not flashy, we are not going to
12 solve every problem in the world. But what gives
13 me a little bit of hope is I keep hearing both
14 from your side of the room and from this side of
15 the room, the word flexibility keeps being used
16 today.

17 I would appreciate your flexibility that
18 if I can come back here in three months, six
19 months, a year, 18 months, whatever, and show you
20 that I have a tremendous number of propane
21 vehicles or options available, I would appreciate
22 if, you know, if one of my brother and sister
23 fuels isn't using all of their allocation that I
24 might be able to get a little bit of what is left
25 behind to increase what is available. That is the

1 sort of flexibility I would like.

2 And for that matter it goes both ways.

3 If I can't use it I would like you to give it to
4 one of my friends sitting behind me here. So I
5 would ask you to make sure that that is considered
6 as well. Give it to me, take it from me, you be
7 the judge.

8 But I want to thank you, thank you for
9 your consideration. I think this is two years of
10 work that we are sitting at right now. I want to
11 thank you for including us in the process and
12 thank you for listening to my comments.

13 PRESIDING MEMBER BOYD: Thank you. And
14 rest assured we will be takers and givers
15 depending on performance.

16 Derald Andrews, American West Bio
17 Energy.

18 MR. ANDREWS: Good morning, everyone.

19 PRESIDING MEMBER BOYD: It's afternoon,
20 sorry.

21 MR. ANDREWS: Yes, we're there. My name
22 is Derald Andrews and I am a representative of
23 American West Bio Energy. It is a biodiesel
24 refinery based in Richmond, California's fuel
25 refining district. American West has the capacity

1 to produce 40 million gallons of biodiesel
2 annually.

3 We come here today to ask the Energy
4 Commission to reallocate funds specifically for
5 the biodiesel category. A 40 million gallon
6 production facility has the capacity to fuel over
7 60,000 vehicles. Our facility will support a 600
8 million pound reduction in greenhouse gases
9 annually. That is equivalent to 240,000 electric
10 car and fuel cell vehicles.

11 Our state today currently consumes three
12 billion gallons of diesel itself annually. We
13 feel that biodiesel is a bare necessity today in
14 this market. And this, you know, to reduce our
15 carbon footprint.

16 One of the challenges, several of the
17 challenges that biodiesel plants are facing today
18 in this market is having access to deep-sea
19 pipelines. Also bulk storage facilities and also
20 blending facilities.

21 American West is located within 2,000
22 feet of the Pacific-Atlantic terminal and a mere
23 2,500 feet from Terminal 2's deep sea pipeline.
24 American West has received preliminary approval to
25 run a deep sea -- excuse me, to run a pipeline

1 extension from the site to the terminal.

2 Basically we are just here today to ask
3 for an increase in the allocation of the biodiesel
4 and we thank you for your time.

5 PRESIDING MEMBER BOYD: Thank you.

6 Jon Van Bogart, Clean Fuel USA.

7 MR. VAN BOGART: Good afternoon. I am
8 Jon Van Bogart with Clean Fuel USA. We are
9 manufacturers of propane systems, the liquid
10 propane injection system for the GM vehicles. We
11 also make propane and E-85 and biodiesel refueling
12 dispensers. And I want to make a few comments on
13 the latest draft.

14 I too have some concerns about the, the
15 change in funding going away from some of the
16 ready today technologies that are here today. And
17 I think why that is so important, especially in
18 the early adoption years of the 118 funding, are
19 the immediate reductions in greenhouse gas
20 emissions, PM and NOx. Let's not forget about
21 those emissions, there's still a lot out there,
22 especially in the environmental justice areas.

23 And I think it's a very good investment
24 in the low-carbon fuels today with natural gas and
25 propane vehicles. And as has been said, there's

1 going to be a parade of vehicles coming onto the
2 marketplace in the next year. Even this year we
3 are going to see four or five new platforms come
4 to the market. This is significant for our
5 industry.

6 Propane is a pretty clean-burning fuel.
7 Case in point, the GM 8.1 engine is the cleanest
8 engine in its class sold in the United States. It
9 goes up to 33,000 pounds. It is considered a
10 heavy-duty but mainly in the medium-duty class.
11 That is available today in the Blue Bird propane
12 school bus. That is the cleanest school bus sold
13 in the United States. The funding allocations
14 that we have here would fund about 50 of those
15 buses. So when you look at the cleanest available
16 technology today, we are making a pretty small
17 investment that can reduce emissions now, displace
18 petroleum now, gasoline and diesel.

19 So I think that when you take a look at
20 the plan between natural gas and propane you have
21 about a \$45 million investment. I think it would
22 be prudent to put those categories together in a
23 gaseous fuel. There's a lot of synergies between
24 those two fuels in their development strategy for
25 vehicles. I think that would help the industry

1 produce an additional number of vehicles.

2 As Roush was saying, they are going to
3 have four or five additional Ford vehicles in the
4 half ton, three-quarter ton, one ton trucks. We
5 are doing the same thing with the GM platforms.
6 And those are a lot of duty fleets that don't have
7 a lot of options right now. Natural gas and
8 propane give them the duty cycle that they need.
9 Some of the advanced technologies aren't really
10 quite there yet or we're hoping that they get
11 there pretty quick.

12 Another area of funding. In the
13 electric drive I would like to see a category
14 developed in there for an alternative fuel hybrid
15 category. Some of the hybrid synergies that are
16 now coming to the market, cost-effectiveness is
17 getting a lot better. Our industry is now looking
18 at partnering with a couple of the hybrid
19 electrics and also the hydraulics to see which one
20 of those technologies is best integrated into
21 propane engines. We are currently working on a
22 port truck that is hybrid electric. And we think
23 that is going to be a significant impact because
24 of some of the market hurdles that still exist.

25 LA Unified, when they took a look at

1 replacing some of their oldest diesel school buses
2 in their fleet they really had to wait until the
3 technology came along that really fit their need
4 and niche in that market and the propane bus did
5 that. And I'll have to say, when we first showed
6 up with a propane bus they weren't too excited.

7 But we loaded the bus up, actually
8 overloaded the bus, and they took it through a
9 pretty rigorous test up and down the Angeles Crest
10 Highway. And when they returned from that test
11 they said, we do not have a bus in our fleet that
12 can do what your bus just did, and it is the
13 cleanest bus available in the marketplace.

14 So I think that combining those two fuel
15 categories would make a lot of sense and let the,
16 provide additional choices. It would be difficult
17 to put a number on it but I think an additional
18 \$10 million in the low-carbon fuel category would
19 really energize and put a lot of vehicles on the
20 street in a very short period of time.

21 And in the early adoption years, as the
22 gentleman pointed out from South Coast, when you
23 looked at that light blue line chart, those are
24 immediate results. Every day we get further and
25 further behind on our displacement goals. And if

1 we look too far into the future, get the cart a
2 little bit before the horse, those are missed
3 opportunities. And I think in these early
4 adoption years California is in a win-win
5 situation with our 118 funding.

6 What money we would change here and put
7 in other categories with the stimulus funding? A
8 quick add. There's about \$6 billion scheduled
9 nationally for the transportation sector. I'm
10 pretty confident the state of California is going
11 to be able to bring home at least ten percent of
12 that. That's another \$600 million that can be
13 invested in some of these hydrogen and other
14 advanced technologies.

15 So those are the comments I had if
16 anyone has any questions.

17 PRESIDING MEMBER BOYD: Thank you, Jon.
18 Any questions?

19 MR. EMMETT: I have a follow-up. I was
20 just going to ask, this issue of public fleets.
21 The incentives being limited to public fleets has
22 come up a number of times. And I also noticed it
23 was the same thing in the, the plug-in hybrid
24 conversions I think were also designated for
25 public fleets. I'm just wondering if it is truly

1 limited to that and if so what is the rationale or
2 if these could be opened up more broadly? That's
3 a question for the Commissioners and staff I
4 guess.

5 PRESIDING MEMBER BOYD: Well, it is my
6 reading that it is limited at the present time. I
7 think it was limited, perhaps, out of concern for
8 the dollars available in the early year. And
9 those who have approached us most often with ideas
10 and proposals to move their greenhouse gas
11 reduction measures ahead at the state, county and
12 city level. That's one reaction I have to
13 testimony we received or inputs we received. I
14 don't know if there's any other comments.

15 MR. SMITH: I would like to comment on
16 Jon's point about the alternative fuel hybrid
17 vehicles. And the plan does recognize the benefit
18 of going to hybrid vehicles for medium- and heavy-
19 duty applications and the use of alternative fuel.
20 So it is not precluded from potential funding
21 through this, this allocation.

22 MR. VAN BOGART (FROM THE AUDIENCE): My
23 point was that if there was a certain percentage
24 that was targeted at alternative fuel hybrids I
25 think it would help the industry go after those

1 platforms.

2 MR. SMITH: I see, okay.

3 MR. EMMETT: Just as a follow-on. I
4 think just from the standpoint of leveraging
5 private sector dollars to me it would make sense
6 to the extent we can use this money to do that and
7 not, you know, use this money to leverage, to
8 match additional taxpayer money but to leverage
9 monies of private industry and fleet. You have
10 got, perhaps you can go a little further with the
11 same amount of money if you are getting a Pepsi or
12 whoever to pony up part of that investment in
13 these, in these new technologies for their fleets.
14 So I would be interested in seeing that at least
15 be left open.

16 PRESIDING MEMBER BOYD: Okay. Tom
17 Fulks, Daimler.

18 MR. FULKS: Commissioners and staff, my
19 name is Tom Fulks, I am here today representing
20 Daimler.

21 Before I give my remarks I would like to
22 first of all commend staff for the very difficult
23 job of pleasing a whole bunch of people, in the
24 process making a whole bunch of people upset with
25 you. Commissioners, in particular I know how much

1 heat you are taking over some of the funding
2 allocation decisions.

3 And it just does remind me of a couple
4 of stories of history going back in history and
5 looking at Thomas Jefferson. When he bought the
6 Louisiana Purchase for \$3 million people thought
7 he was just absolutely insane, out of his mind.
8 What are you thinking spending that much money on
9 wasteland and savages and we don't even know
10 what's out there. Well, you know, we all know how
11 that turned out.

12 Similarly Teddy Roosevelt got a whole
13 bunch of grief when he allocated a bunch of public
14 funding for our national park system including
15 Yosemite and Yellowstone and Grand Tetons and so
16 forth. He got a lot of grief for that but it was
17 very far-reaching, visionary and turned out to be
18 very positive decisions that were made way back
19 when. And I think in this instance, speaking for
20 your hydrogen allocation, you are probably getting
21 the same level of grief over the \$40 million
22 allocation that you have made.

23 But I will tell you, if you are looking
24 at the 2050 goals, it is not enough. And I will
25 be bold and egotistic enough to say, \$40 million

1 isn't enough but thank you, we'll take it for what
2 we have got.

3 I did want to address a couple of very
4 specific points that were brought up today. Just
5 by way of background, Daimler's investment in
6 hydrogen fuel cell vehicles has reached the
7 billions of dollars. And for anyone to say that
8 the investment pot has dried up with regard to
9 fuel cell vehicle technology is flat out wrong in
10 terms of reading the automotive industry's
11 investment plans for that power train technology.

12 There is no uncertainty of any kind when
13 it comes to Daimler and its commitment to fuel
14 cell vehicle technology. It is moving forward.
15 That along with battery electric drive is the
16 future of the propulsion system for Daimler and I
17 am sure some other OEMs would say the same thing.
18 But speaking on behalf of Daimler, there is no
19 question about where Daimler is headed. There is
20 no question about what Daimler views to be the
21 future of propulsion technology and hydrogen is
22 it.

23 If you want to take a look at what is a
24 true, zero carbon propulsion technology, hydrogen
25 produced in a sustainable way is a zero carbon

1 propulsion fuel. So thank you for the fortitude
2 and the bravery that you are showing in making
3 this commitment to hydrogen technology. Daimler
4 at the very least appreciates it and will support
5 you to the mat on that behalf.

6 With regard to your other spending
7 allocations. In looking at your electric drive --
8 And I need to make clear, Daimler's interest in
9 electric drive, battery electric drive is just as
10 strong as it is in hydrogen. And in looking at
11 that, what concerns me is maybe shuffling some
12 money into battery research. Because right now we
13 are still getting a lot of comments in on lithium
14 battery technology. And yes it sounds promising
15 but it is definitely not going to be the end-all.

16 And under that category of cool things
17 we haven't thought of there could be battery
18 breakthrough technology that no one has thought of
19 yet. And I would hesitate to think that we have
20 reached our limit in what we can discover about
21 battery technology. So I don't know where within
22 the electric drive you can fit that but I would
23 like to see some consideration given for battery
24 research.

25 Secondly within the electric drive area.

1 Years ago my company MightyComm was involved with
2 the EV-1 program for General Motors and some
3 others in installing electric charging stations.
4 And we never overcame that Beta versus VHS issue
5 which was conductive versus inductive charging.
6 And so we ended up having to install a whole
7 battery of -- pardon the pun -- a whole array of
8 charging stations that had this dual plug
9 technology in it.

10 We are facing the exact, same situation
11 again now. We have got the Euro version of
12 charger technology versus the Asian versus the
13 American. And we are trying to come up with a
14 standard for electric vehicle charging that
15 everybody can agree to. It is proving to be very
16 difficult. And so what I wanted to do is make
17 sure the CEC does not start allocating funding for
18 battery electric charging facilities before we
19 have some general consensus, among SAE in
20 particular, some general consensus as to what that
21 charging standard is going to be.

22 We know what General Motors wants, we
23 know what Nissan wants. What we don't know yet is
24 -- the Europeans really haven't weighed in heavily
25 but we know from Daimler's standpoint that it's

1 got its Electric Smart Program that it would like
2 to deploy. BMW has its Electric Mini Program
3 which it would like to deploy. But that charging
4 infrastructure, the charging standard is yet to be
5 figured out. And so we want to make sure we don't
6 jump the gun on allocating for charging facilities
7 without having that standard in place or at least
8 being close to it.

9 Also within that category I have to tell
10 you -- Now I'll begin my part of clubbing you over
11 the head with some of what I would consider to be
12 dumb decisions. And one of them is funding kit-
13 type of retrofit plug-in vehicles. It just seems
14 to us that that is a giant step backwards in
15 technology research and development is going back
16 in and retrofitting existing hybrid vehicles with
17 plug-in technology.

18 It just seems to us that if you are
19 going to spend that money spend it somewhere where
20 it moves us forward rather than backward. Because
21 there is simply no future for at least original
22 equipment retrofit kits for hybrid vehicles.
23 Everybody is moving toward just making them
24 standard technology at some point in the future.

25 And I don't know, again, where hydraulic

1 hybrid technology fits into the funding allocation
2 plan. Because hydraulic hybrid technology, while
3 it is hybrid, is not electric. Yet it has, it
4 achieves some of the same benefits that electric
5 hybrid technology does.

6 I did want to make a comment. And I am
7 not commenting on anybody else's funding
8 allocation but it has been brought up that diesel
9 -- Daimler is also the owner of Freightliner and
10 it is a manufacturer of Class 8 heavy-duty
11 vehicles, diesel vehicles.

12 And I did want to at least mention for
13 the record that when we are discussing the
14 worthiness or the worth of heavy-duty diesel
15 vehicles we need to bear in mind that in 2010, the
16 2010 model year, which is next year's model year,
17 the '10 EPA regulations for emissions for heavy-
18 duty vehicles, heavy-duty diesel vehicles will be
19 identical to those of natural gas. And so the
20 criteria emissions coming from the tailpipe of a
21 diesel vehicle that is an '10 model year or newer,
22 there will be virtually no difference in terms of
23 PM, NOx, ROG or anything else, SOx.

24 And so what I wanted to at least mention
25 to you is that for every dollar invested in

1 criteria emission reduction for natural gas you
2 are getting 50 cents worth of reduction in terms
3 of cost. There's a reason that you don't need to
4 incentivize diesel vehicle purchases, it's because
5 for the price they are half the price of an LNG or
6 CNG vehicle and beginning in the '10 model year
7 your criteria emissions are the same.

8 So when it comes to greenhouse gas
9 reductions with regard to heavy-duty diesel
10 vehicles it is really going to be a fuel solution.
11 And so if you want to see greenhouse gas
12 reductions out of your existing legacy heavy-duty
13 diesel fleet the best thing you can do is invest
14 some money into renewable diesel and biodiesel
15 fuels because it is going to be a fuel solution.

16 Similarly when it comes to criteria
17 emissions and NOx reductions overall. Second
18 generation renewable diesel fuel also proves a
19 very significant NOx reduction. And that is
20 verified by the emissions research being done
21 right now by ARB staff on biodiesel, renewable
22 diesel and other renewable fuels and those results
23 have been trickling out. So there is a NOx
24 solution when it comes to heavy-duty.

25 So this big focus on port emission

1 reduction and everything else. Yes, we understand
2 clearly the political approach that the South
3 Coast AQMD has taken to diesel vehicles. We know
4 the decision that has been made. Regardless of
5 that, regardless of the political decision. The
6 economic reality is that people are turning to
7 heavy-duty diesel vehicles because they are half
8 as much as the other ones. And when it comes to
9 criteria emissions in the '10 model year they will
10 be equal.

11 Lastly, it seems to me that the great
12 funding category that we really haven't talk a
13 whole lot about are the non-GHG funding. That is
14 the fourth-largest funding category in here.
15 There's \$27 million in it.

16 You know, I agree with Bonnie and others
17 that a \$1 million allocation for public education
18 on these things is really nothing relative to the
19 overall budget. So let's just take any business
20 that has a marketing budget. If you have a \$176
21 million budget, \$1 million for public education or
22 basically marketing is less than one percent of
23 your overall total.

24 I would recommend at least bringing it
25 up to one percent, maybe \$1.76 million. Dig it

1 out of your greenhouse gas category somewhere, I
2 don't know where. But my only point is, it is not
3 going to do the state of California a lot of good
4 to come up with all these spending allocations,
5 I'm sure they are going to change over the next
6 seven years, and then not tell anybody about it.
7 So we want to make sure that if these great gains
8 are being made that we at least let folks know how
9 they can take advantage of them and dedicate a
10 little bit more effort into the public education.

11 So with that I'll leave you. If you
12 have any questions I'm happy to answer them.

13 PRESIDING MEMBER BOYD: Thank you, Tom.
14 Any questions, comments? Peter.

15 MR. COOPER: Peter Cooper. I just want
16 to comment and support your comments regarding
17 public education. In the vein of thinking outside
18 of the box a lot of people have been talking about
19 focusing efforts regionally on cities. You know,
20 there's the Clean Cities campaign. There's
21 efforts underway to create what are called Emerald
22 Cities throughout the United States with the
23 construction trades and other organizations
24 involved with retrofits in the buildings.

25 So I would hope that there is some

1 flexibility for spending around things like city
2 bicycle fleets and efforts to use that as an
3 education mechanism, both for the youth and also
4 for the general public so that they see that as an
5 alternative transportation mode.

6 MR. FULKS: I have nothing to say to
7 that. Daimler doesn't make bicycles so we are
8 viewing this as an alternative fuel and an
9 alternative fuel vehicle program. So when it
10 comes to public education what we are talking
11 about is educating the public about alternative
12 fuels and alternative fuel vehicles. Thanks.

13 PRESIDING MEMBER BOYD: Thank you, Tom.

14 MS. HOLMES-GEN: Can I just make a quick
15 comment.

16 PRESIDING MEMBER BOYD: Sure.

17 MS. HOLMES-GEN: Bonnie Holmes-Gen. I
18 don't believe that the issue of NOx emissions from
19 biodiesel is completely settled yet. I just
20 wanted to ask ARB for some clarification. I think
21 there's still some outstanding research.

22 MR. KITOWSKI: Yes, I think that is
23 still an issue that is a concern to us moving
24 forward.

25 MR. FULKS: If I could clarify my

1 comments on that, Bonnie. What I was referring to
2 was not fatty acid methyl ester biodiesel, which
3 is traditional soy-based biodiesel. There is not
4 any number coming out of ARB that indicates that
5 is a NOx solution. I am talking about next
6 generation renewable diesel fuel that is hydro-
7 treated and refined. There is unquestionable NOx
8 reductions from that fuel and that is verified by
9 the Air Resources Board. There's two separate
10 categories of so-called biodiesel fuel, phane
11 biodiesel and non-ester renewable diesel. The
12 non-ester renewable diesel has indisputable NOx
13 reduction properties.

14 PRESIDING MEMBER BOYD: There is a Chris
15 Casado on the phone who has indicated that they
16 have a real time problem. Are you there?

17 MR. CASADO: Are you there? Yes, thank
18 you.

19 PRESIDING MEMBER BOYD: Yes.

20 MR. CASADO: Are you there?

21 PRESIDING MEMBER BOYD: Yes, go ahead.

22 MR. CASADO: I'm sorry, I'm not sure if
23 you can hear me okay but I am actually calling you
24 from outside the country. Thank you for accepting
25 the call, I'll be brief.

1 I just wanted to -- I have a quick
2 comment in terms of I am from Cal Produce Sales
3 Corporation and also CP Biofuels, which is a
4 company that is developing a small cellulosic
5 facility in the Central Valley. We are looking to
6 use agricultural wood waste, locally sourced, as
7 the primary feedstock.

8 And we have been working on this project
9 the last four to six months and I just wanted to
10 bring it up to the Commissioners' attention. We
11 have had a chance to speak with the staff over the
12 last, you know, four to six months as we have been
13 developing this project to bring them up to speed
14 in our project.

15 And in terms of a couple of comments
16 that were made. Once is, you know, near-term
17 projects. We believe this project is a relatively
18 near-term project. Our time line has us applying
19 for matching supporting funds through the AB 118
20 program here. We are backed by a local investor
21 base of agricultural businesses located in the
22 Central Valley. And we anticipate like a six
23 month project development cycle where we would be
24 targeting to apply for the federal loan guarantee
25 program, the assistance program, at the end of --

1 in the fall of 2009. And from there we'd
2 anticipate roughly a 12 month construction cycle.

3 We are talking about a small-scale
4 cellulosic ethanol facility that would produce
5 both -- I think it was Steve Kaffka who mentioned
6 that it would be an integrated biorefinery. So
7 while ethanol is one of our primary products we
8 would also be looking to produce other valuable
9 co-products.

10 In terms of the scale we would look to
11 locally source our wood waste. We are talking
12 with a number of organizations, some of the local
13 producer groups as well as the San Joaquin Valley
14 Air Pollution Control District to understand, you
15 know, the restrictions that will be coming on line
16 for burning bans. So we can tap into some of
17 their waste streams.

18 The whole point of just bringing this
19 comment up is we just wanted to say hey, we are a
20 project out there. We believe we are a viable
21 project. And we just wanted to, hey, throw our
22 hat in the ring and say, you know, we believe
23 there's strong potential and strong opportunities
24 here in the Central Valley. And there are
25 companies out there like ours that are locally

1 based that are putting projects together and
2 hoping to move this industry and the causes behind
3 this forward.

4 ASSOCIATE MEMBER DOUGLAS: Thank you.
5 The next card we have -- Are there questions?

6 The next card we have is from John
7 Mandella.

8 MR. MANDELLA: Good afternoon. My name
9 is John Mandella and I represent Alternative
10 PowerTrain Technology and also a company called
11 Brilliance AutoCam Automotive Group.

12 Within the last five years we have spent
13 close to a billion dollars. We spent \$100 million
14 for an extended range hybrid plug-in vehicle that
15 we will be manufacturing at the Port of San
16 Francisco the first part of next year. This unit
17 will probably retail somewhere between \$28,000 and
18 \$30,000. It will be on display at the SAE Show,
19 at the Detroit Auto Show April 23 of this year.

20 The SUV will be capable of 100 miles per
21 gallon. The propulsion will be electric. It will
22 have lithium ion batteries. The vehicle will use
23 an internal combustion engine to charge the
24 batteries. This unit, you will be capable of
25 driving from San Francisco to Los Angeles and

1 every 400 miles put in four gallons of gas.

2 Some of the people that have been
3 speaking today, the last time I saw them was
4 August 6, 2006 when we were called to speak before
5 former Secretary of Commerce Carlos Gutierrez
6 under Mr. Bush's administration as well as former
7 Speaker of the House Dennis Hastert, as well as
8 Congressman Pombo, who at that time was the
9 Congressman from the 11th District.

10 I just walked in off the street to be
11 honest with you. I didn't know this thing was
12 going on and I am not quite prepared. But other
13 than the fact that I could also assure you that we
14 were at the Detroit Auto Show in April right next
15 to General Motors. And we have invested close to
16 \$800 million on prime, European designed vehicles,
17 a fleet of four, that get EPA rated gas mileage
18 based upon a four cylinder turbo engine family
19 that we developed between 36 and 42 miles per
20 gallon. And the reason I'm here, I just wanted to
21 meet everybody and I would like the opportunity to
22 present before staff and engineering this program
23 that we hope to put the factory in California.

24 ASSOCIATE MEMBER DOUGLAS: Thank you for
25 coming in.

1 MR. MANDELLA: You bet.

2 ASSOCIATE MEMBER DOUGLAS: The next blue
3 card I have is from Catherine Dunwoody

4 MS. DUNWOODY: Thank you very much,
5 Commissioner and members of the Advisory Board. I
6 want to also commend the staff on putting together
7 a really great Investment Plan. I especially want
8 to support the funding level that you have
9 increased for hydrogen; it is a very important
10 element of the plan.

11 As many of you know, and hopefully you
12 have read, the California Fuel Cell Partnership,
13 which I am representing today, has prepared an
14 action plan, which is a very specific plan on how
15 to move forward into the early commercial market
16 for hydrogen fuel cell vehicles. It outlines the
17 vehicles that are projected to be deployed in
18 California based on the automakers' survey that we
19 conducted at the beginning of this year as well as
20 the numbers of fueling stations, the communities
21 that our automaker members have identified as the
22 priority early market communities where those
23 investments should be made, the costs associated
24 with deploying those hydrogen stations, the
25 projected government/private investment

1 recommendations. And I am very pleased to see
2 that the Energy Commission has taken a look at
3 that and followed-through with a bold investment
4 for hydrogen.

5 I wanted to also just take an
6 opportunity to respond to some of the comments
7 that Mr. Coleman had made earlier as well as some
8 of the, you know, comments around the room with
9 regard to, you know, why invest in hydrogen today.

10 I think the number one reason, of
11 course, is we know now the vehicles are coming.
12 And it is not just the ZEV mandate, it is also
13 individual automaker plans to begin moving into
14 this early market. Based on the survey that we
15 conducted in January of this year the automakers
16 project 4300 fuel cell vehicles in California by
17 2014, up to 60 fuel cell buses.

18 And that number is just the beginning.
19 By 2017 we could have almost 50,000 vehicles here
20 in California, which actually is a number that
21 exceeds the current ZEV mandate. So clearly the
22 automakers are very enthusiastic about this
23 technology and see it as a real viable solution
24 for a commercially viable technology in the
25 future.

1 And that is why they have invested so
2 much money in this hydrogen fuel cell technology.
3 As we heard earlier from Mr. Fulks, Daimler is not
4 the only one that has invested in the billions now
5 in this technology. We have heard of similar
6 investments from the other automakers as well.

7 One of the points that Mr. Coleman had
8 brought up was with regard to the cost of the
9 vehicles. I think it is very important to look at
10 costs in terms of mass production costs. And I
11 would like to refer specifically to a study that
12 has really gotten a lot of press from MIT. It's
13 Kromer and Heywood's study. They have done a lot
14 of work analyzing advanced transportation
15 technology costs. And what they did is looked at
16 what the incremental costs of various vehicle
17 technologies would be in 2030 and compared it to
18 other technologies.

19 For example, with a fuel cell vehicle
20 they estimate the incremental cost for that
21 vehicle in 2030 to be about \$3600. By comparison
22 they estimate the cost of a battery electric
23 vehicle to be about \$6900. And a plug-in hybrid
24 vehicle with a 30 mile range to be about \$3700,
25 with a 10 mile range to be about \$2700.

1 So obviously there's a lot of
2 assumptions made in any of these studies but I
3 would really encourage you to look at that as a
4 source of information when you are looking at
5 costs of advanced technologies in the future. All
6 new technologies are expensive so it is really not
7 appropriate to be talking about costs of
8 individual vehicles when they are made at low
9 volume production levels.

10 So clearly the automakers see the fuel
11 cell vehicle as having significant consumer
12 appeal. Just anecdotally, General Motors' Project
13 Driveway as of September of last year had 70,000
14 people signed up to participate. Honda has noted
15 that over 50,000 customers, potential customers
16 have expressed interest in the FCX Clarity. So
17 much so that there's news reports that their
18 website had crashed from so many people being
19 interested in driving those cars. And I am sure
20 that many other advanced technology vehicles,
21 whether they are plug-in hybrids or battery
22 electrics or other fuels have experienced similar
23 consumer demand for these upcoming technologies.

24 But as far as proof that customers will
25 buy these vehicles. We are just not going to know

1 that until we have a fully functioning early
2 market demonstration of both the vehicle
3 technology and the fueling systems, whether it's
4 fuel cell vehicles and hydrogen or battery EVs and
5 charging stations or any other vehicle/fuel
6 combination you want to look at. And that is what
7 the California Fuel Cell Partnership has proposed
8 in this action plan is to do just that in key
9 early market communities within California.

10 The automakers have clearly stated that
11 they are building vehicles. And the question is,
12 will they place them here in California, will they
13 place them in Germany, in Japan, in Canada and
14 other parts of the world that are also eager to
15 have this new technology.

16 And I would like to commend the
17 California Energy Commission for taking the bold
18 step of saying, we believe this technology is
19 important and we are going to make this investment
20 here in California. Definitely encourage working
21 together to get some federal support for this
22 technology as well.

23 As Mr. Fulks mentioned, \$40 million is a
24 great start. Our action plan identifies \$52
25 million to support all the needs in California

1 from a government standpoint over the next two
2 years and hopefully we can get some of that as
3 well from federal government sources.

4 So thank you for the opportunity to
5 comment. I'd be glad to answer any questions.

6 PRESIDING MEMBER BOYD: Thank you,
7 Catherine. Any comments or questions?

8 MR. COLEMAN: Can I make a comment here?

9 PRESIDING MEMBER BOYD: Mr. Coleman,
10 Will.

11 MR. COLEMAN: So I have clearly touched
12 on some sensitive topics in talking about
13 hydrogen. And I don't mean to say that hydrogen
14 is not something that we should be pursuing and
15 pursuing with equal vigor that we are the other
16 programs. But I do want to touch on two things
17 and one is what Mr. Fulks pointed out, which is
18 about private investment.

19 And I should clarify that what I was
20 referring to in terms of private investment is the
21 private investment community. So if you look at
22 the trends of investment in fuel cells or hydrogen
23 infrastructure or anything else from the private
24 sector, not including the large oil and gas
25 industry or not including the OEMs. What you have

1 seen is a massive decline in early-stage
2 investment.

3 There was a real peak early on when
4 there was a fuel cell partnership, when there was
5 massive R&D investment coming from the federal
6 government and you saw early excitement around
7 that space. That's tailed off because of a sense
8 that there's big, big infrastructure challenges
9 there. So that's what I was referring to before.

10 I think a lot of capital has been sunk
11 into fuel cell vehicles. I think the question is,
12 is this the place to prioritize fuel cells, in
13 this particular program, or hydrogen in this
14 particular program. And what I was pointing out
15 there is that when you are talking about a 4X
16 comparative investment in hydrogen as compared to
17 say biofuels, it is an interesting priority.

18 And when you look at what that's going
19 to, it's going to 11 stations and you are talking
20 about 4,000 vehicles being available in 2015.
21 Currently you have over 400,000 vehicles, flex-
22 fuel vehicles available in California that can run
23 on biofuels. And there are biofuels out there
24 that have the equivalent carbon footprint as the
25 best in class hydrogen.

1 So I think the question becomes, how do
2 we set these terms so that we are achieving the
3 most possible reductions for the least possible
4 dollars? And the question I have is, is this the
5 forum to be spending \$40 million on fuel cells or
6 should we be doing other initiatives, including
7 some that have already been done in the state of
8 California and bolstering those through additional
9 R&D? So those are the kinds of questions I would
10 ask in terms of where the fuel cell partnership is
11 oriented and what kinds of investments we should
12 be making.

13 MS. DUNWOODY: With regard to your first
14 point. I think one thing to look carefully at is
15 with regard to the amount of investment that
16 shifted to the automakers on fuel cell technology.
17 When we saw fuel cell vehicles really starting
18 off, sort of more in the science experiment phase
19 way back ten years ago, 15 years ago, to the
20 demonstration phase, a lot of the technology
21 development was done outside of the auto
22 companies. The trend over the years has been for
23 them to bring in the fuel cell development in-
24 house, so you may not be seeing the kinds of
25 investments, the nature of the investments has

1 changed over time because they view that as a core
2 competency within their company that they are then
3 developing internally.

4 With regard to, you know, the
5 appropriateness of spending California dollars
6 here. I think the other important point to look
7 at is, you know, where else is the funding coming
8 from. Biofuels has a tremendous amount of funding
9 from the federal government.

10 Hydrogen certainly has enjoyed
11 investments with regard to research and
12 development funding. But we are now at the point
13 where we are ready for deployment. We are ready
14 to get into the early commercial market. And the
15 federal government has pointed us under the
16 Recovery Act funding to Clean Cities for funding
17 for infrastructure for hydrogen. You know, with
18 all the demands on Clean Cities funding and all
19 the folks around the table who are looking at that
20 funding for other alternative fuels, you know, the
21 federal funding may fall short on hydrogen.

22 So I think even more important for
23 California to step forward and say that this is a
24 priority for us. We have the ZEV regulation. We
25 are looking to 2050 goals for reducing greenhouse

1 gas emissions. And, you know, hydrogen is a very
2 important technology in order to get to those
3 goals. So it is an important statement. I think
4 California makes a bold policy statement by
5 supporting this technology.

6 MR. KITOWSKI: Can I ask a follow-up?

7 PRESIDING MEMBER BOYD: Sure Jack.

8 MR. KITOWSKI: A follow-up question,
9 Catherine. As you mentioned, the 2050 goals are
10 California's goals and so hydrogen is a key part
11 of achieving those goals. My understanding, and I
12 think you know this better than I so I was going
13 to ask if you could clarify. The 2050 goals have
14 hydrogen in there as full implementation. That
15 is, they are integrated fully into the fleet. Can
16 you talk a little bit on how you back that off, 15
17 years worth of fleet off of 2050 and then, you
18 know, smaller production, Prius levels and smaller
19 and smaller to where we are today.

20 MS. DUNWOODY: Sure. When you are
21 looking at 2050 for any advanced technology,
22 regardless of whether it's fuel cells or anything
23 else, you have a technology that can achieve the
24 80 percent emission reduction or greater goal, you
25 know. By 2030 you pretty much have to have that

1 in every vehicle sold because it takes 20 years to
2 turn over the vehicle fleet. So we are really
3 talking about 2030 as the target for fully
4 commercialized technology in every vehicle sold.

5 So back up another ten years to 2020 to
6 have a, you know, significant number of
7 commercially viable technologies in selected
8 vehicle models. Because as we all know, you know,
9 the car companies make a broad variety of vehicle
10 models. And whatever technology it is has to be
11 applicable to, you know, a good portion of those
12 in order to have a significant impact down the
13 road and have significant consumer appeal. So now
14 we are at 2020.

15 So backing up another, say ten years,
16 you know, you really need to prove out those early
17 commercial markets in the 2010 to 2012, 2014 time
18 frames in order to be able to move to that
19 technology by 2020.

20 So people think 2050 is a long ways
21 away. But when you are talking about turning over
22 a vehicle fleet, proving out a brand new
23 technology, whether it's fuel cell vehicles or
24 plug-in hybrids or other advanced biofuels or any
25 of these technologies that we believe can get us

1 toward the 2050 goal, it's going to take time to
2 do that. And, you know, I fully believe we need
3 to invest in all of these options.

4 People tend to think of hydrogen as
5 being much farther out there than other
6 technologies. And, you know, I am here to tell
7 you today we are ready to get started, we are
8 ready to move into that early market. There are
9 car companies who have their production lines
10 ready and need places to put the vehicles where
11 there is customer-friendly, easily accessible
12 retail-like hydrogen fueling infrastructure. And
13 that's what we need to do here in California.

14 PRESIDING MEMBER BOYD: Thank you,
15 Catherine. I think that's all the questions.

16 MS. DUNWOODY: Thank you.

17 PRESIDING MEMBER BOYD: Danielle Fugere,
18 Friends of the Earth.

19 MS. FUGERE: Good afternoon. I would
20 like to start with echoing everybody else's thanks
21 for the substantial work that has been on this
22 plan. I know it has been a long, hard process so
23 we appreciate that.

24 We appreciate the greater discussion of
25 sustainability also and I look forward to working

1 next or this week on that issue.

2 Also we appreciate the increase in
3 funding for electric vehicle technologies. We
4 believe this funding is merited. And as the auto
5 makers line up to bring this technology to the
6 fore and the federal funding kicks in I think that
7 we will see an acceleration in this technology.

8 Also I am glad to hear that the funding
9 categories are not set in stone because I was not
10 exactly sure, for instance, it did not seem like
11 there were funds for R&D and demonstration of
12 light-duty vehicles. And I think that there might
13 be projects that are applicable in that category.

14 Also we believe that funding for
15 consumer metering, for instance, is important.
16 Because as consumers go out to purchase plug-in
17 vehicles and use them that may be a barrier to
18 their purchase if you are looking at \$2,000 or
19 \$3,000 for in-the-home metering.

20 Recently one issue that has come up with
21 regard to EV infrastructure is the need to ensure
22 that the public has as wide as access as possible
23 to charging infrastructure. So a number of
24 stakeholders got together to discuss this issue,
25 including businesses that will be providing that

1 infrastructure.

2 And all believe it would be helpful for
3 CEC to assist in creating a universal payment
4 structure which would look like a key fob or an
5 RFID tag system similar to what we have the
6 FasTrak pass. So that even if a private company
7 has put in infrastructure, anybody who has an
8 electric vehicle or a plug-in hybrid vehicle could
9 go use that system because they have got their
10 fast pass in effect.

11 And that's something that would probably
12 need to be done by an entity like CEC. Because
13 there's a lot of individualized companies but we
14 want anybody who has one of these cars to be able
15 to access the infrastructure, especially if public
16 money has been put into the placement and building
17 of that infrastructure. I think that's it.

18 Also I had a question about how the CEC
19 -- I'm glad to hear that the CEC is working on
20 obtaining stimulus funds but it was a little bit
21 unclear to me how that process would work,
22 especially since some of the first deadlines for
23 the DOE funding is in early May. And that doesn't
24 seem to match with the CEC time line. So I don't
25 know if we could get any greater clarity on that

1 issue or I can just talk to staff afterwards.

2 Thank you.

3 PRESIDING MEMBER BOYD: I'd suggest the
4 latter. We are racing desperately to keep up with
5 the feds or to get ahead of the feds on the
6 stimulus. It's frankly important to hold this
7 plan out in front of them --

8 MS. FUGERE: Absolutely.

9 PRESIDING MEMBER BOYD: -- as part of
10 the magnet that might draw money to California.

11 MS. FUGERE: Okay, great. Thank you.

12 PRESIDING MEMBER BOYD: Any questions
13 for Danielle? Bonnie.

14 MS. HOLMES-GEN: Just a comment I think.
15 There's been a couple of issues brought up about
16 charging infrastructure. One, the need for a
17 standard for charging I think is very important as
18 well as Danielle's point about public access for
19 charging infrastructure. And I just, I think
20 there's flexibility in here to address those
21 issues but I just wanted to see if that is
22 envisioned through part of this plan.

23 PRESIDING MEMBER BOYD: Public charging
24 access?

25 MS. HOLMES-GEN: What Danielle was

1 talking about.

2 PRESIDING MEMBER BOYD: The metering.

3 MS. HOLMES-GEN: The metering. And the
4 idea of trying to figure out a mechanism that the
5 public could have broader -- the users of electric
6 vehicles could have broader access to charging
7 infrastructure.

8 MS. FUGERE: Yes. So the idea is just
9 that right now you can drive into any gas station
10 and pull your credit card out and have access to
11 the fuel at that station. So we would envision
12 and hope that we could create something that was
13 similar for electric vehicle infrastructure.

14 And it just, you know. The more we talk
15 about it the more it became clear that it is
16 probably useful to have an entity, a government
17 entity help set up that system since so many
18 different companies will be participating. And
19 the fact that these private companies are
20 interested in that I think is useful and helpful.

21 PRESIDING MEMBER BOYD: That's a good
22 point. We have talked about it and we are also
23 looking at the private sector, utilities public
24 and private, to maybe step up to the plate
25 somewhat on that as well. I don't see Mike racing

1 to the microphone to say anything more so we'll
2 let it go at that. Okay, thank you, Danielle.

3 Richard Schorske, Climate director,
4 Marin Climate Energy Partnership.

5 MR. SCHORSKE: Hello Commissioners. I
6 am Richard Schorske. I am the climate action
7 director with the Marin Climate and Energy
8 Partnership. We are a coalition of all the local
9 governments and the County of Marin and local
10 public agencies. I am also here in part as the
11 coordinator of advocacy and funding on the part of
12 the regional electric vehicle collaborative that
13 is headed up by the City of San Francisco and
14 related entities. I wanted to address a few
15 issues in the draft allocation starting with a
16 quick note with regard to balancing the longer
17 time frames to the shorter time frames, vis-...-vis
18 the GHG reduction imperative.

19 As many of you are aware, if you are
20 following the climate science, the IPCC director,
21 Dr. Rajendra Pachauri, has said that what we do in
22 the next ten years is absolutely critical with
23 respect to whether or not we pass the two degrees
24 centigrade threshold in our global warming, which
25 would almost certainly lead to the catastrophic

1 loss of ice sheets and perhaps methane natural
2 feedbacks as well related to the melting of the
3 tundra.

4 This is actually highly relevant to this
5 plan insofar as California is in a position to
6 really drive the adoption of some of the most
7 efficacious alt-vehicle technologies, especially
8 EVs, in terms of their short-run impact.

9 And I wanted to suggest the possibility
10 of looking at a couple of these metrics, or rather
11 developing a couple of metrics that might be
12 relevant to your plan. And doing so, frankly,
13 before the final allocations are made. Right now
14 there's substantial investments being proposed in
15 advance of these metrics being developed, which
16 seems somewhat problematic.

17 If we look at the -- First of all there
18 are some assumptions with regard to EV deployment
19 that I think are worth a second look. In the plan
20 on page 12 and 13 you suggest that electric
21 vehicles are currently more expensive than
22 convention petroleum fueled vehicles and existing
23 electric charging infrastructure is inadequate to
24 support electric vehicles on a commercial basis.

25 Now certainly both those statements have

1 been true to the present time. However, if you
2 are following the OEMs' progress, I was just
3 driving the Nissan EV prototype a couple of days
4 ago in San Francisco. They are promising 2010
5 deployment of a vehicle in the \$20,000 to \$30,000
6 range. If you subtract the federal tax credit and
7 the proposed California credit, we are looking at
8 almost half of that \$25,000 cost so a vehicle in
9 the \$12,000 to \$15,000 range. A hundred mile all-
10 electric range with four-doors, sort of similar to
11 a Nissan Sentra. So that is a very, very cost-
12 attractive vehicle and they are talking about
13 commercial scale deployments in the 2010 to 2012
14 time frame.

15 However, the issue of the EV charging
16 stations then becomes a key driver. I suggest
17 that the proposed allocations between the hydrogen
18 fueling infrastructure and the EV infrastructure
19 be reexamined and suggest a metrics on that.
20 Based on the analysis in the plan there is a
21 projection of EV deployment of 50,000 to 2013.

22 That may well be conservative, who
23 knows, it depends on how quickly some of these key
24 vehicles like the Volt, the Nissan EV and the
25 Prius plug-in come to market. But as of now they

1 are all talking still about the 2011 time frame
2 for those. By contrast the hydrogen roughly
3 speaking, extrapolating from your numbers to 2013,
4 we would be looking at 5,000 vehicles.

5 The charging station costs for these two
6 different technologies, the EV charging station
7 cost that you report is \$4500 per charge station,
8 \$3.6 million per charge station for the hydrogen.
9 If you look at the subsidy per vehicle that is
10 represented by the proposed charge station
11 investments, we are talking nine cents per vehicle
12 for the charging stations that are proposed versus
13 \$720 per vehicle for the charging stations
14 proposed on the hydrogen side. That's a pretty
15 dramatic distinction.

16 However, if you go to the -- Obviously
17 the big distinction is the hydrogen fuel would be
18 -- the hydrogen vehicle would be fueled almost,
19 you know, within a few minutes, versus the hours
20 on the lower power EV stations. However, the cost
21 for the high-voltage 480 volt EV charging stations
22 for which a specification is due in the next year
23 from SAE, that brings the charging down to
24 minutes. The Nissan folks estimate twenty-some
25 minutes for a full charge and half of that time

1 for a half charge on their 100 mile range
2 capability, bringing 50 miles of additional range
3 into a few minutes. However, the per station cost
4 jumps from the \$4500 range to about \$20,000 I'm
5 told for the 480 volt high-power charger, off-
6 board charger.

7 So just to look at the program subsidy
8 now on these, on these two fueling options for
9 these two vehicle types. Currently we are looking
10 at \$240 per vehicle subsidy for the EV versus
11 \$8,000 subsidy per vehicle for the hydrogen based
12 on the full deployments proposed for 2013.

13 I would suggest that if you were to
14 change the, shift \$20 million from the hydrogen
15 fueling station infrastructure over to the EV
16 fueling station infrastructure, you would reduce
17 from approximately three to eight hours the charge
18 time on a 240 volt or 110 volt station to the
19 minutes, 10 to 25 minutes or so for the higher
20 cost 480 volt station.

21 This is a massive distinction,
22 obviously, in the number of vehicles that can be
23 serviced in a given day per station and the
24 consumer convenience on the infrastructure as a
25 whole. And \$20 million would effectively increase

1 by 1,000 the number of stations. You would take
2 1,000 of those 4500 stations that are proposed for
3 EVs under your allocation. A thousand of those
4 could become the higher-power, few minute recharge
5 stations.

6 This is a near-term technology.
7 Essentially it's proven. There are vehicles that
8 are in the pipeline that are consumer priced
9 vehicles. Mass market vehicles that are known to
10 be rechargeable through this technology. It does
11 not require land beyond what municipalities and
12 private parking providers already have access to.
13 It's an in the box solution and we think that this
14 could be an enormous further incentive for EV
15 deployment throughout California and especially in
16 those regions like the Bay Area that are looking
17 to become centers of EV deployment in the state.

18 So thank you for considering a serious
19 reallocation from the hydrogen station
20 infrastructure to this more convenient, near-term
21 and GHG impactful proposal.

22 PRESIDING MEMBER BOYD: Thank you
23 Richard. Any questions of Richard? Thank you.

24 Felix Oduyemi, SoCal Edison, Cal ETC
25 representative. And how bad did I do on your

1 name, Felix?

2 MR. ODUYEMI: You did excellent, you did
3 very well. I will be very brief. It looks like
4 the previous speaker actually did such a great job
5 that maybe Dave Modisette, who is the person I am
6 actually representing today. I am not here to
7 speak for Southern California Edison, I am
8 speaking for California Electric Transportation
9 Coalition. Dave is not able to be here today.

10 First I would like to thank staff. I
11 mean, I was here at the beginning of this process
12 and it looked like the first draft that was
13 produced really hit a raw nerve with almost
14 everybody in the room. So I am very happy that
15 today I see a very different reaction. Staff did
16 a marvelous job. I am glad that they were very
17 sensitive to comments that were provided. They
18 have incorporated most of these comments. And we
19 look forward to working with you as you finally
20 adopt this plan.

21 I have seven specific recommendations.
22 Actually Dave has seven specific recommendations.
23 The first one has to do with the development of
24 charging infrastructure. Yes, we did allocate \$12
25 million to charging infrastructure. But the

1 entire fund is dedicated to updating the existing
2 3,000 units and then adding an additional 2,000
3 for public fleets. And Dave wants an
4 interpretation of that. Does that public fleet
5 mean at public locations like state government,
6 local governments? Or is public fleet in this
7 instance just public access charging facilities?

8 And when you look at the numbers, the
9 5,000 units would translate to about \$2400 a unit.
10 We did not make any provisions for home-based
11 charging or multi-family unit charging, nothing
12 for workplace charging facilities. So we would
13 like to have opportunities to access funds for
14 those if needed, especially since you are going to
15 have some vehicles deployed, we believe in the
16 very near term.

17 The second one has to do with the light-
18 duty vehicle category. The whole focus in that
19 section is on medium- or heavy-duty incentives.
20 We did not see any type of support for light-duty
21 vehicles. And I do understand that yes, ARB has
22 funding available for battery electric vehicles, I
23 believe to the tune of \$5,000 incentives.

24 But for demonstration of these projects
25 -- of these products. Particularly we have some

1 of our customers, Edison, PG&E as well as San
2 Diego, have different demonstration programs
3 proposed by Nissan, by General Motors, by Ford for
4 light-duty vehicles. Does this mean then that
5 these demonstration programs will not benefit from
6 this funding source? We would like that item to
7 be considered and opportunities granted for light-
8 duty vehicle demonstration programs to receive
9 funding from AB 118.

10 The third item has to do with non-road
11 deployment applications. We made reference
12 specifically to truck stop electrification as well
13 as ports-related activities. But in the main body
14 of the document the table listed just those two
15 items. I believe the table will be on page 16.
16 But in the body of the document you made
17 references to other non-road applications. We are
18 assuming that all those other non-road
19 applications will also qualify for funding and not
20 just truck stop electrification projects.

21 We have already addressed the issue of
22 coordination with federal stimulus funding. If
23 you have \$176 million and we can go after \$176
24 million from the \$400 million part for electric
25 transportation, for example, that would be a very

1 good use of the funds. But electric propulsion
2 systems will not get the entire part. But at
3 least between hydrogen and electricity we have \$56
4 million. And if we can access \$56 million from
5 the \$400 million using this fund, then that will
6 be a very good beginning. And I am very pleased
7 that both Commissioners intend to make that
8 happen.

9 We made recommendations in the past that
10 this body should allocate money to support the
11 advanced battery consortiums and we did not see
12 any investment towards that recommendation. We
13 would still like to see some money put aside for
14 the CEC to become involved with the advanced
15 battery consortiums.

16 And of course we support the allocation
17 dedicated to manufacturing facilities and
18 equipment. We like that recommendation a lot.

19 Lastly we would like to comment that if
20 we are going to support any type of retrofit
21 vehicles, those vehicles must be consistent with
22 what is required for safety or they must meet all
23 safety-related requirements. Without that we pose
24 the danger of providing incentives for retrofitted
25 vehicles at the expense of OEM produced vehicles.

1 We believe that the playing field should be even.
2 We should not be providing more incentives to
3 support retrofit vehicles than are produced by
4 original equipment manufacturers.

5 We thank you for your time and we look
6 forward to working with you.

7 PRESIDING MEMBER BOYD: Thank you,
8 Felix. Any questions?

9 MS. HOLMES-GEN: No. But can I just
10 ask, just for a time check, how many more cards --

11 PRESIDING MEMBER BOYD: That's it.

12 MS. HOLMES-GEN: One. Okay, thank you.

13 PRESIDING MEMBER BOYD: So far. Jeanne
14 Trombley, Plug In America. It's my last card so I
15 think it's the last speaker.

16 MR. SMITH: Commissioner, I'm told
17 there's -- I'm sorry to interrupt. There's two
18 people on-line also.

19 PRESIDING MEMBER BOYD: All right. I'll
20 leave it to you to call on them since I have no
21 names. Yes.

22 MS. TROMBLEY: Hi and thank you. I'm
23 Jeanne Trombley with Plug In America. And I would
24 also like to thank you on behalf of our 20,000 e-
25 mail supporters who are very keen on driving an

1 electric vehicle as soon as possible. These are
2 people that have really asked us to communicate
3 with the CEC the need to boost the funding
4 categories with electric drive. And we want to
5 thank you for doing that and following our
6 recommendations from the draft.

7 You know, it's clear that the folks, the
8 20,000 people who are waiting for their electric
9 cars who are in our database know that all you
10 have to do is plug in at night and you are
11 actually getting some of the least expensive fuel
12 on the planet.

13 With that, you know there has been a lot
14 of discussion here about infrastructure. I mean,
15 that is really how consumers understand it who
16 understand the simplicity of this. But with that
17 in mind, there is a lot of technology coming down
18 the pipeline for very rapid charging. So we would
19 like you on page 43 of the Investment Plan to
20 include in your Standards and Certification
21 section some consideration for plug-in electric
22 drive there.

23 Because Plug In America has convened a
24 group of the start-up charging companies. And
25 they have all gotten together and they have

1 started discussing the importance of inter-
2 operability. So you don't have one car coming to
3 try to charge with one plug and not being able to.
4 So that is already on the table so that's
5 important. But we would like to see -- Plug In
6 America will be submitting formal written comments
7 on how we believe that the electric drive should
8 be included in the Standards section of the plan.

9 And then last but not least, I do
10 believe that the \$1 million for public education
11 is not going to do it. It is not going to cut it
12 considering we are talking about how many
13 different fuel types here? We are talking about
14 biofuels and ethanol and natural gas, plug-in
15 electric drive, hydrogen. It just seems that
16 that's got to be increased, that \$1 million
17 allocated for public education.

18 Thank you very much. I told you I'd be
19 brief.

20 PRESIDING MEMBER BOYD: Thank you. I
21 must confess it was only recently that I was
22 introduced to the fact that the plug-in
23 infrastructure wasn't resolved. Having lived with
24 Jan Sharpless through the inductive paddle plug
25 versus the conductive plug, I thought we had gone

1 beyond that. But recently I was introduced to the
2 five-pin plug versus the seven-pin plug
3 controversy that I do hope gets settled soon. And
4 maybe we will have to step into that or Jack can
5 resolve it for us, I don't know.

6 Anyway, enough said. Mike, you said
7 there's folks on the phone.

8 MR. SMITH: Yes, two. But I would first
9 like to ask Ms. Trombley, I believe it was.

10 MS. TROMBLEY: Yes.

11 MR. SMITH: In submitting the comments
12 if you could also, if you could take into account
13 the issue that Mr. Fulks raised about a European
14 standard, American standard, the Asian standard,
15 and how this would play into a standard
16 certification of California.

17 MS. TROMBLEY: Our group has -- I'll
18 submit it.

19 MR. SMITH: Yes, just as part of the
20 written comments.

21 On the line we have two people.
22 Mr. Felix Kramer, are you still with us?

23 MR. KRAMER: Yes I am.

24 MR. SMITH: Go ahead.

25 MR. KRAMER: Thank you very much. Thank

1 you Commissioners and the advisory board. I am
2 Felix Kramer. I am the founder of the California
3 Cars Initiative. We are a nonprofit organization
4 doing advocacy and working with many for-profit
5 companies. I have a comment and a question or
6 clarification.

7 My comment: I think this is a good
8 start and it is getting better. I do want to
9 state for the record and for your consideration
10 that the education fund is low. I think that case
11 has been pretty well made. And I want to echo
12 some of Will Coleman and other people's comments.

13 I think plug-in vehicle advocates have
14 not yet effectively enough made the case that the
15 allocation percentages should be weighed more
16 heavily for electric technologies as the solution
17 that can have the nearest term, low greenhouse gas
18 impact. There are a number of factors including,
19 you know, recently developing situations including
20 the near-term federal programs incentivizing with
21 \$7500 tax credits for up to 200,000 vehicles per
22 OEM that are rapidly accelerating deployment
23 commitments. So we have eight major OEMs
24 committing. And then the greenhouse gas impacts
25 and the calculations on that compared to other

1 solutions and the green collar jobs. All these
2 things are increasingly compelling.

3 And not to excuse the fact that I don't
4 think we have made the case well enough but
5 relative to other stakeholders, plug-in advocates
6 are kind of a different operation. We are a broad
7 and partly grassroots coalition. And with the
8 exception of CalETC and the utilities we are less
9 well-organized and less well-funded. But I hope
10 we will be able to do a better job going forward
11 in making the case.

12 On my particular question or
13 clarification. In terms of the medium- and heavy-
14 duty vehicle \$10 million program. There is a new
15 option that is really barely on the radar and it
16 is facing some similar skepticism that greeted the
17 first plug-in hybrid conversions, which is to
18 convert heavy-duty vehicles, well medium- to
19 heavy-duty.

20 Pickups and SUVs is what Intel's former
21 CEO Andy Grove talks about, converting ICE
22 vehicles to plug-in. And we think that this is
23 going to be very compelling and ready to apply for
24 funds. Several new companies are getting started.
25 There are already prototypes of an all-EV Ford

1 Ranger and a PHEV Ford F-150.

2 And we are about to release an analysis
3 about the two big reasons to do this. The first
4 is an issue that has been raised repeatedly today,
5 which is we need some new alternatives, some way
6 to get market penetration rapidly enough to make a
7 difference quickly enough. New plug-in vehicles
8 are not going to do it. And converting existing
9 vehicles, especially the ones that are using the
10 most fuel, is a real option. We think it is a
11 business, a realistic business and technical
12 option.

13 And the second is something that really
14 hasn't been considered very much. Which is the
15 embedded energy in existing vehicles. And in that
16 case conversion can be a valuable alternative in
17 some cases to scrappage.

18 So my question really is, would programs
19 to purchase prototypes, analyze benefits and fund
20 conversions of large ICE vehicles be eligible
21 under that section on page 15 about heavy-duty
22 vehicles? And if not is it too late to consider
23 adding a subcategory to electric drive to fund the
24 conversions and retrofits for large, gas guzzler
25 passenger and truck vehicles?

1 MR. SMITH: Well that allocation was
2 targeted at the medium- and heavy-duty classes and
3 not light-duty. But that is something that, you
4 know, the Commissioners could certainly consider
5 in finalizing this document.

6 MR. KRAMER: Thank you. I hope we will
7 be making sufficient waves so you will be aware of
8 these options coming on to the marketplace. Or
9 not onto the marketplace but actually becoming a
10 viable option to consider in the next few months.

11 PRESIDING MEMBER BOYD: Thank you,
12 Felix.

13 MR. KRAMER: Thank you.

14 PRESIDING MEMBER BOYD: Someone else,
15 Mike?

16 MR. SMITH: Fred Wellons. Mr. Wellons,
17 are you still with us?

18 MR. WELLONS: Hello?

19 MR. SMITH: Mr. Wellons?

20 MR. WELLONS: Yes.

21 MR. SMITH: Hi. I'm told you have a
22 question that you want read.

23 MR. WELLONS: Yes sir. Actually I'm a
24 member of California Biodiesel Alliance and they
25 knew I was going to be sitting in by WebEx today.

1 And the question that they have is how
2 actually the Energy Commission came up with
3 looking at the California GREET model for
4 renewable diesel based on recycled feedstocks made
5 in California and then biodiesel made in
6 California and considering that we expect some
7 CARB approval of some NOx additives through the
8 testing, multimedia testing that is going on now.

9 I guess the CBA was interested in
10 whether, some explanation of why some of the older
11 technologies that don't get the same greenhouse
12 gas reductions, especially if you look at it on a
13 CEC or AB 118 per dollar spent, why something like
14 natural gas would get \$43 million and then the
15 biodiesel would get like \$6 million. A long,
16 involved question but I hope that that came
17 across.

18 MR. SMITH: In making this allocation
19 the premise was -- in terms of the biodiesel
20 versus the natural gas allocation the premise was
21 that the Committee wanted to see more of a focus
22 on new biodiesel plants that would use waste as
23 feedstocks and therefore the allocation toward,
24 toward those plants.

25 The allocation for natural gas is made

1 largely with the eye to -- at least the bulk of
2 the money is going towards an emphasis with ports
3 and school districts. There is an immediate need
4 to address -- Let me just back up. So most of the
5 money is going towards ports and school districts.

6 Part of the issue with natural gas also
7 is that once these vehicles and infrastructure
8 are, the vehicles are on the road and the
9 infrastructure is in place, as has been mentioned
10 several times today, it provides an avenue for
11 biomethane use, which also provides very deep
12 reductions in greenhouse gases. Probably the
13 deepest so far that CARB has calculated in their
14 Low-Carbon Fuel Standard. So that's the emphasis
15 placed on natural gas vehicles and infrastructure,
16 particularly heavy-duty.

17 MR. WELLONS: Okay, sounds good. Well
18 thank you.

19 PRESIDING MEMBER BOYD: Thank you.

20 Anyone else, Mike?

21 MR. SMITH: We have one more, Dan Chad.
22 Mr. Chad.

23 MR. CHAD: Yes, I'm here.

24 MR. SMITH: You're --

25 PRESIDING MEMBER BOYD: You're on.

1 MR. SMITH: You're on.

2 MR. CHAD: I appreciate that. I have
3 actually two questions. The first was related to
4 the propane buy-down, which at this point has been
5 set at \$20,000 per unit. It has been our
6 experience that end users aren't sufficiently
7 motivated by that level of buy-down to put in
8 their own funds to get to the point of purchasing
9 a propane school bus in this case. The MSRC has a
10 \$40,000 buy-down which as been used extensively.
11 And my question is, is there any thought to follow
12 the example of that program and increase that buy-
13 down?

14 MR. SMITH: That is something we can
15 certainly consider with the Commissioners.

16 MR. CHAD: Okay. The next question I
17 have is, if you guys would have the consideration
18 to allow me to ask another one.

19 MR. SMITH: Go ahead.

20 MR. CHAD: Twenty-three million dollars
21 for compressed natural gas. I don't see in the
22 material that has been distributed an explanation
23 of the method for the selection of the percentage
24 of allocation to each category.

25 PRESIDING MEMBER BOYD: It's the net sum

1 of all these hearings, all the testimony, so on
2 and so forth. I don't think there is a, and I'm
3 trampling on maybe Mike's answer here, but a
4 mathematical answer to your, your question.

5 MR. CHAD: So that basically has not
6 been arrived at at this point? Not that you will
7 have a mathematical necessarily at the end but you
8 are still considering all the parameters to
9 determine what that percentage will be?

10 PRESIDING MEMBER BOYD: Well we are
11 considering everything we have heard to date plus
12 what we are hearing today in our deliberations of
13 what will be the final conclusions.

14 I mean, your question bridges over to
15 what was going to be one of my closing statements.
16 That I wish I was sitting here with you all trying
17 to allocate \$240 million. Which is what was
18 originally anticipated at \$120 million a year
19 would be the first two years' worth. But the
20 caprice of the California budget system is we got
21 \$75 million for year one and \$101 million for year
22 two. So you can appreciate how we are being
23 pulled in multiple directions for lots of good
24 reasons that you are hearing today and not enough
25 money to go around.

1 So we will continue to try to do the
2 best we can using the best logic we can based on
3 all the advice we have gotten to allocate the
4 money. And immediately go to work on years beyond
5 the first two years as to how to pick up what we
6 left out that we shouldn't have or where markets
7 are driving us that would change our views of the
8 future. I can't do much better than that,
9 frankly.

10 MR. SMITH: Well let me, let me just add
11 also, Commissioner. What you are describing is
12 the end result. What I think needs to, Mr. Chad,
13 that you need to consider is that over the past
14 close to a year now there's been a great deal of
15 discussion and analysis. The Energy Commission
16 staff has developed this -- you probably heard it
17 referenced earlier today, this 2050 backcasting
18 methodology at the, at the advice of this Advisory
19 Committee.

20 So much of the foundational work to come
21 to these allocations is based on a good deal of
22 analysis as to the penetration of vehicles and
23 fuels into the marketplace over the next 41 years.
24 What those relative contributions to GHG reduction
25 would be of those fuels and vehicle types in all

1 categories, light-, medium- and heavy-duty. That
2 is a good, represents a good deal of where we have
3 arrived at today.

4 Now again as Commissioner Boyd was
5 saying, it then becomes a fine-tuning process by
6 which the Commissioners make their final decisions
7 as to how money is allocated. Based also on where
8 we think money is being invested presently, both
9 publicly and privately. So where we are at today
10 with this last Advisory Committee meeting is truly
11 the end game but there's been considerable
12 analysis and work behind these, these relative
13 allocations.

14 PRESIDING MEMBER BOYD: Thank you, Mike.
15 A better answer than I gave.

16 MR. CHAD: Thank you.

17 PRESIDING MEMBER BOYD: All right,
18 anything else on the phone? None.

19 All right, first I want to thank what is
20 left of the Advisory Committee, which is more than
21 I would have expected at this hour, quite frankly,
22 for toughing it out in what has turned out to be a
23 long day. And for any members on the phone, my
24 thanks for you too. What we should do now is get
25 any additional comments that our Advisory

1 Committee members might have to sum up their
2 feelings as a result of sitting through the
3 testimony today. If anybody wants to so venture.

4 MR. KITOWSKI: I'll go, and in the
5 interest of time, very short. It's a well-
6 balanced, good proposal. You did a lot of hard
7 work and we are very appreciative.

8 PRESIDING MEMBER BOYD: Thank you, Jack.

9 MR. EMMETT: Ditto.

10 MS. HOLMES-GEN: This is Bonnie. I
11 would agree. And I would just say that there were
12 some very worthy ideas brought up. But part of
13 our rationale that we have discussed over the
14 preceding months is that we need to focus this
15 money. We want to hit the high priority needs and
16 we want to focus so that we will actually be able
17 to get results out of this money and not be
18 spreading it or potentially just spreading it too
19 thin and not making progress. So I think that the
20 plan has a good balance. And as we move forward
21 maybe we will be able to venture into some other
22 areas but I think it's a good start.

23 MR. SHEARS: This is John Shears. Again
24 I just want to express my appreciation for the
25 Commissioners and staff and all the hard work and

1 all the stakeholders too who have been following
2 and offering their very valuable insight into this
3 first run at the program.

4 I think that we need to recognize that
5 the Energy Commission has a lot of demand placed
6 on them for how to deploy these funds. We are all
7 going to be learning a lot as we move through this
8 program. And I look forward and, you know,
9 encourage everyone to work together as we move
10 forward in the coming year. Thank you.

11 PRESIDING MEMBER BOYD: Thanks John.

12 MS. SHARPLESS: Jim, I would agree. I
13 think the staff and the two lead Commissioners in
14 this process have done a herculean job in
15 gathering information and reaching out in talking
16 to partnerships.

17 And I would just highlight that I think
18 it is well-balanced from the respect of what we
19 know today and that you have indicated that, you
20 know, there's going to be flexibility in the
21 system. I think there's been some interesting
22 ideas that have come in in today's discussion that
23 you all will probably consider as fine-tuning.

24 But I would also say that the Energy
25 Commission is not the only one driving the boat

1 here and you have taken that into consideration.
2 That you have put together a plan that complements
3 efforts that are being done by federal, state and
4 local agencies and also in the private sector.
5 And this is a difficult thing to do because it is
6 multi-, multi-, multi-, multi-party.

7 And so I just, my hat is off to you. I
8 think you are anxious to launch this effort. I
9 think it needs to be launched. I am glad to hear
10 it is going to be brought to the Commission on
11 April 8, which is two days from now, and looking
12 forward to seeing how this plays out.

13 PRESIDING MEMBER BOYD: Well I am afraid
14 to use the word launch in light of what North
15 Korea did a couple of days ago but nonetheless,
16 thank you.

17 MS. SHARPLESS: Oh they launched.

18 PRESIDING MEMBER BOYD: I thank you all.
19 I thank you all for, all the stakeholders it's
20 true, for your time and your indulgence and your
21 contributions. I think everybody has learned a
22 lot, including how complicated this is. How many
23 potential strategies, technologies, fuel types
24 there are and how this little bit of money we have
25 doesn't go a very long way.

1 We add to it what the ARB has, and as
2 indicated, we have worked closely in trying to
3 balance what they do versus what we can do and
4 what the law provides they can or can't do and
5 what we can or can't do, including the provision
6 that we seriously consider plug-in hybrid
7 conversions, in the law. In answer to Mr. Fulks
8 thinking it's -- I don't know if you said, stupid,
9 Tom?

10 MR. FULKS: Dumb.

11 PRESIDING MEMBER BOYD: Dumb, okay. In
12 any event. Well I thank you all and I'll adjourn
13 this gathering.

14 (Whereupon, at 1:47 p.m., the Advisory
15 Committee Meeting was adjourned.)

16 --oOo--

CERTIFICATE OF REPORTER

I, JOHN COTA, an Electronic Reporter, do hereby certify that I am a disinterested person herein; that I recorded the foregoing California Energy Commission Advisory Committee Meeting; that it was thereafter transcribed into typewriting.

I further certify that I am not of counsel or attorney for any of the parties to said meeting, nor in any way interested in outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 10th day of April, 2009.

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